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Foreign Minister Amr Moussa of Egypt, left, conferring with Secretary of State James A. Baker 3d at the Moscow talks.

## Palestinians Boycott Talks **Over Eligibility Dispute** Baker Says Complaint Has Merit As Moscow Phase Gets Under Way

By John M. Goshko

K'ashingson Part Service

MOSCOW — Palestinian delegates on Tuesday boycotted the opening meeting of the multilateral phase of the Middle East peace talks because some Palestinians were

declared ineligible to take part.
"We did not come to Moscow to be part of a truncated delegation or to represent only one-third of the Palestinian people," said Hanan Ashrawi, spokeswoman for the Palestinian delegation.

Mrs. Ashrawi charged that the rules set by the Umited States and Russia, co-sponsors of the peace process, were unacceptable because they did not allow adequate representation for those Palestinians outside of Israel's occu-

"We are disappointed of course that the Palestinian delegates chose not to attend," said the U.S. secretary of state, James A.

Mr. Baker said the United States believes there is merit to the Palestinian complaint and is seeking a compromise that would allow those excluded to join the talks when they break down into working groups focusing on regional problems such as environment, refugee affairs and water resources.

"The Palestinians are making a mistake by not taking advantage of this opportunity,

Mr. Baker said. "We're sorry that they're not bere."

If the Palestinians stay away, Jordan would be the only participant in the three separate sets of bilateral negotiations with Israel to take part in this companion multilateral stage of the peace process. Syria and Lebanon took part in the bilateral negotiations but have refused to join the multilateral talks. Mr. Baker said that the United States and

U.S. Jewish leaders tell Shamir he can't have it both ways on housing loans. Page 2.

Russia had told the Palestinians that they would support including Palestinians in working groups discussing issues such as ref-

ugges and economic development, where there is a clear Palestinian interest. Mrs. Ashrawi indicated that this might be acceptable. However, she said that earlier U.S. proposals about this possibility had

been too vague.
"We need assurances that the Palestinian delegation will participate in the activities of the multilateral conference here in Moscow," she said. "You cannot exclude us and say, Play it by ear, and we'll see what can be done

Two other Arab countries that were sched-See TALKS, Page 4

# With Bull Deal, France Puts Its Computing Future in IBM's Hands

By Tom Redburn

PARIS - The French government, in a move that marks a final concession that its state-owned electronics companies cannot survive alone, announced Tuesday that IBM had won the competition to acquire a stake in the

ailing computer maker Groupe Bull.
International Business Machines Corp. beatout Hewlett-Packard Co. in a months-long internal government battle; the debate was over the best American partner for Bull became caught up in France's increasingly desperate bid to develop a viable industrial strategy to prop up its troubled electronics companies. The French government now seems prepared to make common cause with U.S. industrial giants it once feared were bent on European domination in hopes of fending off fierce Japanese competition.

The deal opens the way for IBM to sell a broad array of computer hardware and services to Bull's customers in Europe.

IBM executives have been struggling them-selves to adapt the behemoth company to fast-paced changes in computer technology that have made many of its products out-of-date. IBM lost \$2.8 billion in 1991, the first loss in its 80-year history, and profits dropped more than 60 percent at IBM's French subsidiary,

The Bull president Francis Lorentz who forged alliances with President François Mitterrand and Finance Minister Pierre Beregovoy to overcome Prime Minister Edith Cresson's support for Hewlett-Packard, said the choice was "the best" outcome for Bull.

"It is the proposition that I had made to the prime minister and I am pleased that it was upheld," Mr. Lorentz said. The agreement is broader than that which we could have had with Hewlett-Packard."

IBM, according to government officials, will spend about \$100 million to acquire slightly more than 5 percent of Bull.

Bull will remain an independent company.

with the French government as its overwhelm-ingly dominant shareholder. The French company also will maintain its existing ties with NEC Corp., of Japan, which owns a 4.7 percent share in Bull and supplies it with its top-of-the-line mainframe computers.

"IBM's holding is there to represent IBM's commitment to this accord and not to take control," Mrs. Cresson said.

For France, the deal symbolizes the burial of a longstanding dream, launched with great fanfare by President Charles de Gaulle, to create an effective state-owned French computer company out of a hodgepodge of separate firms. Bull has never overcome the problems of its

state-sponsored birth, however, and lost a re-cord \$1.24 billion in 1990.

The Bull-IBM pact follows the government's decision last month to merge the ailing consumer electronics and semiconductor businesses of Thomson SA with the profitable civilian activities of France's Atomic Energy Commission.

Rather than join forces with Hewlett-Pack-ard, which first opened discussions with Bull and enjoys a technological and market lead over IBM in the fast-growing computer workstation market, the government decided that

See BULL, Page 11

## South Africa Detains 10 Key Rightists

Albert Land Bar

. W.O

- 20

on were a per section.

Compiled by Our Staff From Dispatches JOHANNESBURG - The government began a crackdown Tuesday on South Africa's leading white-extremist group, arresting the country's most mili-

tant rightist leader and nine associates. The detention of Eugene Terre Blanche, head of the paramilitary Afrikaner Resistance Movement, seemed certain to outrage extreme rightists who have already threatened to use violence to prevent President Frederik W. de Klerk's moves toward sharing power with the black major-

The Afrikaner Resistance Movement, thought to have a few thousand members, is the largest of several such groups. Most observers say it could pose a serious threat to Mr. de Klerk's policies were it to take

The movement's members were released on bail. A police spokesman said they would be charged with public violence in connection with a riot that broke out in Mr. Terre Blanche's hometown of Ventersdorp last August when Mr. de Klerk gave a speech there. Two members were shot and killed in a clash with the police. A

black passer-by also was killed. Mr. Terre Blanche said after his court appearance that the arrests showed the government was insincere in trying to get the right to end its boycott of negotiations for a new constitution.

"I am warning the South African police: If this is the way they handle right-wing leaders in the future, they are heading for conflict, they are really heading for trouble." be said.

The police gave no explanation for the delay between the August incident and the arrests Tuesday, but such police action is not uncommon in South Africa. The timing of the arrests appeared to be

See ARREST, Page 4

## State of Gloom in U.S. Increases the Stakes for Bush's Speech

By Robin Toner

NEW YORK - In his State of the Union Message, President George Bush will address a nation that is gloomier than it has been in 13 years, more disapproving of his presidency than ever and increasingly willing to try a Democrat in the White House, according to

the latest New York Times/CBS News Poll. The survey suggests that Mr. Bush's speech Tuesday night may be the most important of his presidency. He is facing a discontented

and volatile electorate that on a variety of issues is willing to give the opposition party the benefit of the doubt.

Seventy-three percent of those polled see the country as being in worse shape today than it was five years ago, a crucial measure of the national mood that has not been this grim since the days of "malaise" under Jimmy Carter, when the figure was 63 percent.

The public tends to think a Democratic president would do a better job on improving schools, belping the middle class, assuring national bealth care and even ending the

recession, the poll found. Sixty percent in the telephone survey of 1,281 adults nanonwide say it is time to give a Democrat a chance as president, but Republican strategists note that an idealized generic nomince is likely to fare far better in polls than an actual one.
Support for Mr. Bush continues to erode, with 43 percent saying they approve of his performance as president, an astonishing drop of 45 points since his popularity rating

reached 88 percent, a historic peak, after the Gulf War. Perhaps most tellingly, the public has even

lost confidence in Mr. Busb's handling of foreign policy, long his strong suit in the polls. In the latest survey, conducted Wednesday through Saturday, 46 percent approved of his conduct of foreign policy, while 46 percent disapproved. The poll had a marpercentage points.

While the poll outlines extraordinary opportunity for the Democrats, it is just that. The survey shows that less than a month

See POLL, Page 2

#### Kiosk

#### **Rocket Downs Copter** In Azerbaijan, 40 Killed

MOSCOW (Reuters) - A civilian helicopter was downed by a rocket in Azerbaijan on Tues-

day, killing about 40 people, Tass reported.

Quoting a senior Azerbaijani official in the disputed enclave of Nagorno-Karabakh, Tass said the helicopter was shot down while flying from the Azerbaijani town of Agdam to a town in Nagomo-Karabakh. "According to preliminary data, the helicopter was carrying about 40 people, including women and children. All passengers and crew members died," Tass quoted the official as saying.

Related article, Page 2

A professor debunked Japanese government lies about 'comfort women.' Fashion

Claude Montana showed his Lanvin collection, and the president of the conture house said it will be his final one with the company.

Business/Finance Advertisers scored a big in the Super Bowl. Page 9. Page 5.

Dow Close

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Ukrainian workers demonstrating outside parliament in Kiev on Tuesday as President Leonid Kravchuk asked for wider powers. Page 4.

# Pentagon's Gulf War Chronicle Creates a Few Skirmishes of Its Own

By Barton Gellman

Washington Post Service
WASHINGTON — The Defense Department's official history of the Gulf War has been delayed by interservice disputes over the way the war was fought and the meanings to be extracted from its outcome, Pentagon officials

The war is being refought in thousands of pages of memoranda circulating in three thick binders containing eight chapters and 20 appendices. The combatants are the army, air force, navy and Marines; the battles are over power, turf, prestige and money, in an era of declining military budgets.

Occasionally bitter disagreements have ranged from the factual and technical to seemingly arcane squabbles over semantics. For example, the air force objected to army

and Marine language asserting that ground forces achieved "a great victory in 100 hours of combat." Air force officers ridiculed the army headnote to the chapter on the ground campaign, taken from the author P.R. Fehrenbach. Air power alone cannot defeat an enemy, Mr. February and adding. "You must do this the way the Roman legions did, by putting your young men in the mud."

"I mean, get a grip!" an air force officer said. The Roman legions! The point is to save

A superficially minor semantic question whether to call the bombing of Iraq an "air operation" or an "air campaign" — sharply divided the army and the air force. In the parlance of U.S. military doctrine, a campaign is the main event in war and an operation

merely serves the campaign. "Terminology becomes very important," said

theater commander can have a 'campaign' and ened everyone else is a 'supporting operation,' it means that air power is limited forever to a which it was," said an officer involved in its supporting role.'

Similarly, the Marines objected to saying that the air force general in charge of the joint air campaign had "command" over Marine aircraft. The Marines preferred the term "coordinating authority," which prompted an air
force officer to say that the Marines were "deofficial. nying reality."

Secretary Dick Chency, will bear little trace of the air force chief of staff, has been saying

an officer reflecting the views of the secretary of the discord that produced it. Most major dis-the air force, Donald B. Rice. "If only the pures, they said, will be sidestepped or soft-

preparation. Some officials, although acknowledging the interservice disputes, said their intensity had

been exaggerated by some partisans.

But others said the collegiality of the drafting The report will be released in classified form team, with colonel-grade representatives from to Congress and in an unclassified version to the four services, had not been matched by their superiors and civilian defense agencies.

publicly since March that Iraq's defeat marked "the first time in history that a field army has been defeated by air power." Another dispute arose over whether radar

jammers supported the F-117A Stealth fighter, which is supposed to be able to avoid radar detection on its own.

In an effort to bolster the fortunes of the B-2 Stealth bomber, the air force tried to give the impression that the F-117A was so nearly invisible to Iraqi detection that it required no escorts of fighter aircraft, radar jammers or anti-radar missiles.

But Pentagon analysts said the air force had not substantiated the claim that the Stealth Officers and civilians involved in its drafting said the final report, which missed a Jan. 15 deadline but went late last week to Defense deadline but went late last week to Defense deadline but went late last week to Defense dief of staff, has been saving 117A.

## Yeltsin Visits Black Sea to **Press Russian** Claim to Navy

**Health Questions Linger** Despite an Appearance With Fleet Commanders

By Serge Schmemann

New York Times Service

MOSCOW — Reappearing in public as abruptly as he disappeared. President Boris N. Yeltsin of Russia made a surprise visit to the disputed Black Sea Fleet on Tuesday, boarding the cruiser Moskva in an evident demonstration of Russia's concern for and claim to the former

Soviet Navy. The trip solved the mystery of Mr. Yeltsin's abrupt cancellation of meetings for Tuesday, including one with the Japanese foreign minister. The question was why the Russian leader had decided to visit the Black Sea Fleet at this point, while Middle East peace talks are under way in Moscow and on the eve of his trip to London, New York, Washington and Ottawa.

The cancellations, which went unexplained for 24 bours, renewed rumors about his health and an alleged predilection for drink, Mr. Yeltsin visited the fleet via Novorossisk,

Russia's only major port on the Black Sea. The dissolution of the Soviet Union left the Crimea and much of the sea's north shore under Ukrainian jurisdiction, and the eastern shore in Geor-

The Russian leader was accompanied by Marshal Yevgeni I. Shaposhnikov, the military commander of the Commonwealth of Independent States, and Admiral Vladimir Chernavin. commander of the Commonwealth Navy, Their bost was the Black Sea commander, Admiral Mr. Yeltsin's spokesman. Pavel Voshchanov, issued a statement that the president had made

the trip "in the framework of preparations to the upcoming session of the United Nations Security Council" and his meetings with U.S.. British and Canadian leaders, with whom be intended to discuss "nuclear security prob-

According to the statement, Mr. Yeltsin was staying aboard the Moskva to "acquaint him-self with its technical characteristics and to meet the personnel."

But the independent Interfax news agency also reported that Mr. Yeltsin assured the ship's crew that the Black Sea Fleet would come under the unified armed forces of the Commonwealth. This indicated that the president also was there to underscore Moscow's rejection of Ukraine's claim to the fleet.

The fleet has become the focal point of a dispute over the future of Soviet armed forces since Kiev ordered all former Soviet forces on or off its shores to pledge allegiance to Ukraine. The claim to the fleet in particular roused strong resistance in Moscow, which had considcred the navy to belong either to the Commonwealth or to Russia.

The Black Sea Fleet bas its headquarters in Ukraine.

Russian and Ukrainian negotiators reached a broad agreement earlier this month to leave the bulk of the fleet under the Commonwealth, but many details have yet to be worked out. Comments by naval officers after meeting

with Mr. Yeltsin indicated that the fleet's objection to the Ukrainian claim was the central A senior navy officer, Rear Admiral Vladimir Solovyev, told Tass the main theme of Mr.

Yeltsin's meeting with the officers was that "the Black Sea Floot is a fleet of the Common-"It does not protect a specific republic, but the whole Commonwealth of Independent

States," Admiral Solovvev said. Admiral Kasatonov was quoted as saying that Mr. Yeltsin "made sure once again our stand remains unchanged - the Black Sea

Fleet is indivisible." Interfax reported that Mr. Yeltsin also promised the fleet that Russia would do its best to

See YELTSIN, Page 4

### Trade Accord In Bag, ASEAN Looks Abroad

By Michael Richardson

SINGAPORE — Leaders of the Association of Southeast Asian Nations signed a free trade agreement Tuesday that steers the region toward closer economic integration. It was in-tended to retain ASEAN's competitive economic edge and maximize its political influence as much larger regional markets emerge in Europe and America.

At the end of a two-day meeting, ASEAN beads of government also agreed to strengthen the group's institutions, including the Jakartabased secretariat, and intensify cooperation in a wide range of other areas, including finance, agriculture, transport and communications. They welcomed offers by their former Com-

munist adversaries. Vietnam and Laos, to accede to a treaty of friendship and cooperation drawn up by ASEAN in 1976 shortly after the end of the Vietnam War. Officials said the two Indochinese states will

very likely initial the treaty in Manila in July when ASEAN foreign ministers hold their annual meeting. It will mark a formal end to the Cold War division of Southeast Asia, laying the basis for

the development of a regionwide network of market-oriented trade, investment and tourism. What it shows, said Thailand's prime minister, Anand Panyarachun, is that ASEAN is ready to adapt to trends that are "shaping the

emerging new world and regional order." See ASEAN, Page 4

## U.S. Jews to Shamir: You Can't Have It Both Ways on Loans

By Alan Cowell New York Times Service JERUSALEM - American Jewish leaders who recently toured Arab countries including Saudi Arabia, have stirred controversy among some Israelis by counseling Prime Minister Yitzhak Shamir that he cannot expect urgent housing-loan guarantees from Washing-ton if he continues to settle Jews on

occupied Arab land. Their comments have added to an emotional debate here over reported conditions set by the U.S. administration linking its agreement to guarantee \$10 billion in loans to build houses for immigrants from the former Soviet Union to a curtailment of settle-ment-building in the occupied West Bank and Gaza Strip.

"You cannot have both," said Henry Siegman, executive director of the American Jewish Congress. Mr. Siegman and other leaders of his organization met with Mr. Shamir on Monday to brief him on a journey to Egypt, Jordan and Saudi Arabia where, unusually, Saudi of ficials received the Jewish delegatioo and permitted them to enter the country with Israeli stamps in their passports.

Mr. Siegman argued, as Secretary of State James A. Baker 3d has done, that the practice of settling Jews in the occupied territories was an obstacle to the American-led Middle Ease peace effort.

"Even if there was no issue of Soviet Jews and housing guarantees, there are a lot of American Jews who see this as a historic moment and feel it would be tragic if settlements destroyed the peace process," he said.

He said that Washingtoo's principal pro-Israeli lobby group, the American Israel Public Affairs Committee, had made the same point to the Israeli authorities.

Mr. Shamir has indicated that, while he remains committed to the principle of settling Jews throughout the territory under Israeli control, be wishes to seek a compromise with Washington tn secure

## 6 Die in Fall Of Georgia Stronghold

POTI, Georgia - Georgian government forces seized one of the last strongholds loyal to Zviad K. sakhurdia, the overthrown president. Tuesday after a day of lighting in which at least six people were killed.

Government troops under the command of Jaba Joseliani, head of nne of the twn main forces making up the ruling Military Council, met no resistance as they moved into the Black Sea town of Poti.

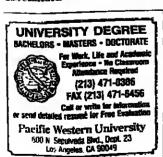
The head of the town's bospital and local nfficials said six people were killed and at least 20 wounded in the fighting Monday around a bridge oorth of the town.

Mr. Gamsakhurdia, who was elected by a landslide in May, fled to Armenia three weeks ago after losing a violent power struggle with the Military Council. He later returned to west Georgia, but his whereabouts have been unknown for the last week.

The fall of Poti was another major blow to his attempt to regain power. Mr. Gamsakhurdia can oow rely on support only in the port of Sukhumi to the oorth and the town of Zugdidi to the east.

Many Poti residents vowed to resist the Military Council through strikes and protests.

"Our war is just beginning." shouted an old woman inspecting empty shells scattered around the northern bridge into Poti. "There will be a lot of unrest and civil



#### DEATH NOTICE

JOHN DAVIS SKILTON Fairfield, Coan, died in Bridgeport Hourital on Ian. 22, 1992. Born on Feb. 28, 1999, he graduand from Yale University with an M.A. in 1935 and joined the staff of the National Gallery of Art, Washington, D.C. First Licuteman in the US Anny Monsments, Fine Arts and Archives Division in 1943-45, he was instrumental in saving the Ticpolo Frescotes in Wurdourg, Bewris, for which he was awarded the highest German decoration, Service Cross First Class. In France, he resconed the 17th century Calvaire at Plougastel-Daoulas, thus receiving the Medallie de la Reconnaissance Francisc and the Legion of Honneur. In 1947, Mr. Skilton's account of this war experience was translated into French, "Defense de l'Art Europeen." He was the circated president of the Marcella Sembneh Memorial Assoc. on the board of directors of the Spoleto-Charleston Festival; life member of the Aeademy of American Poets, Fellow of the Pierpout Morgan Library & member of Assoc, Int'l de Bibliophille.

Mr. Skilton is survived by cousins in Ohlo

Mr. Skilton is survived by cousing in Oblo and lows and by a life long friend, Ernest Infliman, Jr. in Com.

A furneral National State of the long friend, Ernest on, who stood at 46 percent approval at the beginning of 1972, and repeat of 1972, one of the long friend, Ernest on the long fri Hilman, Jr. in Corn.
A funeral Mass took place at Trinity-St-Michael's in Fairfield on Jan. 28. Interment will be in Homewood Cemetery. Pittsburgh.

U.S. guarantees, which will make commercial loans easier and cheap-

The money is supposed to be used to build homes and expand Israel's job market to cope with the influx of bundreds of thousands of Jews from the former Soviet

But such is the furor, particularly among rightist Israelis, at the U.S. position that two small ultranationalist parties — whose abstentions in an important oo-confidence vote Monday saved Mr. Shamir's government - have now introduced their own no-confidence motions into the Knesset to protest compromise with the Unit-

The Moledet and Tehiya parties left the governing coalition last week to protest its participation in the Middle East peace talks, thereending Mr. Shamir's slender parliamentary majority. But both abstained in a string of no-confidence votes Monday night, enabling the governing coalition to



A Palestinian being arrested by Israeli police Tuesday after an attempted attack on Jewish women at the Western Wall in Jerusalem.

## For West Bank Town, Curfew Is a Nightly Grind

By Clyde Haberman

New York Times Service

RAMALLAH, Israeli-Occupied West

Bank — Living every night under military curfew, Saleh Abdel Jawad says, means that seemingly small decisions can sometimes loom large.

"A few nights ago, my daughter was sick and needed to be looked at," said Mr. Abdel Jawad, who teaches political science at Bir Zeit University. "Fortunately, it was not urgent. If it was urgent, I might have risked the indignities I probably would have faced if the Israeli soldiers stopped me."

"But I would rather oot go through that," he said. "I waited until the next day to take her to the doctor."

For a woman who identified herself only as Amneh, who lives oot far from Mr. Abdel Jawad in a crowded refugee camp called Al Amari, the curfew that falls at 5 P.M. means a nightly struggle with a bedlam of noise and tension. She and 13 family members are jammed into twn

"We're afraid that if the children go out tn play, they'll be arrested," she said. "So everyone is on top of each other. The children are fighting. We are all nervous. Psychologically, we are not free." Ramallah, an important Palestinian

center 10 kilometers (six miles) north of Jerusalem, is one of several West Bank towns that have been contending with some form of military curfew for nearly

The curiew was imposed on Dec. 1, after a sniper in the oeighboring town nf

By James Rupert

STEPANAKERT, Azerbaijan

Karen Dzhangirian stood in his

Potatoes and onions still crowd

shallow bins, but the rows of jars of

vegetables canned last antumn by

big pot, only about four kilograms

republic of Azerbaijan has been blockading and shelling the seces-sionist Armenian enclave of Na-

gorno-Karabakh - including Ste-

(eight pounds) of flour is left.

El Birch shot and killed a Jewish settler. Zvi Klein.

Mr. Klein was one of four Israelis killed in recent night ambushes in the West Bank and Gaza Strip. More than 12 Israelis have been wounded.

The Israeli military responded to the attacks by restricting Palestinian movement during the bunt for the killers. The search so far has been fruitless.

For the first two weeks, Ramallah was

under a round-the-clock curfew. Since mid-December, the restrictions have been eased. Nonetheless, everyone must be indoors by 5 P.M. and, aside from a few exceptions allowed for doctors, pharmacists and some nthers, no one may emerge

The army had said it would lift the curfew at the end of February. But on Tuesday, Israel's High Court of Justice ordered the restrictions ended in Ramailah on Feb. 11.

territories. Palestinians were under strict curbs for 10 weeks during the Gulf War. In the more than four years of the Pales-nian oprising, or intifada, there is virtually nn town in the territories that has not experienced curfews. Similarly, there are few Palestinians who do not tell of being fined for infractions, of being routinely questioned by soldiers, of being dealt with coarsely at times, of being beaten on occa-

Curfews are hardly new in the occupied

But people in Ramallah, a city of 70,000 with a large middle class that is well edu-cated, say the current restrictions trouble

retain some oormality for their

But with winter only a month

something he says he never imag-

ined before — that he will see his

Nagorno-Karabakh is surround-

block its effort to unite with neigh-

boring Armenia. The 4-year-old

there appears to he no prospect of a

"Already there are families who

But the economy is clearly driv-

in bad shape, and only 9 percent say they think it is improving.

The survey suggests that the pub-

federal government. Sixty-five per-

cent said they favored more federal

spending to create jobs; 74 percent

The idea of national health in-

surance has clearly caught fire: 65

percent said they would favor a

The public voiced a clear prefer-

ence on the best way to improve the

economy: 59 percent said the fed-

eral government should spend

more and try to create jobs, while

28 percent said that tax cuts were

system financed through taxes.

fordable health care.

three young children.

children hungry.

peaceful solution.

frigid garage recently and pon-dered the dwindling stores of food that must get his family through the

his wife are receding to the back of ed by thousands of Azerbaijani the shelf. And, in the bottom of a troops and militiamen fighting to

For mooths, the former Soviet civil war here is escalating, and

gorno-Karabakh — including Stepanakert, its capital. As the stiff winter of the Caucasus Mountains Mr. Dzhangirian's. "There is food

During the Gulf War, they say, it was

With War, Hunger Comes to Nagorno-Karabakh

for intervention from ontside —

especially from Russia. Stepana-

alties of 50 percent among the men

it sent to defend Russia from Nazi

Germany in World War II and that

it produced four Soviet marshals

and 22 Heroes of the Soviet Union.

let Russian boys die down here,

said Natasha Dzhangirian, Mr. Dzhangirian's sister-in-law. "Rus-

sia has abandoned us," she said.

in this desperate city is the hospital.

the way Congress is doing its job, suggesting that Mr. Bush's Congress-bashing will be well received. do for the economy. Asked what ic president would be more likely to

ing political attitudes now, and \$500 would have, 11 percent said it percent who cited Mr. Bush. Sixty-

profoundly changing the zeitgeist of the 1980s. Seventy-eight percent of those polled say the economy is the total and the control of the seventy of the sev

cent said it would make no differ-

feels a clear sense of grievance. When asked who had suffered most

Moreover, the Democrats' ef-

forts to cast themselves as the

champions of the middle class are

paying off. Fifty-nine percent of

the respondents said a Democratic president would be more likely to

care about the needs of the middle

class, while 25 percent said Mr.

Bush would.

the way to go.

The public seemed to have only

that the public gives to an account when asked who could cess.

cent said the middle class.

Still, the middle class - and 75

Perhaps the most desperate place

"We are isolated."

Now Boris Yeltsin says he can't

not surprising that Israel would take measures against Arabs who supported Iraq and were seen as a potential threat.

This time, however, they say that they do not understand the security concerns invoked by Israel. From their vantage point, it amounts to collective punishment, and resentment runs high. Some accuse Israel of trying to frustrate them so completely that they leave the territories.

What is perhaps even more aggravating than arrests and other such dislocations they say, is the daily wear and tear, the

erosion of their regular lives.
Usually, this is not the stuff of high drama. That is the point, Ramallah residents say: Distress comes from the relentless forfeiture of small pleasures and privi-

You lose touch with your own normality," said Salim Tamari, a socinlogy professor at Bir Zeit University. "You become subject to drudgery and therefore you veg-

For the many here who commute to jobs in Jerusalem, curfew means having to figure out how to leave work early to be home by 5 P.M. For a chocolate factory, it means shutting down the night shift. For taxi drivers, it means a big reduction in the

workday.

For children, it means being off the streets earlier than they like or their parents can stand, and taking their games indoors. One common diversion is playing Israeli soldier, which includes pointing imaginary rifles at one another and shout-"Curfew is imposed!"

And for almost everyone, it means long periods without seeing relatives and

has set in, Mr. Dzhangirian and his willages, but no fuel to bring it to wife, Rosa, have worked hard to Stepanakert."

In a chilly intensive-care ward, relitite traffic that when a car or truck

Facing Azerbaijani forces that cally ill patients whom doctors say passes you can follow the sound of

are better armed and probably they often cannot help because its engine for blocks. With schools, about four times the size of their there is no electricity for X-rays, factories and shops closed — and

own, people here hope desperately and supplies of antibiotics and an- with frequent shelling and sniping

kert residents regularly recall that fluids," said Arshavir Gukassian, a hauling water. At the few wells or Nagorno-Karabakh suffered casudoctor, pointing to a small pile of streams in the city, there are lines

to keep them warm enough to use.

scious with a bullet in his head.

"We have no ocurosurgeon,"

said Dr. Gukassian. "We are wait-

don't know if we will be able to do

anything or not." Yerevan is the

Under siege, Stepanakert is eeri- quiet again.

"We are even low on intravenous

doctor, pointing to a small pile of streams in the city, there are lines

lo keep them warm enough to use. As moch as they can, Mr. In one bed, Albert Agajanian, a Dzhangirian and his wife and

construction worker, lay uncon-mother try to protect their children

ing for one from Yerevan, but his rocket launchers boom at night, helicopter has been delayed. We they wake and cry. Within a mo-

bottles stored under a wood stove almost 24 hours a day.

esthetie are low.

friends, thus deepening the isolation that was already considerable under the mili-tary occupation and the strikes imposed

y the uprising.

Mazen Asad, a marketing consultant. lives alone and says he uses the telephone more than ever, "to break the loneliness." Hussein Farah Taweel, a journalist, acknowledges that he is not as patient with his children as before.

"It seems to me that Israel is trying to put Palestinians in a ghetto," said Youssef Abu Samra, a Ramallah psychologist.

Mr. Abdel Jawad said: "You feel that you are worth nothing. You feel that they took a decision without once taking into account your feelings. It's as though you don't exist."

The two weeks of 24-hour curfew that followed the Klein slaying were especially difficult, residents say.

With the easing of the curfew, it has become easier to arrange one's life. Even so, a dentist here says that almost no patients show up in the afternoon because they are afraid that they might be delayed and violate the curfew.

One problem, many Palestinians ac-knowledge, is their own uprising, which imposes an austerity of its own. Still, even with the uprising, there were diversions, and for Suhier Azzouni one of them was an aerobics class that used to begin at 5:30 P.M. Now it is gone.

In a world of mayhem, it may not seem like much of a loss, Mrs. Azzouni said, but she added: "It was something that made you feel like life was normal. We are long-ing for normality again."

### WORLD BRIEFS

## Algiers Seizes Another Front Leader

ALGIERS (AP) — Another leading Muslim fundamentalist official was arrested Tuesday as the government continued to exert pressure on

the popular opposition movement. Rabah Kebir, the head of external relations for the Islamic Salvation Front, was arrested at the Front's headquarters in central Algiers,

employees at the office said. About 25 armed plainclothes policemen arrived at the headquarters in the early evening without an arrest warrant, and two of them arrested Mr. Kebir, witnesses said. He has signed the communiques of the fundamentalist movement since the arrest Jan. 22 of the group's acting leader,

#### Kohl Ally to Be Thuringia Premier

BONN (Reuters) — Chancellor Helmut Kohl, moving to revamp his party organization in Eastern Germany ahead of elections in 1994, has picked an experienced western politician to replace the premier of the

state of Thuringia.

The state's Christian Democrats, unable to come up with a candidate.

The state's Christian Democrats, unable to come up with a candidate. untainted by ties to former East Germany's Communist rulers, voted Monday night to approve Bernhard Vogel, 59, as head of the Thuringia party. Mr. Vogel's older brother, Hans-Jochen, had been the leader of the

opposition Social Democrats.

Mr. Vogel, who succeeded Mr. Kohl as premier of the western state of Mr. Vogel, who succeeded Mr. Kohl as premier of the western state of Rhineland-Palatinate and served in that post for 12 years until 1988, will take over from Josef Duchac if the Free Democrats in the Thuringia take over from Josef Duchac if the Free Democrats in the Thuringia governing coalition approve. Mr. Duchac resigned Friday over his membership in a Communist-led workers militia and appearances at Stasi security police shows.

Cambodia Opposition Figure Is Shot

PHNOM PENH (AFP) — Cambodia's most prominent opposition
figure, Oung Phan, was shot by attackers who drove by him Tuesday,
doctors and family members said. Two bullets grazed his back and third
ledged in his shoulder dectors said

lodged in his shoulder, doctors said. Mr. Oung Phan, a former transport and communications minister, who spent 17 months in prison for trying to form his own political party, was outside his home in the outskirts of the capital when he was attacked. Last week he said: "I am afraid to be thrown in prison again, or that they will try to shoot me or assassinate me. The Communists of this government have only changed their color." While he is outspoken against the government, he has long been friendly with Prime Minister Hun Sen, who called on him at the hospital Tuesday. We have chosen different roads to walk," Mr. Ounh Phan said. "We are still friendly, but

#### Violence Quickens Haitian Exodus

we have different opinions.

MIAMI (Combined Dispatches) — The exodus of Hairians has quick-ened to a record pace following an outbreak of political violence that led the United States to recall its ambassador from Port-au-Prince.

The United States recalled Ambassador Alvin P. Adams Jr. on Monday after police attacked a political gathering in Haiti. U.S. officials said about 1,100 Haitian fugitives were picked up by American vessels Monday - the most in a single day - and more were intercepted

Not counting those detained this week, the Coast Guard has picked up 11,507 Haitians since President Jean-Bertrand Aristide of Haiti was deposed in a military coup Sept. 30, said a State Department spokesman, Joseph Snyder.

#### Security Council Reprimands Iraq

UNITED NATIONS, New York (AP) - The Security Council on Tuesday rebuked Iraq for allowing protesters to rough up and threaten UN weapons inspectors on their arrival in Baghdad on Monday. The council had met to consider keeping economic sanctions clamped on Iraq. Western and Iraqi diplomats agreed after the meeting that there would be no change for now in the sanctions.

Russia to Negotiate Vietnam Pullout

BANGKOK (AP) — A delegation from Russia will visit Vietnam by
June to negotiate the pullout of all military personnel from the Cam Ranh
Bay naval base and to talk about trade, a Russian official said Tuesday.

Russia wants to bring home all troops stationed abroad, said Konstantin Baykov, spokesman for the Russian Embassy in Hanoi. He said that he did not have an official figure for the number of Russian military personnel still at Cam Ranh Bay, but that Russian media had reported that less than 500 personnel and dependents remained in Vietnam.

#### TRAVEL UPDATE

#### **U.K. Faults Ferries' Safety Measures**

LONDON (AFP) - British ferries operating to the Continent have not put into practice safety recommendations made after the 1987 ferry disaster at Zeebrugge, Belgium, in which 193 people died, according to a report issued Tuesday.

An inspection of 14 ferries for the government's Department of Transport found the ships still had many of the safety faults that had hampered the rescue operations at Zeebrugge. The disaster at Zeebrugge happened after the ship left the port bound for Britain with its bow doors still partly open. The report said the defects in operating practice included "inaudible or inoperative announcements," "fire doors unmarked and unable to shift" and "insufficient life jackets at muster "fire doors unstations.

Barcelona Métro workers started a strike Monday to press demands for more pay and carlier retirement. Minimal service was provided during the rush hour, but for the most part the city's five lines remained idle causing

Ецгоре

Asia

The Weather

North America

## Serb in Croatia Deals UN Peace Plan a Setback

KARLOVAC, Croatia - A United Nations envoy said Tuesday that he had failed to per-suade Milan Babic, a hard-line Serb leader in Croatia, to accept a UN plan to deploy up to 10,000 peacekeeping troops in Yugoslavia.

The envoy, Marrack I. Goulding, went to Zagreb to meet with Croatian leaders after talks Monday with Mr. Babic, who heads the self-proclaimed Serbian republic of Krajina inside

(Continued from page 1)

before the New Hampshire prima-ry on Feb. 18 only one Democrat, Governor Bill Clinton of Arkansas,

has broken from the pack in the race for the presidential nomina-

Among those who said they were

likely to vote in the Democratic

primaries nationwide, Mr. Clin-

ton's support has jumped to 22 per-

cent, from 5 percent in October. The governor is currently trying to

steady his campaign in the face of

accusations in a supermarket tab-

this stage of a campaign are not a

reliable indicator of a president's

chances on Election Day. Two re-

cent presidents had ratings in the

polls similar to Mr. Bush's in Jami-

ary of their re-election year - Ger-

ald R. Ford, who went on to lose,

though narrowly, and Richard Nix-

proval at the beginning of 1972, and won 49 states that November.

Not all of the poll results were bad for Mr. Bush. Seventy-one per-

cent of the public disapproves of

Presidential approval ratings at

loid that he committed adultery.

slav Army.
"He maintained his objections," said Mr. Goulding, a UN undersecretary in charge of peacekeeping forces. "On some points I was able to reassure him a little. But I regret he was not in a position yet to say he would accept the

Mr. Goulding reported a "step forward" in

POLL: State of Union Is Gloomier Than Ever as Bush Prepares Speech

lie in the mood for a more active percent of those polled said they federal government. Sixty-five per-

favored more spending to improve from the policies of the federal gov-

education, and 74 percent said they would spend more to provide af-

Croatia. His acceptance is vital if the UN plan is to help end fighting between Croatian militia and Serb irregular forces backed by the Yugo-with Mr. Babic was a clear setback.

Armenian capital.

Serbia and Croatia have agreed to accept the UN peacekeepers if a Jan. 3 cease-fire holds. Some of the forces would go to Krajina, a large strip of land south of Zagreb with an estimate 300,000 Serbs.

The cease-fire has held so far despite isolated

against 19 percent who cited Mr.

On abortion, 42 percent of the respondents said they thought a Democratic president would do a

better job of dealing with the abor-

tion issue, while 32 percent cited

Perhaps most worrisome to Mr.

Bush, 45 percent said a Democratic

president would be most likely to

end the recession, as against 32

A majority of Americans - 56

Mr. Bush's effort to cast his Jap-

anese trip as a mission for jobs

clearly backfired. Sixty-three per-

percent — say they favor protect-ing American industries and jobs

by limiting imports.

percent who cited the incumbent.

do for the economy. Asked what ic president would be more likely to kind of effect a tax cut of \$400 or improve education, as against 31

Mr. Bush.

#### Lets Women Work at Night

Tuesday overturned a ban on overnight work for women dating back to Chancellor Otto von Bismarck's social restructuring of 1891.

Court ruled that the ban. which was set down in its pre-The court dismissed the possible health hazards of

decision, saying that they wanted to expand the night work ban to other groups for health reasons. But the government in Bonn welcomed it.

#### Chinese TV Ownership Rises Agence France-Presse

BELING — Ownership of tele-vision sets, restricted to the privi-leged few a decade ago, is now exercised by more than 185 million Chinese, a communications minister was quoted as saying. By 1990, TV services reached 79.5 percent of the population, up 50 percent from 10 years earlier, the China Daily

# German Ruling

attacks - most people stay home.

from both danger and fear.

One of the few social activities is

The boys sieep in the bedroom

with their parents, and when the rocket launchers boom at night,

ment or two, Rosa Dzhangirian's

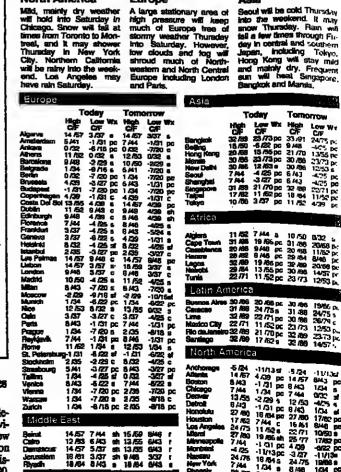
voice, whispering in Armenian, floats out of the room. Soon, it is

KARLSRUHE, Germany Germany's highest court on

The Federal Constitutional sent form in 1938, discriminated against women and was thus illegal.

night work for overworked housewives and mothers, which had been the original justification for the ban. Night work, the court said, is "damaging for everyone."

Labor leaders criticized the



oudy, c-cloudy, str-chowers, 1-thursdenstorms, 1-talp, st-enosit, Al maps, forecasts and data by Accu-Wester, Ind



That was just part of the edge cent said the trip was a failure, that the public gives to an idealized while 19 percent judged it a suc-

# Seoul to Fortify Its European Links As U.S. Withdraws

Compiled by Our Stuff From Disputches SEOUL - South Korea will strengthen security ties with Exrope as it reduces its reliance on the United States, according to a Defense Ministry plan published

The bineprint also envisions a buildup of South Korcan air and naval forces and an expanded mili-

The new military outline is tied. to Washington's intention to withdraw the 40,000 U.S. troops stationed in South Korea under a mutual security pact. In addition to American ground forces, South Korea depends heavily on U.S. aircraft and vessels.

In reporting the plan to Presi-dent Roh Tae Woo, Defense Minister Choi Se Chang said the combat capability of South Korea's armed forces should be strengthened in preparation for the disbanding of a Korean-American troop com-

Mr. Choi said a Korean general the tin would be appointed this year to direct ground forces of the Korean said.

U.S. Combined Forces Command. Washington is scheduled to transfer its command to South Korca

before the end of the year. Details were not given, but the newspaper Dong-A Ilbo said the ministry's long-term proposal called for independent development of weapons such as fighter

planes, missiles and submarin The paper said Japan and China would probably be the forces to watch after the reunification of Ko-

In another development Tuesday, South Korea dampened hopes for an early meeting of North and South Korean leaders.

There has been speculation for several days that a meeting is immi-nent between Kim Il Sung of the North and Mr. Roh.

Some newspapers have even advanced possible timetables and venues, but the government said the reports were premature.
This is not the time to discuss the timing or place for such a sum-

**AMERICAN TOPICS** 

Bombproofing Airliners: 2 Ways to Take the Punch

Two new techniques under develop-ment for making airliners bombproof are to make the inggage container absorb the force of an explosion, or to focus the force of the blast on a narrow outward path that makes only a relatively small

hole in the fuselage.

"Currently," The New York Times notes, "airports' devices can generally detect explosives weighing about three national of Menlo Park, California, which is developing bomb-resistant luggary which is developing bomb-resistant luggary.

"A search of personal belongings is about the companion of personal belongings is agge containers, said, "If the airports can idential nomination is to tell the voters in the fuselage.

"Unrently," The New York Times scale models.

Len Fippu, spokesman for SRI International of Menlo Park, California, which is developing bomb-resistant luggary.

The first hardle for the campaign of Paul E. Tsongas for the Democratic president and counters the normal property of their bunks watching television.

case and several others, this method is not infallible." The bomb on the Pan Am plane, which detonated over Scotland, killed 270 people in 1988.

One new technique is to line the lug-gage container with a half-inch-thick (1.3-centimeter) blanket of high-strength nylon, glass or Kevlar fibers, plus fireextinguishing chemicals, to contain the blast and put out any flames. The other is to direct the force of the rapidly expanding gas in an explosion so that it cuts a hole in the side of the plane, allowing the pressurized gas to be vented outside. Both techniques have been tested on

geared to catch anything that weighs less. detect over three pounds of explosives | But as shown in the Pan Am Lockerbie | and we can cootain under three pounds, | we're looking at bombproof skies."

Short Takes

U.S. prisons are getting tough with in-mates who refuse to work. In New York state, they are locked in their cells for 23 hours a day and have trouble getting early parole. The harsh new approach has raised concerns among civil rights groups. But New York officials say that having immates work belps defray the \$25.000-a-year cost of imprisonment, gives them 2 better chance to find jobs when they get out and counters the no-

bow he pronounces his name. It's "SONG-gus" with a silent T. His new campaign button reads "Tcitizens for

Hollywood is taking the Golden Globes awards ever more seriously as procursors of the Academy Awards. It was not always thus. The Golden Globes, half a century old, are given by the Hollywood Foreign Press Association. They have been lainted by some unfortunate incidents, The New York Times notes, including a 1981 award to the singer-actress Pia Zadora after her husband, the financier Meshulam Riklis, had flown the 85-member group to Las Vegas for a few days of fun and games at his expense. In recent years, however, the globe awards have reliably foreshadowed how the motion picture academy's own Oscars are going to go. Last year, for example, "Dances With Wolves" swept both con-

The largest-denomination U.S. currency is the \$100,000 bill. The Washington Post reports, but is is used only in transactions between the Treasury Department and the Federal Reserve. Bills of \$10,060 still exist, but bave not been printed since 1944, No \$5,000, \$1,000 or \$500 bills have been printed since 1969. The \$100 bill, with a portrait of Benjamin Franklin, is the largest now being issued.

Brenda Rains says her office has been getting calls for about six months from people wanting tickets to the Winter Olympics in Albertville, France. Ms. Rains works at the Chamber of Commerce in Alberwille, Alabama. The two towns are sister cities. The French Albertville gets snow about 50 days a year. The Alabama Albertville gets snow about once a year,

Arthur Higbee

## Most Not Wed to Clinton Fidelity Issue

WASHINGTON - Most Americans do not believe that the Democratic presidential contender Bill Clinton's marital fidelity

should be an issue in the campaign and want news organizations to drop the matter, ac-cording to an ABC News poll. Eighty percent of 790 adults in the nation-

Mr. Clinton denies having had an affair with Gennifer Flowers, a singer and Arkan-sas state employee. He did so again Sunday on television. Ms. Flowers said in a paid interview with the Star tabloid that Mr. Clinton was her lover for 12 years.

The ABC poll, taken Monday, did find

evidence that if the claims of marital infidelity were proved. Mr. Clinton's chances in the race could be hurt. Twenty-six percent said they could not vote for a candidate who had

73 percent agreed with Mr. Clinton that his faithfulness to his wife is a personal issue.

Separately, a poll conducted for a New Hampshire television station showed Mr.

Clinton widening his lead in that state. A University of New Hampshire phone poll done for WMUR-TV in Manchester, New Hampshire, on Monday had Mr. Clintoo at 30 percent, up from 24 percent from

two and a half weeks ago.

TOKYO — The leader of the Mr. Tanabe then charged Mr. main opposition party demanded Abe "made Kyowa offer \$400,000 in parliament Tuesday that Prime to let Miyazawa be prime minis-

Tanabe of the Social Democratic eral Democratic Party and as a par-Party, appeared ready to paralyze ty member. Despite the urgiogs of the legislature with questions about several party leaders, he has held corruption in Mr. Miyazawa's Lib- on to his seat in parliameor, maineral Democratic Party, which has taioing he is inoocens of the run the government since parlia- charges. mentary democracy was established after the war.

He said be intended to make im- had better clarify your involveprovements to the political system ment." He referred to documents the focus of the oew legislative ses- submitted at the end of the last

Political analysts forecast that the debate would quickly bog down on the scaodals doggiog Mr. Miyazawa and the Liberal Demo-

Mr. Miyazawa was forced to re-sign in 1988 as deputy prime minis-

reports that part of the funds Mr. Abe received went to his drive for the party presidency and the prime

Directing his remarks to Mr. Miyazawa, Mr. Tanabe said, "Abe, who used to work under you and who had an important position in your faction, took advantage of the

#### **Opposition Demands** That Miyazawa Explain His Role in Scandals

Minister Kiichi Miyazawa explain ter." his role in Japan's oewest political scandal and clarify an old one.

candal and clarify an old one. ed his post as secretary-general of The opposition leader. Makoto Mr. Miyazawa's faction in the Lib-

Miyazawa about the arrest two ity of Mr. Miyazawa's earlier testiweeks ago of Fumio Abe, who was mony in which he denied any charged with bribery. "It is regret-knowledge of the transactions, table that we have to start a Diet (UPI, Reuters) session with politicians' ethical problems." Mr. Taoabe said. "Prime Minister Miyazawa, there are even reports that Mr. Abe used this money to make you prime min-

cratic Party.

ter and finance minister in connectioo with the stocks-for-favors affair surrounding the Recruit Co., a giant information conglomerate, Mr. Abe, elected seven times to the lower house, was arrested Jan.
-13 on sospicion of accepting \$634,000 in bribes from the Kyowa Corp., a now bankrupt steel company that got involved in property

development. Mr. Miyazawa has denied press

## parliamentary session, in Decem-Mr. Tanabe pressed Mr. ber, raising doubts about the verac-Deng Urges

Abe "made Kyowa offer \$400,000

The 69-year-old Mr. Abe vacar-

Reviving the Recruit affair. Mr.

Tanabe said, "Prime Minister, you

In a Hurry HONG KONG - Deng Xiaoping, the Chinese leader, bas warned the Communist establish-

economy or be swept aside, according to a published report oo Tues-In his strongest statement in years io support of ecocomic change, Mr. Deng also urged man-agers to take the best from capital-

meot to speed change to a market

"If capitalism has something good, then socialism should bring it over and use it," Mr. Deng was quoted as saying by Ta Kung Pao, a oewspaper used by Beijing to coovey its views here.

"Reform is China's only way Deng as saying. "If you doo'l re-form it's a dead-end street. Whoev-er refuses to reform will have to leave the stage."

Mr. Deng made his remarks during a visit last week to the Shenzhen special economic zone, a showcase of the economic changes that be unched in the late 1970s.

Shenzhen bas been an outstanding success, growing from a village to a sprawling industrial city over the past decade. Hoog Kong manu-facturers escaping high labor and land costs have moved production there, pushing living standards far

above the average for China. "Shenzhen's development and experience showed that our special economic zone policy is right," said

Hong Kong-based analysts say the 87-year-old leader appears to be trying to cement his economic chaoges despite the political clampdown since China crushed

the 1989 democracy movement.

## wide random survey believed that Mr. Clinton should remain in the race whether or not

he had an extramarital affair.

#### Flood Gone, Suffering Lingers 2 Million in Central China Face Winter in Crude Shelters

By Nicholas D. Kristof New York Times Service

The last

- American

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- 45

BEIJING — Half a year after a flood devastated parts of central China, at least 2 million people still shiver in crude temporary shelters and may not be able to rebuild their lives for years to come.

The flood victims are now enduring the coldest winter in years, without heat or enough blankets, and they are likely to depend on government handouts of rice for many months more.

Foreign relief experts who have been allowed to visit the area say the peasants have replanted their fields but expect a poor harvest because the area is in the grip of a

drought that followed the floods. The waters have receded, and millions of peasants are no longer buddled on dikes and other highground.

But since returning to villages that have been their home for hundreds of generations, many of them no longer have farm animals, tools, homes or much-hope of improve-

"The landscape in some areas is still as if it were bombed out," said Luc Nicolas, the China coordinator of the Belgian chapter of Doctors Without Borders. The group has been providing assistance since July to flood victims in Anhui Province, one of China's poorest and also the worst hit by last year's

"People have moved back totheir home villages, but in some .cases the villages have almost dis-

"So they build shelters on the site of the original villages. It's very 3,000 people died, was probably cold and there's been snow, but the worst since one in 1954 that left they've been trying to plant their at least 34,000 dead. Relief experts fields again."

While some 220 million Chinese — one-lifth of the population — were affected by the floods, they got relatively little attention in the West because China restricted access to the hardest-hit areas.

Anhmi Province, with a popula-tion of 56 million, still refuses to admit foreign journalists.

By Chinese law, foreign journalists are barred from traveling with-out permission, and officials in Anhm will not say when they may grant permission.

Chinese officials seem torn: They desperately need foreign as-sistance for the flood victims, but are reluctant to admit publicly that conditions are that bad or that they In the official press, the floods

are mentioned primarily as a pro-paganda tool. The newspapers car-ry articles saying the Communist Party is providing grain, clothing and housing for the victims—thus proving the superiority of commu-

"In the struggle against the floods, Anhui witnessed coursgeous sacrifice and selfless contribution from heroic people who left a record that inspires tears of sadness and odes of praise," People's Daily said in a recent front-page

This provides vivid teaching material for the rural socialist edu-

The 1991 flood, in which about give the government credit for mo-bilizing assistance and preventing the starvation and sickness that historically in China often killed more flood victims than drowning.

"There's no starvation and no epidemics," said Merete Johansson, a senior program officer at the United Nations Development Program in Beijing. "But income levels are very low, and some people have no source of income at all."

Ms. Johansson, who is working on a Development Program project in Anhni, cites local government figures showing that the flood victims have gone from a per-capita income equivalent to \$74 a year in normal times to about \$20 a year

since being dispossessed by the Hnai River last summer. Experts invited to assess the disaster have advised the UN program that it may be three or four years before Anhni can return to

About 20,000 schools were damaged in the flooding, and even now many children can attend classes only part-time, in makeshift Small village factories, which of-

largely destroyed. Foreign aid has totaled about \$150 million, primarily from Hong Kong, but it has slowed and is far short of what is needed in the 18 provinces that suffered flood dam-

fered some hope for peasants to escape subsistence farming, were



THREE'S COINS IN THE FOUNTAIN - Zhu Lin, center, the wife of Prime Minister Li Peng of China, throwing coins in the Trevi Fountain in Rome with two unidentified women

# of Sex and Lies: Japanese Teacher Debunks 'Comfort Women' Myths

WAKO, Japan - When Japan's television networks recently began broadcast-ing the accounts of Korean women and girls who were kidnapped and forced to serve in battlefront brothels for the Imperial Army, even Japanese who prefer never to think about World War II said they felt shamed by the years of agony the

women endured. But the Japanese government had the same ready answer it has had for decades: A few words of sympathy for the tens of thousands of victims whose lives were shattered, and a curt dismissal of their

demands for government compensation. The brothels, Japan's Foreign Ministry said, were run by private entrepreneurs,

No one in the Foreign Ministry, though, was ready for Yoshiaki Yoshimi.

Mr. Yoshimi, a history professor with a striking mane of white hair and a knack for coming up with historical documents that Japan would prefer to keep buried, listened to the government's assertions on television in his cramped apartment here last month and knew immediately that

the government was rewriting history. "I was outraged," he said the other day.
"And I know that clear evidence existed

that would force the government to acknowledge its responsibility."

Over the last three weeks, with a keen research eye and an impeccable sense of timing, Mr. Yoshimi singlehandedly de-bunked the myth that the Japanese government had not organized and run the brothels. He created a sensation in Tokyo and Seoul and forced Prime Minister Kiichi Miyazawa to issue a formal apology to

the Korean people. Last week, reversing decades of flat refusals, Mr. Mryazawa conceded that the of redressing the women's grievances, though he stopped short of promising financial reparations to what Japan cu-phemistically calls the "comfort women."

In any country it is rare for one citizen to force a government to reverse its course, but it is particularly rare in Japan, where the social pressures not to chal-

lenge the status quo are so overwhelming. War atrocities are a particular taboo: When construction workers in Tokyo two years ago came across the suspected remains of prisoners of war who were the subjects of cruel medical experiments, no Japanese forensic expert would get near them. Everyone in Japan understands

"I have lived here all my life, and I know that Japan only talks about half of its history," Mr. Yoshimi said. "The half

where Japan is victimized." It is widely believed that Japan started

government would have to find some way building "comfort stations" in the mid-of redressing the women's grievances, 1930s, and 100,000 to 200,000 women run the brothels. were eventually lured or dragged to Japanese battlefronts across Asia. Most were children and teenagers from Korea, a Japanese colony from 1910 to 1945, but

many others came from China and a few from Japan itself. The women were forced to have sex with soldiers, who were often rotated through the "comfort stations" at 15-

minute intervals. With news organizations focused on the 50th anniversary of Pearl Harbor, however, a few of the surviving Korean "comfort women" decided the moment was ripe to press their case.

Three came to Tokyo in December to

file a suit for damages against the Japa-

nese government, prompting the govern-

ment's chief spokesman, Koichi Kato, to

reiterate that Japan considered all of its

war reparations to South Korea paid, and

Apart from the "comfort women themselves, no one seemed ready to dispute that reading of history; documents referring to the matter were presumed destroyed in the giant bonfire the Japanese military lit at the end of the war.

As he watched on television, Mr. Yoshimi recalled that a few years ago, comb-ing through the Self-Defense Agency's library to research Japan's use of poison gas during the war, he had tripped across a military order to set up a brothel.

The detail had intrigued him: Born just after the war, he has spent his profession-

al life trying to get a glimpse of it. Certain that more documents existed it would disprove the government, Mr. Yoshimi returned to the library over the New Year's holiday. In two days of searching, he came up with a small trove.

ing the Recruitment of Women for Military Brothels."

It ordered the quick construction of "facilities for sexual comfort," to stop the troops occupying China from raping women. It bears the hanko, or personal stamps, of leaders of the high command of the army. "I'm an outsider and this was easy

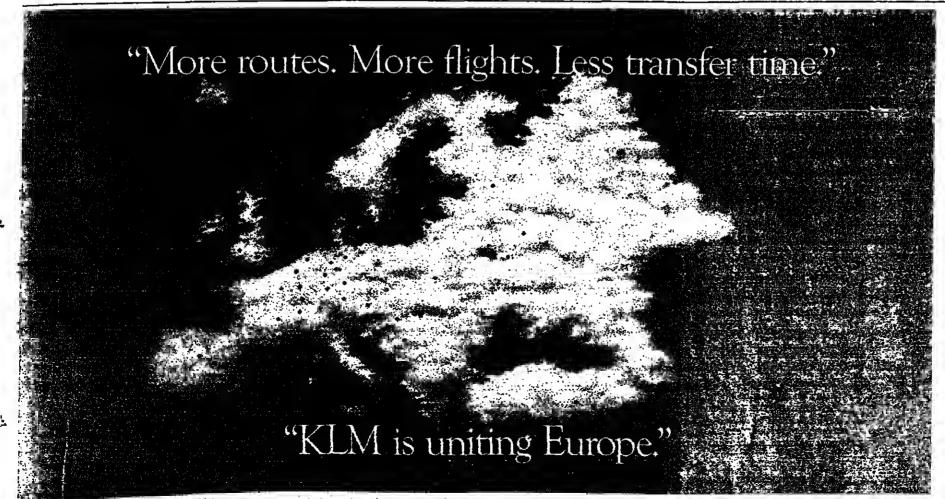
research," Mr. Yoshimi said. "Inside the library are researchers who must have known these documents exist."

Mr. Yoshimi handed the documents to a reporter at the Asahi Shimbun, one of Japan's largest dailies, just before Mr. Miyazawa traveled to South Korea for a meeting with President Rob Tae Woo.

Almost overnight, the government's arguments collapsed. "What I found," Mr. Yoshimi said, "was just the final blow to a

weakening government position."

Mr. Deng. "You must speed things





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## **Libya Offer** To Nuclear **Scientists** Is Reported

By Marc Fisher Washington Post Service
BERLIN — While the Libyan Colonel Moammar Gad-tries to persuade Western nathat his country is no longer a Cannon, a German report Tuesday that Libyan diplots had offered Moscow scien-generous bounties to work as mercenaries." The German weekly Stern re-

ported that Libyan officials ap-ported at least two nuclear ex-ports at Moscow's Kurchatov stitute for Atomic Research in December, offering them \$100,000 a year to work on a project near the Lubyan city of Sirte.
The Russian scientists spurned the offer and reported it to an insti-

fute manager, Stern said. The mag-azine said it could not determine whether other scientists at the institute took the offer.

· According to a report earlier this month, a Russian scientist at the institute said two of his colleagues had rejected an offer of \$24,000-a-

The Stern report comes as Libva has mounted a public effort to improve its image in Western coun-tries. Libyan diplomats have said they wanted good relations with the United States, and Colonel Gadhafi said in a recent London newspaper interview that his country was ready "to renounce international terrorism.

- Stern also said that one of its reporters posing in the former Soviet republic of Tajikstan as an international businessman with connections to the nuclear industry was offered three kilograms (seven pounds) of enriched uranium-235. an amount it said was sufficient to build an atomic bomb.

. The magazine said its reporter was offered uranium that he was told came from a reprocessing plant in Taboshar, about 400 kilometers (250 miles) from the capital,

Libyan Offer on Suspects Libya said Tuesday that it was ready to hand over two suspects in the 1988 bombing of a Pan Am jet to an international commission,

Reuters reported from Ankara, "If an independent and unbiased international commission is formed, we can hand over the two accused Libyans to this commission," said Abdel Salam Jalloud, a

Gadhafi deputy.

The United Nations Security Council ordered Tripoli this month to hand over the two men to the United States or Great Britain.



Mike Tyson as he entered court Tuesday in Indianapolis.

#### **Tyson Jury Selection: Standards of Conduct**

Compiled by Our Staff From Dispatches

INDIANAPOLIS — Prosecutors and defense lawyers in the trial of Mike Tyson clashed Tuesday as they tried to elicit potential jurors' feelings about rape — whether a woman might "ask for it" or might lie about it.

Four jurous were seated, bringing the total to nine. Five are white men, along with two black men and two white women. Seventeen

Sixteen jurors are expected to be impaneled, with 12 deciding Mr. Tyson's guill or imnocence on charges of attacking an 18-year-old Miss Black America contestant at a hotel here last July 19. The other

four would serve as alternates. Mr. Tyson, 25, has been accused of rape, criminal deviate conduct and confinement, If convicted, the former world heavyweight boxing champion could be sentenced to 63 years in prison.

"Do you think someone could make a false accusation of rape?" a defense attorney, Kathleen L. Beggs, asked a prospective juror. Prosecution objections that the question was "fact-sensitive" to the case prevented an answer.

Defense attorneys returned the objections later when J. Gregory Garrison, the head prosecutor, tried to ask about whether bad indgment by victims justified the crimes committed against them. "Some people ask for it - and get what they ask for?" Mr. Garrison asked a potential juror. "Sometimes," replied the man, who was released from the jury pool.

Mr. Tyson's accuser told police she met him at a pageant rehearsal and went with him to his hotel room, where in the predawn hours of July 19 he raped her. The boxer says his accuser consented to sex.

# Ukrainian

## **Asks Wider** Powers on **Economy**

KIEV - President Leonid M. Kravchuk asked the Ukrainian parliament Tuesday for sweeping executive powers to help him push

through rapid economic changes.

The foundation of our state is taking place in difficult times," Mr. Kravchuk said at the parliament's opening session.

People are losing faith in our ability to improve the situation," he said. The policy of putting off economic reform has reached the limit of the reasonable.

Mr. Kravchuk said he had faith in Ukraine's unpopular prime min-ister, Vitold P. Fokin, who has been criticized for excessive caution in beginning a program of privatiza-tion to speed the transition to a market economy.

But the president said be was

seeking wider powers to enable him to form a new government after consulting other parties. Mr. Kravchuk, who was elected Ukraine's president on Dec. 1, at-

tacked the "imperialist thinking" that he said had caused growing tension with Russia. He blamed news organizations for whipping up a dispute over Ukraine's claim to the Black Sea

Fleet and a Russian move to take back the Crimean Peninsula it gave to Ukraine in 1954. Mr. Kravchuk denied accusa-tions by Russia that Ukraine was straying from agreements signed by

they set up the new Common-wealth of Independent States. Commonwealth military officials originally hoped to set up a unified armed forces.

11 former Soviet republics when

#### 3.000 Burmese Flee to Thailand

United Press International BAN MAE SOT, Thailand Burmese troops captured a division headquarters of the ethnic Karen insurgent group and more than a dozen villages in accelerated fighting near the border, driving about 3,000 refugees into Thailand, Thai and Karen officials said Tuesday.

The Karen Relief Committee said that refugees crossed the bor-der at points in the areas of Ban Mac Sot, Ban Tha Song Yang, Umphang and Ban Mae Sarieng, about 485 kilometers (300 miles) northwest of Bangkok, bringing the refu-gee total to more than 40,000.

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# ASEAN: Free-Trade Accord in the Bag, Southeast Asians Look Abroad

The expansion of trade and economic ties

with Indochina "will serve to strengthen the fabric of peace and stability in Southeast Asia," he added.

ASEAN links Brunei, Indonesia, Malaysia, the Philippines, Singapore and Thailand. As part of an effort to shape a new regional security order as the U.S. military presence in the Pacific is gradually reduced, the heads of government also decided Tuesday to extend ASEAN cooperation in security matters.

With rich resources and relatively low labor costs, countries in the group have attracted a wave of investment from Japan, North America, Europe, Australia and newly industrialized nations of East Asia in the last decade.

In recent years, ASEAN has outperformed all other regions in economic growth and been courted by the Umited States, Japan and the EC as a model association of non-Communist But with the collapse of the Soviet Union, the

Cambodian conflict winding down and Vielnam concentrating on economic change, ASEAN's value as a Cold War friend of the West has sharply diminished. Instead, the group is being challenged where

its performance has been weakest: economic

Goh Chok Tong, Singapore's prime minister, said that by following through swiftly with the

regional free-trade plan, we will convince both domestic and foreign investors that ASEAN is a serious player in the new world order."

Previous attempts to break down national barriers and encourage trade and investment to flow more freely within ASEAN have run up against bureaucracy and vested economic inter-

On Tuesday, leaders of the group signaled their determination to prevent this from happening again by announcing that the plan to pening again by announcing that the plan to create a regional free-trade area in manufactur-ing, capital goods and processed agricultural products will be supervised by a ministeriallevel council.

Under the plan, tariffs are to be lowered to a maximum of 5 percent by 2008. But the heads of government agreed at the last moment that if some countries wanted to move at a faster rate,

they could do so. Thailand, which has the highest average tariff in ASEAN, announced Tuesday that it would lower import duties to 20 percent by January 1994, well ahead of schedule.

in the past, Indonesia was the most reluctant of the ASEAN nations to lower protectionist barriers. It has by far the largest domestic market and until recently felt that its industries could not compete with those in some other ASEAN countries.

Under the impact of a deregulation program designed to make Indonesian industry more

YELTSIN: Russian Leader Back

East talks.

efficient, that has changed. Hartarto, Indonesia's industry minister, said his country was now confident that its manufactured and capi-

tal goods were internationally competitive. Alı Alatas, Indonesia's foreign minister, said that although a 15-year target has been set for creating an ASEAN free-trade area, it could

probably be brought about more quickly. The imminent creation of a single EC market, negotiations to form a North American free-trade zone, and the spread of market-oriented economic changes in Eastern Europe, India and Latin America "made us realize that we have to move fast or we will be pushed aside as others pass us by," Mr. Alatas said.

ASEAN had a total population of more than 335 million and a combined gross national product of \$310 billion in 1991.

By contrast, the single EC market when it is established at the end of this year will have more than 350 million consumers with a combined GNP of more than \$4.37 trillion.

The North American Free Trade Agreement being negotiated between the United States. Canada and Mexico, will have a consumer base of 360 million and a combined GNP of about

The ASEAN free-trade area "is a first step, a very big one, towards integration of our economies," said Jusuf Wanandi, chairman of the supervisory board of Indonesia's Center for Strategic and International Studies.

ARREST:

Rightist Threat

(Continued from page 1)

part of a de Klerk plan to split the

right and defuse the threat to his

The president in Cape Town,

#### TALKS: Palestinians Boycott Over Eligibility Issue to problems affecting the region as lems, sharing of scarce water re-

uled to be here Tuesday - Algeria and Yemen — did not appear. Although their absence was not officially explained, Arab delegates said they had stayed away in solidarity with the Palestinians.

At issue is whether the Palestinians, who are supposed to be part of a joint delegation with Jordan, must all be residents of the Israelioccupied West Bank and Gaza Strip or whether the contingent also could include Palestinians from East Jerusalem or from other

The United States and Russia had declared in advance that Palestinian representation should follow rules adopted in October at the conference in Madrid that began the peace talks. At Madrid, it was decided that in bilateral negotiations with Israel on interim selfgovernment arrangements for the West Bank and Gaza, the Palestin-

ian members of the joint delegation

all had to be from the territories.

That was done at the insistence of Israel, which fears that broadening the base of Palestinian participation would allow the Palestine Liberation Organization to enter the peace process.

However, the Palestinians contend that these arguments are not applicable to the multilateral talks, which are intended to bring Middle East states not negotiating directly with Israel and other interested countries together to seek solutions

The Palestinians, noting that one of the issues to be dealt with in the multilateral talks is the plight of refugees in the Middle East, point ont that most of the region's refuges are Palestinians. They argue that it is a travesty to try to deal with this problem without repre-sentation from the entire Palestin-

The other topics with which the deal involve regional economic de-smaller Gulf shiekdoms and Arab velopment, environmental prob- countries of North Africa.

(Continued front page 1)

provision it by sea and air, using

Russian ports for the purpose. Im-

plicit in the statement was that the

Black Sea Fleet would not be left to

Although the debate over the

fleet has been simmering all month, it was still unclear why Mr. Yeltsin

suddenly felt it necessary to visit the Black Sea. His abrupt cancella-

tion of a meeting with Foreign Minister Michio Watanabe of Ja-

pan, and his departure from Mos-cow just as the Middle East peace

conference was getting under way,

cansed considerable agitation in

Mr. Watanabe was invited to

meet Mr. Yeltsin on Wednesday,

when the Russian president also is

expected to meet with the U.S. sec-

the mercy of Ukraine.

the capital.

ian population.

sources and arms control.

All of these issues, Mrs. Ashrawi said, affect the lives of Palestinians outside the occupied territories. She said their interests should not to bimit Palestinian participation.

Israel is especially interested in this third stage of the peace process because it is supposed to bring them to the bargaining table for the first time with such longtime Arab ultilateral talks are expected to adversaries as Saudi Arabia, the

who is in Moscow for the Middle

Both Mr. Voshchanov and Ad-

miral Kasatonov indicated that the

Black Sea meeting deals with issues

that could be raised on Mr. Yelt-

sin's trip to Britain, the United

States and Canada. Perhaps Mr.

Yeltsin thought that such a meeting

with the senior leadership of the

navy would help persuade Western governments that he was in full

■ Yeltsin Is Tine,' Aide Says

be ignored because of Israeli efforts

said that the police were "applying the laws of the land without political bias." Mr. Terre'Blanche, 51, has repeatedly said his group will resort to violence to prevent a black government's coming to power.

The 10 detainess appeared briefly in court in Ventersdorp, 100 kilometers (60 miles) west of Johannesburg. They were not asked to plead before being released on bail. A March 9 court date was set. retary of state, James A. Baker 3d,

The arrests suggested the govern-ment was now willing to take a firm stance against extreme rightist ele-

Many anti-apartheid groups have accused Mr. de Klerk and the police of going easy on rightists, of tolerating their threats and periodic outbursts of violence.

Other rightist groups have taken responsibility for several bombings in recent months that have damaged public schools and post offices. Several rightists have been arrested recently in connection Mr. Voshchanov, Mr. Yeltsin's with the bombings.

spokesman, said Tuesday that the Many observers think bombings Russian president was "alive, are likely to increase if Mr. de healthy and feeling fine," and de-Klerk tries to make good on his nied that Mr. Yelisio, 60, had an promise to end apartheid and share alcohol-abuse problem, The Asso-power with the country's 30 million ciated Press reported from Mos-blacks.

(AP, Reuters)

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## Stan Getz: The Last Gem

'People Time' Sums Up His Half-Century Career

By Mike Zwerin

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Rizhtin The

AND REAL PROPERTY.

ARIS - Toward the end of his life, after several major surgeries, Stan Getz made two quartet albums — "Serenity" and "Anniversary," which are close to being as good as jazz can get. A third, "People Time," recorded last March, three months before he died (it was his last performance), is even better.

All three are live performances in Café Mont-martre, Copenhagen. Just released by PolyGram-Grianes, "People Time" is a double CD-worth of power standards in duo with the pianist Kenny Barron, who became a sort of musical guardian angel for Getz during the last years.

More than summing up a half-century career, it's like beginning a new one. After finishing what you figured had to be the last lap, he climbs up and leaps off the springboard one more time.

When my friends and I began to learn jazz in the late '40s, wise advisers comseled that if we had to copy anybody make sure they don't play your

For me, playing trombone, it was easy. My hero Lester Young was a tenorman. I worshiped his lightness of being, the way his melodies sailed across chords and bar lines. Just about every tenor saxophone player my age felt the same way. But they were copying their own instrument and the better they were the deader they were in the end. Allen Eager, Zoot Sims, Al Cohn, Wardell Gray, Johnny Andrews, Brew Moore, Stanley Kosow, Herbie Steward . . . some found a musical way out but at the same time they were also copying certain heroes' bad personal habits. Many were headed to early doom or oblivion or both. Under teenage peer-pressure, fledgling behoppers liked Stan Getz least because he sounded least like Lester and because he was popular.

Physically, artistically and commercially, Getz outlasted them all. He was a natural. His franchise sound became, like Miles Davis's, a sort of public treasure. Although he often exploited schmaltz for the masses, his good time and ear could blow just about anybody off any bandstand. Along with Chet Baker and Bill Evans, he became one of the few white instrumentalists with a universally accepted place in the pantheon.

HE schmaltz in the mix was a kind of character flaw. A weird form of aggression. Was he hiding something? There was an untrustworthy element there. When I asked a jazz great who shall remain nameless if an ugly personality could produce beautiful music, he replied without hesitation:

How was this possible? The beauty was evident. Maybe be chose to repress it out of pure orneri-Maybe be chose to repress it out of pure orneriness. He projected an ornery image, he appeared to enjoy it: Between tunes on "Anniversary," he tells the audience: "I left my heart in Copenhagen" (he once lived there). After a burst of applause, he adds with a chuckle, like he just couldn't help himself: "I said the same thing last night in Stockhalm." But he that the constitute with constitute the constitute of the constit holm." But by that time the ornermess was gone. Along with the schmaltz. Only the beauty re-



Getz: His last performance is one of his best.

# American Angels With Ethical Dilemmas

By Michael Billington

ONDON — It's been a week of American plays, old and new: One that proves American drama, at its best, effortlessly links the individual to society and, at its worst, lapses into a

The most expberant of the three imports is undoubtedly Tony Kushner's "Angels in America" at the National's Cottesloe Theatre. First staged in San Francisco last year, it's a huge, inordinate, 3½-hour play (and this is only the first of a two-part show) that takes in Roy Cohn, AIDS, Mormons, Juda-

#### LONDON THEATER

ism and just about everything you can think of except the Super Bowl, Kushner is not always in full control of his talent, but what is extraordinary is the contrast between the bravura zest of his writing and the bleakness of his conclusion that the United States is blighted by personal guilt and public de-

Set in 1986, the play commingly inter-weaves three stories. One involves the strenuous attempts by Roy Cohn, threatened with being disbarred from practicing law, to persuade an upright Mormon associate to take a crucial job at the Department of Justice. The second story concerns the young married Mormon's shocked discovery that he, like Cohn, is homosexual. And the third, overlap-ping strand is about a gay, uptight Jewish clerk's panic-stricken response to the realiza-tion that his lover is dying of AIDS.

What Kushner seems to be saying is there are no angels in America: Everyone has been dying and even bourgeois tolerance, particu- keeps it on the rails. Scene melts breathlessly larly of the gay community, conceals "a into scene to the accompaniment of a throb-buy the somewhat feverish conclusion to find the play exhilarating in its energy and sweep. Kushner is especially good at un-



Marjorie Yates and Ian Bannen in the Young Vic's "All My Sons."

masking self-deception whether it he Cohn's Goodman's Cohn, stabbing the air with vin-

demai that he is homosexual on the ground dictive forefingers and playing the office mother and finally succeeds in getting the that gays have zero clout or the Jewish clerk's switchboard as if it were a musical instrutations of love even as he is about to ment, suggests power is the most lethal drug descrit his partner. There may be no angels in on the market. Marcus D'Amico as the guilt-America but Kushner often writes like one. ridden clerk, Nick Reding as the uncloseted tainted by the greed and selfishness of the Even when the play starts to sprawl, De-Mormon and Felicity Montagu as his halfuReagan years. Justice is corrupt, liberalism is clan Donnellan's helter-skelter production cinating wife bring similar high-octane ener
phile comedy acted with only moderate con-

is a gay fantasia, Miller offers us a tight-structured Ibsenite family drama. But the message of the two plays is surprisingly similar: That individual ethics are affected by national artifices (Miller's play is full of indignation at wartime profiteering) and that men cannot walk away from the consequences of their deeds.

That is precisely what the hero of Miller's play, Joe Keller, has done. Having sanctioned the sale of faulty cylinder heads and thereby sent 21 airmen to their deaths, be has passed the moral responsibility to his partner and stilled his conscience by convincing himself his prime duty was to his family. "Nothing is bigger than that," he loudly trumpets; but Miller's whole point, developed in all his later plays, is that the individual's responsibility to society cannot be ducked.

Staged in the round, Thacker's production proves that Miller's message is as timely as ever. A wobbly central performance by lan Bannen is fortified by excellent supporting ones from Matthew Marsh, who has a touch of John Malkovich's dangerous muscularity, as Joe's conscience-stricken son, and by Suzan Sylvester as his putanve daughter-in-law. The play still grips like a vise because of the urgency of Miller's moral about our mutual

Churches" at the Playhouse comes across as a peculiarly limp retreat into domestic cozi-ness. A New York artist returns to her Beacon Hill home in Boston to paint a portrait of ber venerable poet-father and eccentric Disdaining plot or Freudian psychology, Howe never asks why a mature woman should urgently need such gratification. One gy to Kushner's disquieting State of the viction by Leslie Phillips as the incontinent Union message.

#### **PARIS FASHION**

## Lanvin: Montana Is Out, Chanel: Fashion Heaven

By Suzy Menkes nonal Herald Tribune

ARIS - Claude Montana showed his last collection for Lanvin Tuesday. "We do not wish to continue with Montana for haute couture, and we will definitely not renew our contract with him," said Lanvin's president, Michel Pietrini. That contract runs until after the next couture season in July, but the

break is expected to be immediate. Pietrini has signed Dominique Morlotti, former menswear designer for Dior, for all ready-to-wear lines. He will show a women's collection in March and can be expected to take over the couture line. "My one wish is for Lanvin to

have a coherent image," Pietrini said. "I do not wish to discuss our figures for the last year, but they make pessimistic reading." The losses are reported to be at least \$25 million since Montana took over couture in 1990. Lanvin, owned jointly by Orcofi and L'Oreal and completely restructured, has failed to use Montana's so-called "cou-

ture future" as a profit engine. The show Tuesday was pure, beautiful, perhaps more accessible than in previous seasons, yet still something to admire from afar rather than embrace. Montana went on carving his ice-maiden sculptures in glistening fabrics, us-ing the tools of traditional couture to chip away superfluous decoration and come up with a clean sil-houette. That was either narrow pants under a long coat, open at the front and in those stiff silk fabrics that hold a shape like whipped eggwhite. Or it was a short and flared: a cloud-gray raffeta trench buckled in silver or a gauzy full skirt under a

ONTANA has been on bis mountain ledge before, sending out icicle embroider ies and glacial colors: ice blue, snow white, the blush pink of sunset tipping a mountain peak. He used the studio skilfully, to make of organdy or a ruffled Spanish shirt. Compared to much on the both spirit and work by Chanel's impeccable studios. For evening, that it was entirely evening clothes, as opposed to the clean tailoring that Montana produces strongly in his own line. He has said no to doing ready-to-wear for Lanvin,

oterdependence. and so be is out of couture.

"Head in the clouds," said Karl
Lagerfeld of his Chanel show, where hass were as puffy and platform shoes as high as the clouds painted on the backdrop. He might just have called it "fashion heav-en." For Lagerfeld, the role model for all houses in search of a creator, sent out a brilliant show. An elongated torso-sculpture piercing the clouds at the end of the runway told the story. Lagerfeld has worked out a new silhonette: lon skinny, sexy, jackets fitted so close to the body they had to he zippered up the back; dresses tracing the body's curves from neck to calf. Skirts were all long, but often scissored raggedly out of chiffon like a trail of cumulus across a clear sky.



Montana's organdy sweater and satin pants, for Lanvin.

Colors were either fresh — hlue, nette herself might have wavered pink and white — or they were over his depth of decoration; the pink and white — or they were plain navy and black. The whole effect was wonderfully refreshing.

For this was fashion both to dare and to wear. The jackets, cut so close to the body, were as easy as a dress, whether they slithered over black leather pants or the chiffon fronds. The mid-calf dresses fancied up with a woven lattice leather neckpiece or a few Chanel chains - looked young and fun. The only flops were ankle-hobble dresses, and if you took away the thundercloud hats or the cumulus gray hairpieces, the collection was

worked in raffia embroidery as light as the chiffon underneath. After a couple of seasons of going over the top, Lagerfeld has got Chanel back on the straight and narrow - with a new silhouette for modern times.

Someone has to tell Emanuel Ungaro that the party is over. The champagne and the pocket books have gone flat. Macy's has gone bust. The tumbrils are at the door. While fashion is starved of new

ideas, Ungaro is still serving up his fancy-cake clothes. Marie Antoi-

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ruffle at the hips and the hem; the vast bustle bow, the flower print. the splashy colors, the coin dots. Ungaro's New Look for the 1990s was an apron skirt with two froufrou edges opening at the back to give a new meaning to showing the cleavage. So the skirts were longer
— below the knee or ankle length. A few more inches of fancy fabric does not make a hemline revolution. As a contribution to the new restraint, it was like blowing out a

few candles at Versailles.

As the voluptuous and glamorous Ungaro-clad Betty Lagardere said: "At least be is true to himself." But Ungaro's defiant frivolity is beginning to look ridiculous: mini crinolines swaying waist-high; ruffled see-through blouses in gau-dy colors; cocktail hats of mangy bird perched on messy nest; draped dresses in shiny brocade; stiff pleated lampshades of skirts.

Under it all is a master cutter who whips a floral jacket in at the waist and cuts a curvaceous pair of satin pants. He finally sent out a trio of beautiful long slim dresses in red, yellow and electric blue, which then turned to show giant bows attached at the back. Maybe this rearguard decoration shows that Ungaro knows it is on the way out.

# The Nightclub Bouncers of the '90s

By Ian Fisher
New York Times Service

FEW YORK - The skinny guy with the wispy mustache did not look like much, sulking there at 2:15 A. M. at the curb in front of Limelight, the church-turned-thumping-dance-club. But Joe Schaefer eyed him with professional concern.

"He says he's going to torch the place," Schaefer said. In another era of New York club life, the 28-year-old Schaefer, a former junior middleweight boxer, might have called himself a bouncer. And he and Chief, his 225pound Amazon Indian co-worker,

might have thrashed the guy, who

23 Oast

30 Crafty

24 Capital of Tax.

25 Stream or Cape

Cod town

28 Raigh's lady

31 Woody's boy

**ACROSS** 

4 After-shave

powder

6 Sp. Miss

14 Of --

15 Jug

للعيم المعالمين

a Tennis star

13 Typa of exam

(ineffectual)

17 Eight, to Cato

19 Thomas --

Edison

20 Heobum

18 Capp's Li'l ----

had just been tossed from the chib, to prevent him from retaliating.

Limelight, whose nine-year career as somebody's roommate has their abouncer began in the wild days of key," he said. "I just tell them all to the pulsing places like wait outside."

Cie, like the atomic bomb, should be a last resort, used only when diplomacy fails. the 1980s at other pulsing places like Danceteria and Mars. "Before then security was regarded as a bunch of primates," he said. "Cro-Magnons. Dinosaurs. A bunch of big guys prone to violence."

45 "Littla Sir ----

45 Brit. honor

so Roller on a

52 Ravel classic

54 Kind of pilot

55 Hepburn film:

composer

49 Garbed

That night at the club, a man hulk by the metal detector who is a complained that his leather jacket civil engineer.

nothing more than keep his eyes on on the guest list, a not-too-exclusive other bouncers in clubs across the — and hands off — the ejected roster that numbers about 1,200 young man and wait for him to each night for a club that holds stagger away peacefully.

"More club owners are looking 1,435.

16 Young hooters

11 Awakening, in

(green appla)

Amiens

12 ---- Smith

15 Verdi opera

21 Fish's flipper

25 Palais social

famous five

22 One of e

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26 Mine find

27 Einstein's

25 Spread

29 Mimic

33 Pro -

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34 Amplituda

But these days, when bouncers was stolen. A thug dipped into the prefer to be called security. coat-check clerks tip jar. Three doz-chiropractor, considers his staff of Schaefer strives for calm. So he did en or so people claimed falsely to be

Schaefer, who started working as for people who are articulate, people a bonner time years ago to put more mild-mannered, he said, imhore my source than squash it once it starts," said every trick. "Everybody knows blown temper is often followed by Schaefer, the head of security at somebody - a friend, a cousin,

> Most of a bouncer's job is to stand around with an air of author-

city; most of the silo-sized men have a reputation for being nasty, brutish and thick-skulled.

Schaefer's hires are smarter and a drawn gun. He believes that mus

He still must endure the insults, which come mostly from men in ity — not a hard trick for men like suits who look down on what be Chief, 31, who holds a psychology does. One of his favorites that is printable here is "steroid gorilla."

#### 'Europa' Draws German Support

OS ANGELES - Many of Germany's leading filmmakers, citing "the special responsibility the past imposes upon us," have joined a protest against the German Ex-port Film Union's decision not to submit "Hitlerjunge Salomon" ("Europa, Europa") for Academy Award consideration as best for-

eign film.
The film, about a Jewisb youth's surviving the Holocaust, was written and directed by Agnieszka Hol-land. On Jan. 18 it received the Golden Globe award as best foreign film.
The filmmakers signed an open

letter that will appear in an adver-tisement in Wednesday's issues of Daily Variety and The Hollywood Reporter. They included Volker Schlöndorff, director of the Oscarwinning "Tin Drum"; Wolfgang Peterson, director of "Das Boot," and Michael Verhoeven, director of "The Nasty Girl."





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à la CRYPTE Ste AGNES Mise en scine de Navier MARCHESCHI

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O New York Times, edited by Eugene Muleska.

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## A Mishmash of Tax Cuts?

To judge by advance leaks to reporters, the growth tax cuts that President George But Mr. Bush's idea is a gimmick, rigged to "growth" tax cuts that President George Bush was to announce in his State of the Union address Tuesday night and his budget on Wednesday would promote precious little growth. Taken individually, they range from inconsequential to destructive. Taken together, they would put billions into unde-

serving pockets - and wreck the tax code. Economic recovery cannot be bought with a mishmash of political handouts. What the U.S. economy does need is a swift kick, most easily delivered by a temporary tax cut that does not drain away revenues once the economy recovers. For the long term, the economy needs a tax code that favors saving over consumption. Perhaps there is more to the Bush plan than has been leaked, but otherwise it will not do much to

hasten recovery or reform.

Mr. Bush reportedly planned to propose tax breaks for middle-class families, capitax tal gains, corporate investment, first-time home buyers and retirement savings. Most of these ideas fail on the merits. In combi-

notion, they are worse.

\*\*Iiddle-class relief: The president wants to increase personal exemptions, perhaps targeted to children. This idea is triply flawed: The tax cuts would be permanent, robbing Congress of revenues desperately needed for infrastructure, children and research: higher exemptions are unfair because they would be worth twice as much to ticher families as to families in lower tax brackets: the proposal is mistargeted. Midthe class families are suffering because their wass have not been rising, not because their taxes have been rising. Sluggish wages are a problem of productivity that can be solved only by more investment. What kind of growth can be expected from a plan that

has so much wrong with it?
Rencement subsidies: Mr. Bush wants to give rich families a tax break on retirement savings already available to low-income families. Properly targeted, and financed,

produce a deceptive bulge in revenues in the short run — while creating a huge budget hemorrhage in five or 10 years. At that point, Congress will have to cut back public programs, including investment.

Real estate giveaways: Apparently, Mr. Bush believes that America can reclaim its technological lead by building housing. He proposes to hring back wasteful tax shelters for investors in real estate, the most tax-subsidized industry. He was also expected to propose a subsidy for firsttime home buyers. When economists say that the United States needs more investment, they mean in education, telecommunications, research. Not houses.

Corporate investment: Here, finally, Mr. Bush seems to be on track. Higher subsidies for corporate investment could promote growth. But even here there is a catch. He was also reportedly going to propose new subsidies for saving. Putting both ideas together, the president apparently wants corporations to borrow money from tax-subsidized retirement funds in order to make tax-subsidized investments. That is a douhle subsidy, which could well encourage corporations to buy \$100 machines that produce only \$90 worth of output.

The error of simultaneously subsidizing savings and investment dramatizes the folly of piecemeal tax reform. That is why President Bush would do better by pledging temporary tax cuts and calling for an expert commission on long-term tax re-form to report back to Congress after the

November election.

Mr. Bush was likely to propose more than this list of misconceived tax cuts Tuesday night, if only to rehearse his ill-advised capital gains cut. But unless there are some notable surprises, the tax package in his larger program looks perverse: In the name of growth, it would stunt growth.

standing affair with the governor.

She repeated the accusations on Monday on television. In his response on Sunday,

Mr. Clinton had "acknowledged wrong-doing." He added, "I have acknowledged causing pain in my marriage." He will not provide detail and he need not, unless it

develops that his private conduct arguably

touches his public performance or fitness

for office, "Anybody who's listening gets the drift of it," he said, "and let's get on and

get back to the real problems of this country." To which Hillary Clinton added sensi-

biy, "If that's not enough for people, then heck, don't vote for him."

do not appear to refute that characterization. there seems to be little basis for demanding

further comment from the Clintons. Nor do

other candidates have to open themselves to

questions like "Have you ever had an affair?"

merely because they offer themselves for

public service. There is a line, albeit rough

and constantly redefining itself, between idle

curiosity and responsible attention. The

- THE NEW YORK TIMES.

Clintons appear to have found it.

Mr. Clinton describes Gennifer Flowers as

-THE NEW YORK TIMES.



#### A New Horizon East of the Eastern Mediterranean

N ICOSIA — In strange and striking ways, the Eastern Mediterranean reflects the struggle now beginning between Turkey, Iran and some of their neighbors for hearts and minds among the

remnants of the former Soviet empire. The Greek part of this divided city and the hig towns of southern Cyprus are home to Armenians. Iranians, Arabs and many other groups from the Asian mainland. The Armenian community here -prosperous, energetic - has been joyously cele-brating the new freedom of former Soviet Armenia. It is mobilizing "morally," as an Armenian-Ameri-can merchant told me, to belp newly independent and mainly Christian Armenia stand up to pres-

and mainly Christian Armenia stand up to pressure from its Turkish-speaking Muslim neighbor, the former Soviet republic of Azerbaijan.

The Greek government, meanwhile, mindful of ancient atavistic quarrels and the historic massacres of Armenians by Turks, has hastened to conclude a diplomatic treaty and to exchange amhassadors with the Armenian capital, Yerevan. The breakup of Yugoslavia (along with that of the Soviet Union) has (aced the Greeks with a serious challenge. The Turkish government has declared a strong interest in supporting Muslim minorities in Bosnia-Herzegovina, Macedonia

Coping with a restless Turkish-speaking Muslim minority in northern Greece has given Athens, al-

By John K. Cooley

struggle, between Iran and Turkey for the allegiance of the Muslim-dominated former Soviet republics. "You think neither Ankara nor Tehran has

for International Peace, recently observed. Ankara and Tehran are opposing poles of at-

traction for these Muslims. Turkey is secular (though officially Muslim), moderaizing and

claimed in Tehran, to the delight of Turkish commentators, that Northern Cyprus, recognized only by Turkey, should join something called the Eco-nomic Cooperation Organization. Its founding members include Turkey, Iran and Pakistan.)

are the intellectual heirs of Ayatollah Ruhollah Khomeini, seeks better relations with the West but retains a veneer of hostility and has been rapidly rearming, especially with Russian weapons, Kazakhstan, which still has nuclear weapons, has been singled out for special attention. Yasser

Arafat, chairman of the Palestine Liberation Organization, recently made a pilgrimage there, carefully singing the praises of its senior leaders.

The Kazakhstan factor enters into geopolitical calculations in another way. As Matti Peled, a retired Israeli general turned dove, asked at a United Nations conference here: "How do you expect Israel to give up its presumed nuclear weapons when we see Kazakhstan, Pakistan and Iran, all Islamic states, either already possessing or as-

piring to possess them?"
Only one of the new Muslim republics, Tajikstan, has a language close to Persian—the others speak a form of Turkish, But Iran has already opened embassies in Tajikstan, Turkmenistan and Azerbaijan. Turkey is sending all the technical experts, including military ones, it can spare. Both Ankara and Tchran are working to open air links into the Asian heartland.

What all this spells for the United States, which pitifully lacks expertise on Central Asia (or indeed on Turkey and Iran), is a desperate need to improve its knowledge of the area.

By better understanding the region's power lignments, and particularly the emerging force f Muslim fundamentalism, the United States and Western Europe might be able to reassure old and new friends like Greece, Cyprus and Armenia that it will stand by them if their existence is ever truly threatened.

The writer is an ABC news correspondent special-izing in the Middle East. He contributed this com-ment to the International Herald Tribune.

and other Yugoslav republics.

ready uneasy about an ethnic Slavic group in the north, added reason to refuse to recognize Macedo-nia's proclaimed independence from Yugoslavia. Meanwhile, Greek, Turkish and other Western diplomats here watch the Kulturkampf, or cultural

money to spare?" said an Armenian in a cafe here.
"Well, just you watch the flow of cash and people
from Iran and Turkey into Azerbaijan, Uzbekistan, Turkmenistan and the rest of the stans."

Pakistan and Saudi Arabia are also aiding, and wooing the Muslims formerly ruled by Russians and Communists, as Paul Goble, an expert on Soviet nationalities with the Carnegie Endowment

Westward-leaning in military alliances and pulitical affairs. Like Cyprus, it aspires to join the European Community.

(Turkey's new ambassador to Iran recently pro-

Iran, still governed by Shiite Muslim clerics who

## It's Time to Stop Making a Mockery of Democracy

WASHINGTON — When the Democrats set the calendar for their 1992 presidential nomination contest, they thought the process would begin with the lowa caucuses and the New Hampshire primary. They had not counted on the Super Bowl Sunday "60 Minutes" showdown between the Star, a supermarket

tabloid, and Bill and Hillary Clinton. Even by the hizarre standards of late 20th century American politics. this is an unbelievably weird way to choose the potential president of a nation with the world's largest nuclear stockpile, its biggest (if badly spluttering) economy and its most

serious international responsibilities. Millions of people, most of them besotted by hours of heer, pizza, party snacks and foothall diagrams. watched as the loving young couple from Little Rock tried to convince Steve Kroft of CBS that the checkout-stand tabloid's story of Governor Clinton's alleged 12-year extramarital romance was just an example of

checkbook journalism rua amok. Is this any way to choose a president? No. Is it responsible tournalism? No. Then what the devil is it? The Bill and Hillary show is the latest, but surely not the last, step in the degradation of democracy by

N EW YORK — The Clinton cou-ple of Arkansas have presented

to the American public a gift and

a testing opportunity.
The gift is that they treated Ameri-

cans as adults. The opportunity is for

was as the couple that grew from two personalities that they were most ef-

fective - united without losing sepa-

rateness, and supportive without mawkishness. In the appearance that "60 Minntes" handled so well they

put the responsibility for passing

and deciding its consequences where it belonged — not on the press but on

themselves and the American voter.

For themselves, they made it plain that it was up to the Clintons as wife.

husband and couple to decide wheth-

er whatever happened in their mar-

ried life that saddened them could

and should be repaired. They had

made the decision that what glad-

nened them was more important -

and do not intend to allow anybody

To the public, which they recon-

nize does have the right to decide the

governor's political future on whatev-

er grounds seem just to the voters.

ther said that there was no 12-year

affair - and that the rest, if there is

any, is their own husiness to deal

with. Vote for the governor if that

position satisfies you, said the Clin-

on couple do not if you think more

I think that for now many Ameri-

can voters will accept that position of

should be squeezed out of us.

else to have a role in their choice.

dement on the governor's conduct

By David S. Broder

televised image-making, of substituting for political thought the audience catharsis of highly contrived dramas. It is the spiritual descendant of Richard Nixon's 1952 Checkers speech, of John Kennedy before the Houston Ministerial Association inquisitors.

elections into minidramas with a hero or heroine struggling for survival. Unfortunately, the newspapers have

tist Robert Schmuhl reminds us in his well-timed paperback "Statecraft and Stagecraft, American Political Life in the Age of Personality." the impact of television has led "to an emphasis on appealing images, symbolie gestures, dramatic encounters [and] audience-gathering opportunities. Such an environment places a premium on personality, with the personality often taking precedence

policies." That is certainly the case with the Clinton candidacy.
It is futile to say this, but it must be

ness (not to say absurdity) in Mr. Clinton's alleged infidelities enritting him to 10 minutes with the huge television audience, while Tom and Ruth Harkin or Paul and Niki Tsongas are penalized for being square.

If there is some relevance of per-

sonal relationships to public office, then surely the dynamics of the Harkinses' and Tsongases' stable, sup-

It is equally unfair, as Mr. Clinton points out, to hold up his past conduct to microscopic scrutiny because he is still in his marriage, while divorced politicians and unmarried ones (like Boh Kerrey and Jerry Brown) are given broad leeway when

it comes to the details of their past lives. Surely those issues - if any are of more import to the family members of these candidates than 10

the public at large. Gary Hart was different. The conduct that drove him from the race in 1987 was current, it was flagrant, it violated the promises he had made to his closest political associates — and it suggested a reckless imprudence and disregard of consequences that clearly did raise questions about his litness for the presidency.

When the press is confronted by such behavior in a presidential candidate, it has no choice but to report it. But the press has no such obligation to go rusmaging in the closets of White House contenders for any past indiscretions that may fall out.

As the Clinton case and others show, it is terribly difficult to resolve the issues of motivation, evidence and conflicting recollection that attend such past relationships - and politicians are easily victimized hy

people seeking to settle old scores. More important, the ransacking of personal histories diverts journalism from what is far more important the examination of past performance in public office and the scrutiny of current policy positions.
It is far more useful to voters to

understand why Bill Clinton has won the trust and admiration of people in both parties during his 20 years in politics than to know the details of his private life.

And it is much more important to test how he can possibly reconcile his promise of new policies with his headlong wooing of the old power brokers and interest groups of the Democratic Party than to know the names of his old girlfriends.

Enough is enough. The Washington Post.

# Expects A Surprise By James Grant N EW YORK —Only at rare inter-vals on Wall Street do two and

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This Bear

two equal four. The market is volatile and the mood of the crowd is changeable. In 1992 the mood is manic and the sum of two and two is arguably closing in on six. Sooner or later it will closing in or six, sooner or after it will
come crashing back to four.
A longtime bear, I offer that prediction humbly.
As a rule, surging stock prices an-

ticipate prosperity. In August 1982, the marker was buillish while forecasters were worried. In fact, the United States was Jaunched on the great Reagan boom. But the crash of 1987 did not lead to a depression, and no bear market preceded the recession that at last took hold in July 1990.

As for the next business recovery, Wall Street confidently began to celebrate its allegedly imminent arrival as long ago as the fall of 1990.

The Federal Reserve is the built market's silent partner. By lowering interest rates it has driven American savers out of the safe cover of Trea-

sury bills and savings accounts into the promised land of Dow Jones. The 1987 market cycle was incom-plete because the public did not play its customary, tragicomic role of buying stocks at sky-high prices, only to
hold the beg in the ensuing decline.
The same cannot be said today. The
public is in up to its eyes.

By pushing down interest rates the Fed has allowed overindebted companies to refinance themselves. It has created a speculative climate in which desperate banks have been able to issue common stock. It has thereby lifted the value, directly or indirectly, of all American enterprise.

So far so good, but even if the next business explansion is around the cor-ner it will be hard for reality to match the sweet anticipation.

What rends to characterize the bot-

tom of a market cycle is low prices and investor fear. What tends to mark the top is high prices and investor euphoria. Whatever we have at the corner of Broad and Wall, it isn't fear.

Stocks are expensive, Medical stocks, for example, are expensive even in relation to Japanese stocks, which once set the world standard for lunatic overvaluation. Barron's magazine warned recently that the stock of a certain new company might be overvalued at the expected offering price of \$200 million. But Barron's was overly conservative: When the stock came to market, the company, Ventritex (which, by the way, is still awaiting lederal approv-al to market its principal product), was valued at \$462 million.

A truism of speculation is that stocks seem the most winsome when they are the most expensive.

Stocks must be very expensive now, because to growing segments of the investing public they are appar-ently irresistible. Charles Schwab Corp., the discount brokerage, reports that trading volume is running at twice the normal rate, some 34,000 trades a day this month.

Callers to the very hot mutual-fund companies may wait on hold for 10 minutes before getting through to place an order.

"Cash is trash" is the new Wall Street mantra, and one of the top-young munial fund investors selfdeprecatingly deflected a compli-ment about his 1991 performance by saying "But I don't know why every-body wasn't up 80 percent last year." For Fred Schwed Jr. the real cause of the 1929 crash was a silver bowl full of nickels that was provided for the riders of a certain exclusive club car at Pennsylvania Station as those gentlemen filed out of the train and into the subway. (The fare then was 5cents.) The sight of "free" money

to the Schwed theory. The 1990s, too, have their speculative decadence. The entertainment for a Super Bowl party hosted in New York by a big French bank was con-tinuous "trading" of the outcome of the game: buying or selling make-believe options on the final score. The hank provided a trading pit and professional brokers. First prize was a pair of round-trip tickets to Paris.

In a football game the score can never go down. Not so the valuation

angered the wrathful gods, according

of a business enterprise. Market history is full of downs as well as ups, and on Wall Street two and two has occasionally made three. It happens when you least expect it.

The writer, editor of Grant's Interest Rate Observer, is author of the forthcoming "Money of the Mind: Borrowing and Lending in Americafrom the Civil War to Michael Milken." He contributed this comment to The New York Times.

#### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1892: Chili Warms to U.S. NEW YORK -- President Harrison,

in a Message to Congress today [Jan. 28], states that the reply of the Chilian Government offers good prospect that the difference between Chili and the United States will be satisfactorily adjusted. Chili's reply to the United States ultimatum consisted of a despatch from the Chilian Minister of Foreign Affairs expressing the sinof the Baltimore, and says that the offer to refer the settlement of the incident to the United States Supreme Court is made to show the friendly feeling and perfect good faith of Chili towards the United States.

1917: Changes in Greece

ATHENS - The Hellenic Government is studying the question of the appointment of diplomatic representatives in London and Paris. The commander of the Greek division at Corfu has received orders to send his

troops to Patras. Only a detachment. of 200 men will remain under the command of an officer whose lovalty toward the Entente is certain. By a Royal decree issued yesterday [Jan. 27] all associations considered harmful to the interests of the State may be dissolved. The Government began by dissolving the associations of Reservists.

1942: A Cheering Child

SAN JUAN - (From our New York edition: The story of the sinking of the Lady Hawkins is one of bravery. and discipline, tears and laughter and, above all, human courage. One. real heroine was little Janet Johnson; who was in our boat. She set in example for all of us. A chubby liede girl of two years and eight months. she was soaked for five days, but we heard hardly a whimper. One ment she had a fever and we gave here. spoonful of brandy. In pulled her through, but made her laugh so me that the whole boat laughed with he and we were immensely busked up.

#### **Talking Back to Smears** inquired into rumors in Arkansas. For lack of satisfactory evidence, most journalists declined to publish stories about Mr. Clinton's personal life. Then Gennifer Flowers, a state employee, paid by a supermarket tabloid, contended that she had a long-

#### Drawing a Wise Line

At times, voters can legitimately ask about a political candidate's financial, sexual or other personal conduct; it can bear on one's capacity for public service. At other times, any such inquiry amounts to no more than leers, smears or smng moralizing. So far at least, Governor Bill Clinton of Arkansas and his wife have found a reasonable place to draw a line between the two, responding to the first

curiosity while resisting the second.
In a televised interview Sunday night, Mr. Clinton, an early front-runner for the Democratic presidential nomination, responded to stories, some of which have buildened his long years in office, alleging extramarital affairs. He and his wife, Hillary, acknowledge they have had problems but say they are now together, committed - and determined to limit further discussion of their private lives. They make a no more than a friendly acquaintance. Beplausible case; there can be some preserve cause the tape recordings she so far proffers

of privacy, even for politicians. Ordinarily the public does not need to endure accounts of public officials' peccadilloes, but sometimes indiscretions disclose more than gossip. For a public servant -to flaunt behavior that many voters abhor - hy no means established in the Clinton case - could imply a recklessness and audacity that deserves to be weighed at the hallot box. That is why responsible news organizations as well as scandal sheets have

#### Back to the Campaign

The line that Bill Clinton sought to draw Sunday night against questions about his marriage and private sexual conduct is the right one. He has said from the beginning. and he said again in the television interview with his wife. Hillary, that he was not going to answer the "have-you-ever" question and its follow-ups. But of course in its way that was and is an answer, and answer enough. It is not a denial of the kind that has

tripped up famous candidates past. On the contrary, at the level of generality he has chosen, he has "acknowledged wrongdoing." as he put it on the CBS program, "acknowledged causing pain in my marriage. The press seeks more, and he will not give it, in part on grounds that the press will then seek more still, which in his view is not necessary in the judgment that has to be reached. I think most Americans who are watch-

ing tonight, they'll know what we're saying; they'll get it," he said. "The only way to put it behind us, I think, is for all of us to agree that this guy has told us about all we need to know." He describes his marriage as now repaired and strong his wife, supporting him, rightly observes that there has to be a limit, that it can be "real dangerous in this country if we don't have some zone of privaand that they are reconciled.

So far so good: a grown-up, real-world standard that could take politics and perhaps journalism as well to a new and healthy place. That is true so long as the candidate has kept his side of the implicit bargain -

has not dissembled or been disingenuous or carouraged others in such behavior. That brings us to Gennifer Flowers, the Arkansas woman who sold her story of an affair with Mr. Clinton to the supermarket tableid the Star for an undisclosed sum. He

deried on CBS her story of a 12-year allair.

saying that she was no more than a "friendly acquaintance." She has serious credibility problems; a number of pretty basic claims she has made about her own life - that she was once a Miss Teenage America, that she was once enrolled at the University of Arkansas, and claims as to various jobs she has had — have been disputed or disproved. At one point in a court case she even had a lawyer deny what she now alleges - that she and Governor Clinton had an affair. The tapes that were played and the transcripts that were handed out at Monday's news conference promoting the next issue of the Star in which she is to tell more were edited. She was taping the conversations without the governor's knowledge, and she was the one who did the dirty talking; his reactions ap-

pear to have been mostly left out. The Clinton camp says it was she who made the calls; the pretext was that the press and others were hounding her because of that lawsuit and other suggestions that she and the governor had had an affair, and that she wanted help. The governor - and Mrs. Clinton - are said to have met with a number of women named in press and other

accounts, to offer comfort and support. The net of it all so far is that the governor has said he is not an angel, he and his wife seem solidly reconciled, and Ms. Flowers has a pretty cheesy case. You balance risks all the time in making political judgments. Here the one risk is that the governor is lying, itself a pretty risky thing to do in the circumstances. The opposite risk is that unsubstantiated stories-for-pay like Ms. Flowers's and trash-for-cash publications like the Star can hold the U.S. political system for ransom. The governor's line of defense is the right one; he has not been shown to have violated its terms. Absent

more, let's get on with the campaign. - THE WASHINGTON POST.

INTERNATIONAL HERALD TRIBUNE KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER

LEE W. HUEBNER. Publisher LEE W. HUEBNER. FUNDAMENTAL KATHERINE KNORR POLICE AND CHARLES MITCHELMORE. Deputy Editor • CARL GEWIRTZ. Associate Editor 11. DONAHUE, Editor of the Editoral Pages • REGINALD DALE, Economic and Financial Editor 11. DONAHUE.

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of Ronald Reagan declaiming "I paid for this microphone." of Oliver North showing his chestful of medals to congressional investigators, and of Clarence Thomas accusing his critics of a public "lynching."
Television loves to convert the complex business of government and

been quick to follow suit. As the Notte Dame political scien-

over political beliefs, principles and

said: Even if Mr. Clinton is absolutely innocent of the charges leveled hy the Star's paid witness, that hy itself would not qualify him to be president of the United States Senator Tom Harkin of Iowa, one of his challengers, is absolutely right in saving that there is a basic unfair-

portive marriages are as important for voters to understand as any se-crets that "60 Minutes" could try to pry out of the Clintons

would be to rewrite in practice or law

the Constitution they so demean: for-

#### Now Let's Go Back to Being Grown-Ups By A. M. Rosenthal tionic press out of business. One

the Clintons — particularly his sup-porters and those of us still consider-ing all options. But "for now" is the Americans to act that way.

They spoke as individuals but it easy part. Suppose some other wom-

an makes a charge of infidelity. It will be printed, or aired. There is no one such thing as "the American press but a collection of wildly varying presses. They do their jobs according to the tastes of their editors and owners, and readers. (Here I want to give myself the pleasure of congratulating the editors of The New York Times, in whose decisions I had no part, for playing the story exactly right. They reported the episode, because to ignote it entirely would have been journalistically pretentious. But they kept the reports

poison-pen press and its emulators capt deliciously from the page.) The poison pen press, like the Star. Spy and others, exists for three reasons. First enough Americans will pay for journalistic garbage, it is a market economy out there. Second, enough editors, publishers and writers are willing - rager - to make whores of themselves to produce salable nastiness; their reward is to be noticed worth more to them than the cash fee for their services. And, sadly, there are enough mainstream "journalists" and publishers who through fear or admiration give the nastics the publicity

and wicial acceptance they need to get

I can think of only two ways to put

aftention for their poison product.

conspicuously brief. Disdain for the

get it, that would give them too much pleasure and notice. The other is to stop huying the garbage publications and click off garbage programs. Easy, and results guaranteed. Until then, any new charge ugainst Mr. Clinton will find a haver. Now the difficult part: Suppose it has some portion of truth, I raise the theoretical possibility not through any knowledge but because the Clin-

> questions, and because the "gotchas" are hard at work to trap them. If so, what then? Will the governor be condemned without a trial? More important, will a trial be demanded the print and television sexual examination that is the monument to American immaturity and prurience? know there are voters who do believe that a president should have what they consider a spotless sexual history. Personally, the only candidate for public office I would auto-

ton couple straightforwardly said

thus far and no further about sexual

matically disqualify on sexual grounds would be a tapist or a virgin. But we can at least treasure the hope that Americans would be fed up with the slavening inquisition on politicians' vexual history and say to hell with that and the torturers. That would be a thank you card worthy of the gift from the Clinton couple the presumption that Americans have

achieved adulthood, at last. The New York Times.

## The Captain and His Kind Are Good for the Economy

By Hobart Rowen

WASHINGTON - For 30 years, Boyer's linkage of educational shortfrom 1955 to 1985, CBS television led off its weekday programming each morning with "Captain Kangaroo," an inspired educational program that held children's attention without resort to sex or violence.

Today, despite the valuable licenses the U.S. government gives CBS and the three other commercial networks to broadcast into American homes, they do not devote a single hour a week to children's educational programming On public television, "Sesame Street" still holds forth, but even the Public Broadcasting System has not had a new idea for children's TV in years.

What has the demise of "Captain Kangaroo" got to do with the nation's economic problems? Plenty. Ernest Boyer of the Carnegie Foundation for the Advancement of Teaching put it this way, in testimony last week before the Senate Labor Committee:

"It is my deep conviction that educa-tion and the economy are inextricably interlocked, and if we do not begin to invest more fully in our human re-sources — most especially in our youn-gest children — both the economic and civic vitality of the nation will decline."
Next to parents, Mr. Boyer said, "tele-

vision is, perhaps, a child's most influen-tial teacher." But in that responsibility, the industry and its government regula-tors have struck out. Responsible American businessmen increasingly understand that the deficiencies that show up in the work force begin to take root in kindergarten or before.

54 July 4

Teachers surveyed by the Carnegie Foundation reported that 35 percent of American children reach kindergarten unprepared. By almost a 2-to-1 margin, the same teachers find children less prepared now than were those who started

school five years ago. Consider this statistic from Mr. Boyer: The average 6-month-old, through the rails of crib or playpen, is exposed to 90 minutes of television a day. "By the time the child has set foot in a kindergarten classroom, be or she is likely to have short-term economic stimulus aimed at spent more than 4,000 hours in front of public works and help for local govern-

this electronic teacher." Mr. Boyer said. On Saturday mornings, children are mesmerized by cartoons that contain an average of 26 acts of violence per 60 minutes; all this is interspersed with commercials for junk food, says Diane
Radecki's "Cartoon Report," which is

blushingly in that vogue. For Mr. Kennedy, it represents a return to the Demopublished by the National Coalition on Television Violence.

Mr. Boyer touched off a wave of indignation that surprised even him when he cited such figures during testimony. He spoke in support of legislation introduced by Senators Edward Kennedy of Massachusetts and Paul Wellstone of Minnesota, both Democrats, that proposes a vast expansion of programs for uman resources and education.

Mr. Kennedy, impressed by Mr.

comings to the nation's economic problems, mused aloud that the absence of children's programming might be "something we need to bring up at license renewal time."

Representative Ron Wyden, Democrat of Oregon, supports Mr. Boyer's proposal, which would require the networks to offer at least one hour a week of children's programming, and would establish a Cable Channel for Children.

In an interview, be said that "dollar for dollar, investments in early childbood education are as good as you can make in terms of enhancing the productivity of this country."

Take the Head Start program, which since 1965 has provided preschool edu-cation to disadvantaged 3- and 4-yearolds. Every dollar invested in Head Start is worth \$4.75 in costs eventually saved on remedial education, the welfare system and even the penal system; and also in expanded national earnings, according to David Weikart, a researcher and bead of a preschool

project in Michigan.
Mr. Boyer advocates a seven-part strategy to assure that by the year 2000 children will start school "ready to learn." He told the Labor Committee that a quarter-century after Head Start's inception, two-thirds of eligible children are not enrolled because the annual appropriation, at \$2 billion, is inadequate. Mr. Boyer recommends boosting the funds to \$8.3 billion.

That sounds like a lot of money. But if Mr. Weikart's ratio can be accurately extended, an additional \$6.3 billion spent on Head Start would save America \$30 billion — to say nothing of the enhancement of the lives involved.

Mr. Kennedy and Mr. Wellstone

propose boosting appropriations by \$170 billion over seven years for pro-grams such as Head Start, child welfare and childhood natritional costs, and other investments in human capital, job training and universal health insurance. They would add a \$40 billion ments, with the entire \$210 billion package to be financed by defense cuts. If all this sounds vaguely reminiscent of the big-spending days of the New Deal and the Great Society, it is mcratie liberalism he put aside a few years back when he still entertained dreams of

running for the presidency.

Short of an actual depression, the majorities that backed Franklin Roosevelt, John Kennedy and Lyndon Johnson are not likely to support the entire Kennedy-Wellstone program. Yet, the need to do better for America's children should have as much appeal to conservatives as

The Washington Post.

# The Plea From Gorky Led to a Real Program of Soviet Aid

WASHINGTON — In an age of symbolism, where slogans often masquerade as deeds, the image of the world's last superpower airlifting emergency food and medical aid to its erstwhile rival commands news space as an international good deed - or at least a good public relations act. But it pales beside an effort launched by the United States to save the Soviet Union from

starvation 71 years ago.
U.S. officials have dubbed the latest emergency effort, announced Thursday, Operation Provide Hope. It will provide 38.4 million tons of food left over from the Gulf War and medical supplies from the Defense Department.

The earlier relief effort provided 700 million tons of food, plus a vast store of medicines and commodities. Those supplies fed and nursed 18 million Russians over a three-year period, saving 10 million to 20 million lives.

It was one of the most successful humanitarian acts in history, and it contained one of history's notable ironies. That U.S. effort saved the new Soviet Union and enabled it to become America's great ideological rival and superpower enemy. In another ironic twist, the man responsible for

organizing the U.S. relief program was the staunch anti-Communist Herbert Hoover, who as president during the Depression was blamed by the American people for not acting aggressively enough to alleviate suffering at home. Starvation stalked the new Soviet Union in 1921, when Mr. Hoover's relief effort began. Cities were filled with mobs crying for food. In Petrograd alone, as many as 100,000 were dying of starvation each month. Then, as now, Russia

incompetent bureaucratic administration was failing to deliver food where needed. A stupendous famine, centered in the Ukraine and the Volga Valley, gripped the new society. It was caused partly by freaks of weather, but was

possessed ample food resources. Then, as now, an

By Haynes Johnson

mainly due to a halt in agricultural production while the Soviets were communizing the peasants. Without international help, Lenin wrote then.

"the government will perish." That July, as Mr. Hoover was winding down his postwar European relief efforts as bead of the American Relief Administration, he received a personal plea from Maxim Gorky.

Mr. Hoover, then commerce secretary under President Warren Harding, was one of the few distinguished cabinet officers in an administration that became infamous for its corruption. He instantly responded to the Russian author's plea and set American terms for aid. These incloded

#### MEANWHILE

the freedom of all American prisoners beld in Russia after a postwar U.S. malitary expedition onto Soviet territory, and the ability for Americans to operate without restriction and travel freely while administering aid. He also demanded the power to organize local relief committees inside the Soviet Union and to be given free storage space, offices and transportation.

On Sept. I, more than 100 American prisoners were released from Soviet dungeons; the U.S. government had known of only 20. Three weeks later the first meals of American-imported food were being served to the Soviet people. Initially, Mr. Hoover conceived of the relief

effort as aimed mainly at children. Americans working for him on the scene quickly told him of "appalling" conditions in the Soviet Union. They estimated that 15 million to 30 million adults and children would die of starvation unless the United States undertook a far wider emergency operation.

Mr. Hoover was a tough deal-maker. He demanded that the Soviets place a substantial amount of the gold they had seized from the czars into U.S. hands. The gold would provide capital to buy the food, and also keep that gold from

being used to subsidize revolutions worldwide, The Soviets resisted, but finally agreed. Of a total \$78 million (about \$500 million in today's terms) raised for the relief, the Soviet gold provided \$18 million. An additional \$20 million came from a congressional appropriation, with \$8 million from U.S. Army surplus medical supplies. The rest came from public charities.

And yet given the scale of the suffering and the numbers to be helped, the operation was remarkably small. Mr. Hoover named a close associate, Colonel William Haskell, who had worked with him on European relief two years before, to take charge of the Russian effort.

Mr. Haskell-assembled a staff of about 200 Americans with relief experience. At the peak, about 600 Americans were involved. They, in turn, supervised local Soviet workers employed by the U.S. agency that oversaw the movement of supplies from seaports by rail to distribution points throughout the country. Eventually, the relief effort was operating through a distribution network of nearly 18,000 stations. In the best of times, it would have been a

formidable undertaking. Then, with many rail lines still in need of major repair and the citizenry badly demoralized, it is remarkable that the mission accomplished its goal.

Americans then, as now, were not enthusiastic about aiding the Soviet people. Indeed, Americans did not look favorably on foreign aid of any sort, though in the Hoover period there was no question that only the United States could undertake such an immense effort.

In one of many striking parallels with the pre-sent, Mr. Hoover described how America had

withdrawn into itself after the war. Its military

Page 7

force of 2 million was swiftly cut to the bone. "At home we were spending unprecedented sums," Mr. Hoover recalled. "We were undergoing unprecedented taxation. We were faced with unemployment and all the problems of demobilization of a country regimented to war. Our people

clamored ... to stop the expense." Still, the huge U.S. Russian relief effort continued. By the spring of 1922, 18 million Russians were being fed. The diet consisted of shelled corn — unknown then in the Soviet Union — wheat,

fats, condensed milk, stew and wheat bread.
"It was a ghastly task," Mr. Hoover wrote,
"but our men carried it through with an estimated loss of fewer than a million lives. We shipped a considerable quantity of seed wheat, and the acute crisis ended with the harvest in 1922. But the Americans had to continue to care for millions of undernourished and homeless children over the winter of 1923.

Afterward, Maxim Gorky wrote Mr. Hoover: "In all the history of human suffering I know of ... no accomplishment which in terms of mag-nitude and generosity can be compared to the relief that you have actually accomplished ... Your help will be inscribed in history as a unique, giganthe accomplishment worthy of the greatest giory and will long remain in the memory of millions of

Russians ... whom you saved from death." The humanitarian effort, of course, was soon forgotten. Russians employed by the American Relief Administration, often for no wages but their daily bread, were imprisoned once the Americans withdrew. "Our men have never since been able to get any news of them," Mr. Hoover noted.

As for the friendship between the United States and the Soviet Union, ahead lay the bloody period of Stalin's rule and then the long decades of a Cold War only now concluded.

The Washington Post.

#### LETTERS TO THE EDITOR

#### A Fortress, European or American, Will Serve No One

We in post-Maastricht Europe are bloc should give us all cause for worry. clearly on the way to creating a common European currency and a much more

integrated continental economy Not everyone in the United States, however, views our progress with sympathetie eyes. In recent weeks, the American leadership has reawakened fears of a "Fortress Europe," especially in connec-tion with the negotiations on agricultural policy within the GATT framework.
While the U.S. presidential campaign explains some of this fervor, we Europeans must not dismiss American concerns out of hand. Rather, we must convince the Americans (as well as ourselves) that no purpose is served by creeting a "fortress" on either side of the Atlantic.

It would be all too easy to lose sight of the real threats facing us all — threats that will never be dealt with properly unless the United States and the European Community, along with Japan, work closely together.

A major threat lies to the East. The

shudderings of the economies in the vast region that was once the Soviet . tween Europe, America and Japan can

Without a strong policy of productive investment, trade expansion and aid for this region, closely coordinated by the United States, the EC and Japan, many of these fledgling democracies could plunge into political chaos, even civil war. Some of these new countries, still armed with nuclear weapons, might then seek to redirect popular fury toward external "enemies." This is a worst-case scenario, but it cannot be dismissed.

If we in the West are to play a role in helping the new democratic leaders of this vast region inch closer to political and economic stability, it cannot be through uncoordinated half-measures.

GATT is also a key to a healthy world economy. We must take pains not to undermine its framework, particularly by resorting to bilateral agreements outside of GATT. To thus weaken or destroy the gains made to date would be a great loss for the new Big Three, and a disaster for the developing countries.

The new triangular relationship be-

provide benefits to all. Only by working together can we hope to play a part in helping Eastern Europe and Central Asia to remain on the path of democracy; only together can we continue to

rationalize the world economic system. While convineing our American friends that we do not intend to create a Fortress Europe, we must persuade them to abandon their own (fortunately still small) temptations to isolationism To tackle the problems ahead, we need a firm, responsible partnership.

ALAN DONNELLY. Chairman of the European Parliament's Delegation to the United States.

#### Crowning Glory

Regarding "Gulf War: The Jewel in Bush's Crown Has Lost Its Gleam" (Opinion, Jan. 11):

George Will says that President George Bush is "happiest when dealing with foreign policy because ... he does not need to muster the patience of and persuasion required in the domesne politics of a turbulent democracy."

Will's criticism of the president for having mustered the parience and persuasion required in the far more turbulent international polities of the United Nations to build a coalition to prosecute the Gulf War.

There is now no border between do-

mestic and foreign politics. The first task of the president is to devise appropriate policies for dealing with the rap-idly changing external situation, and so to create conditions with which America's internal objectives may be met. The external side is currently far more unstahle than the internal and, therefore, re-

quires intense attention. JOHN W. WOOD. Chairman, Europe, Republicans Abroad. London

No sooner does George Bush return from jawboning the Japanese than he rushes off to declare economic war on the European Community, Guess who gets to be the Willie Horton of the 1992 campaign? It's them furriners, America! Those of us who, like the president, spend

This runs strangely counter to Mr. most of our time outside the United States are in for an embarrassing year.

#### Provider or Enabler

Regarding "No Throng at India's New-Open Door" (Business/Finance, Jan. 18) by Dilip Subramanian:

The state as enabler has far less to offer than the state that is seen as provider. The Indian leadership must put across the message of the state as enabler if it is to unleash the enterprising potential of its people. This will also generate greater confidence in believers in market forces elsewhere to be part-

Even so, U.S. companies - with the exception of the industries symbolized hy Pepsi - fixated as the are on their quarterly results, will find it hard to invest in a country where they need to take a long-term view.

Oberwil, Switzerland.

La Tribune est en vente partout dès le lundi 27 janvier

# Le premier quotidien de l'économie vivante

que lance le Groupe Expansinn en ce début d'année présente la nouvelle Tribune dans sa forme et sa ■ Douze mois d'études et de dialogues avec ses lecteurs ont typographie réelles [le papler, en revanche, est amépermis de préparer cette Iribune qui veut être un journal à lioréj et vous dit tout sur les services qu'elle vous offre.



La Tribune, tête de réseau européen

Les deux-tiers des dirigeants n'ont pas encore trouvé leur quotidien

Essavez gratuitement

Les trois priorités des lecteurs : repérage, repidité, rigneur

TELLEQU'ON LAVIT.

...Et soudain, l'Economie devient palpitante, passionnante. La Tribune, c'est une vision nouvelle de la presse économique, celle que vous attendiez. Chaque matin, La Tribune vous promet une lecture plus rapide, plus complète et plus vivante de l'Economie. Vous êtes informés plus vite. Vous agissez plus vite. Avec La Tribune, c'est chaque matin, chez votre marchand de journaux, un quotidien économique résolument nouveau.

LA TRIBUNE

LE QUOTIDIEN ÉCONOMIQUE NOUVEAU

The Group's balance sheet is strong with shareholders' equity of £1.3 billion and cash balances of over £280 million, 87 per cent, of which is banked in Europe or the Uoited States. Net horrowings remain at the level reported in the Interim Statement with gearing at 70 per cent.

Lourho's current capital investment programme is winding down and borrowings will reduce during the year with a corresponding reduction in gearing. In addition, a selection of companies from the group of 800 will be carefully sold during what the Board sees as a year of good housekeeping.

By having the widest spread of assets in

many countries, Lonrho hoped to avoid exposure to a recession in any particular economy or industry. The Gulf war brought world-wide economic consequences, hringing a strong decline to tourism, consumption, manufacturing, industry and oil. For example, the fall in precious metal prices accounts for nearly half of the reduction in Lonrho's profits in the second six months compared to last year and the rare industrial metal rhodium sold in 1990 at £2000 per ounce but is now £1000 per ounce. Your Company has been less profitable during the financial year, with a weak second half.

Despite it all, the year end result was £207 million profit before tax against £273 million last year, and Lourho remains soundly based to move back to its normal pattern of turnover and profit.



The production of platinum group metals and gold continues to be a majo source of revenue for Lourho, and 1991 saw another substantial uplift in production from the planned expansion at Western Platinum and Ashanti.

In Western Platinum, shareholders have, I believe, one of the world's great mines with a life of at least one hundred years, together with low-cost modern production methods. The sudden fall in platinum and rhodium prices is caused by world recession combined with destocking. The mining industry has weathered the effects of cyclical pricing time and time again.

At Ashanti in Ghana production is steadily increasing according to the programme which envisages a million ounces per annum in three years. Lonrho is in partnership with the Republic of Ghana in developing the Ashanti Mine and has enjoyed an exceptional degree of constructive support from the Government

Across Africa, Lonrho maintains and improves its position as the largest food beef cattle and ranches a total herd of 120,000 head. Unusually, the estates in Mozambique have to contend with unsettled local circumstances, and the Board offers its warm appreciation to those who continue to operate and produce with the knowledge of real physical risk.



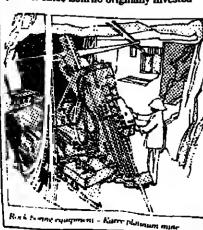
Gold bullion bars - Ashanti gold mine. Ghana.

The Company employs over 10,000 field workers in Mozambique, and a uniformed and armed defence unit of 1,400 men. Peace Is imminent in Mozambique and we will all be thankful to stand down the men who enabled the Company to continue its farming business and let them return to their normal work.

Across the world the Gulf war cut back both husiness and holiday travel and our hotels suffered a severe drop in occupancy during the year under review. In recent months the recovery has been gradual. Overall, our hotels are in excellent physical condition, and with small exceptions freebold and wholly-owned. Outstanding among them is the Acapulco Princess, which has no world competitor in size and quality. The new motorway from Mexico City is rapidly being completed and will give this remarkable hotel immeasurably better access from the capital.

In central London, £60 million has been invested in adding a modern complex of conference halls and two bundred new rooms to the Metropole Hotel. A third phase has received planning permission for an extension which would make the Metropole London's largest hotel in the under-supplied middle market, but the Board is not satisfied that this is the best time to go ahead.

The sale of Lonrho's fifty per cent. share in the German freight company Kühne & Nagel was announced on 23 January, 1992. Mr. Klaus Kühne has been a wonderful partner since Lonrho originally invested



# Lonrho's balance sheet is strong Cash balances exceed £280 million

R W Rowland, Chief Executive

The following text is taken from the Review of permisons for the year ended 30 September, 1991:

DM90 million in 1981. With our support,

As Kühne & Nagel plans to expand

rapidly in Europe, your Board has

take the company private again.

be has huilt up the business to a point where he wishes to buy back the shares and

negotiated a sale rather than see a reduced

return for some years. The sale price shows

a profit of DM250 million over cost and

the Deutschemark has continuously

This sale does not lessen Lonrho's interest in Germany where the Group's

other investments are doing well. For

half thousand modern apartments, a

strong commercial links with Eastern

Europe. Krupp Lonrho has Europe's

group for DM121 million.

Епторе.

26 per cent.

instance, shareholders may like to know

that assets in Germany include four and a

significant share in one of Germany's most

extensive supermarket chains and a 50/50

biggest fleet of bulk carriers at 3.0 DWT, all of which are profitably engaged.

A further sale from German assets took

place after the end of the financial year. A development site in Frankfurt was sold at a

substantial profit to a Finnish construction

bundred people. Our record in starting and

managing major projects is the hest calling

card and, under the leadership of Jonathan

Board, we expect to operate successfully in Russia, the Republics of the ex USSR and

The financial year included sales of over a

the newly independent states of Eastern

nundred and fifty thousand cars, trucks,

in aggregate one of the world's biggest

tractors, lorries and buses, making Lonrho

motor traders. Across the market, there was

distributor of Rolls-Royce and Bentley in the

far less demand with corresponding price

cuts, Typically, Jack Barclay, the leading

United Kingdom had sales reduced by

Tomato passe factory, Chilembene Estates.

out well.

The Group publishes twenty nine

newspapers, led by the internationally

known Observer, and prints 90 per cent.

of Britain's postage stamps and the stamps of 120 other countries. The move by

Harrisons into currency printing is turning

Virtually all the Group's businesses in the United Kingdom have been troubled by the recession. Textiles and construction

It is extremely unusual for your Board to

offer you disappointing results and in addition shareholders will have seen with

regret that our Chairman. Sir Edward du

Cann, resigned during the year in circum-

In the last thirty years, Lonrho has had

three excellent Chairmen, Alan Ball, Lord

Duncan-Sandys and Sir Edward du Cann,

all of whom had long been Directors of the

Company. In the same spirit and with the

unanimous support of the Board and the

Company, our outstanding colleague René

Leclezio has agreed to take the Chair, after

almost thirty years with the Company and

fifteen years as a Director. René Leclézio

has been responsible for the planning and

development of Lonrho Sugar Corporation

which employs 21,000 people and last year

produced half a million tonnes of sugar and

Directors appointed from the management

team which even in this difficult year has

Exceptionally, Lonrho will withhold the first interim dividend of 3 pence this year.

We want to see how profits are going before

Now to the dividend. The Company will pay a final dividend of 5 pence, making

There are now nineteen Associate

produced over £200 million in profits.

13 pence net for the financial year.

returning to our traditional policy of

maximum distribution which has served

Your Company has a proud thirty-one

per cent. holder of Lonrho shares in 196t

received a dividend of £1,000. A 1 per cent.

interests and protection of the shareholders

holder in 1990 received a million pounds

net. Your Board will always put the

year record of dividends. For example, a

£23 million profit.

shareholders so well.

stances that were unconnected with

were among the few exceptions.

Platts-Mills, who has joined the Main

In Russia Lonrho now employs five

partnership company, Krupp Lonrho, with

strengthened in the last ten years.

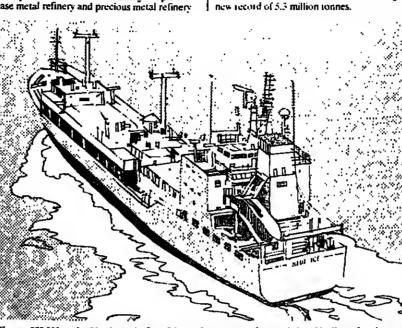
MINING & REFINING

The Group's three platinum mines have achieved a 29 per cent. improvement in production to 625,000 ounces of plaunum group metals.

Major extensions to the smelling complex. hase metal refinery and precious metal refinery

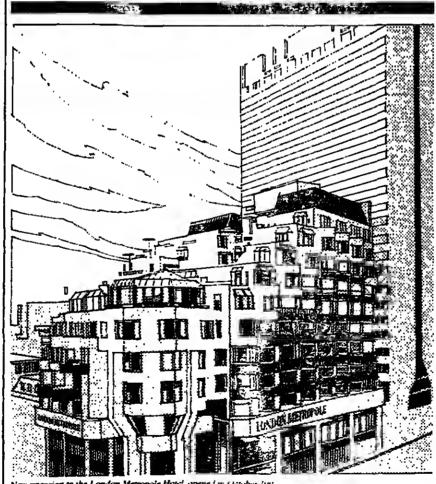
The new Sansu Mine contributed over 169,000 ounces of the total declared gold

Total gold production from Ashanti will increase to one million ounces a year by 1995/96. Gold production in Zimbabwe increased by over 4,000 ounces to exceed 164,000 ounces. Coat sales continued to increase reaching a



#### 1991 AT A GLANCE 1991 1990 £4,846m £5,476m Turnover Profit before tax £207m £273m Profit attributable to shareholders £92m £148m Earnings per share 14.2p 23.6p Dividends per share 15.7p 13.0p

Turnover includes the Group's share of turnover of associates amounting to £1.848m (1980-£2.330m). A final dividend of 5p per share for the year to 30 September, 1991, will be paid on 6 April, 1992. The eighty-third Annual General Meeting of Lourho Plc will be held at The Barbican Hall, Barbican Centre, Silk Street, London. EC2 on Thursday, 26 March. 1992 at 11.30 a.m.



have been or are being completed, and concentrates produced by the newly acquired Karee mine are now being treated at Western Platinum. The shaft sinking programme at Karee mine is nearing completion from which higher grade ore can be accessed.

Cash balances

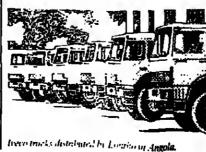
Production from Western Platinum's new high capacity No 4 shaft has started and that mine's milling facilities will shortly be increased by a further one million tonnes of ore a year.

Eastern Platinum completed the extensions to its concentrator during the year, doubling its milling capability to 2 million tonnes a year. Between the three mines, the Group will shortly be able to mill at a rate of 8 million tonnes of ore a year. Even at this rate, reserves are sufficient for a hundred years.

The Ashanti Goldfields Corporation (Ghanat chieved record production, revenue and profit. Gold output increased by 42 per cent, to \$69,452 ounces compared with 400,757 ounces in 1991 AGRICULTURE

producer in Mrs. a with sugar production being the major source of profits. In spite of reduced production to Swartland and Mauritius due to idverse climene conditions, attributable sugar profits reached a record level due to the

I ourho is the largest commercial food



£355m

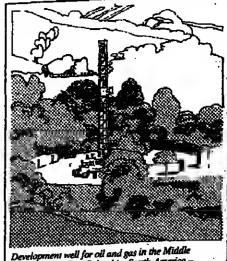
£283m

& Universal Newspapers, publishers of one daily and twenty-five weekly titles, enjoyed another near record year. Results for The Observer have improved, and a small increase was achieved in circulation. Appreciable savings were made in overheads which more than compensated for the downtur in advertising revenue.

Harrison & Sons, the high security printer and

> The results of Hondo Oil & Gas Company were significantly affected by the volatile market reactions to the Gulf war and there was also a continuing trend of declining natural gas prices.

increased significantly.



exceptional performance of our Malawi estates.

Mauritius and the expansion of the potable alcohol operation in South Africa. In Kenya, Farmers Choice expanded its meat

production facilities with the opening of a new factory in January. This expansion bas resulted in exports of meat products to neighbouring countries in East Africa and the United Arab Emirates.

Tea, coffee and other major agricultural

operations in Malawi had a poor year.

LOMACO, the Group's cotton producer in
Mozambique, was affected by persistent power

cuts which, together with a severe drought resulted in yields declining. In the first year a

LOMACO produced over 55 per cent. of

7,000 tonnes cotton crop was harvested from the Montepuez area in Cabo Delgado Province and farmers supplied an additional 4,000 tonnes.

Mozambique's total cotton crop and continues to be a major employer in the country.

Very poor rains throughout Zimbabwe injured most of the agricultural operations. However, record production of wattle extract was achieved.

Kalangwa Estates in Zambia had a disappointing year, although soya beans, wheat, onions, potatoes and tobacco have earned good profits.

HOTELS

The Metropole Hotel Group was affected by the Gulf war and the United Kingdom recession

conferences, continued to hold up well despite

The first major extension to The London Metropole was completed adding 195 bedrooms

and suites, major ronference facilities and new

high quality public areas. The new facilities make the hotel one of the top conference botels in

the recession and total conference revenue

increased compared to the previous year.

The past year has been difficult for

Princess Holels. During the period leading up to

and during the Gulf war, the level of travel dropped dramatically. Cost savings will ensure

that the Princess will be in a better position as

In Kenya, guest numbers were only slightly

down on the previous year. Both the Aberdare

Country Club and the Mount Kenya Safari Club are now firmly established as venues for both the

International and Kenvan conference business,

The new hotel in Accra, Ghana, the Labadi

The first year of operation of the Hotel

Cardoso in Mozambique was highly successful.

with occupancy rates averaging over 85 per cent.

**MOTORS** 

One of the most visible signs of the recession in the British economy has been a steep decline

in new vehicle sales. Under these circumstances

the performance of the Volkswagen and Audi importing business held up well as a result of tight cost control, maintained market share and

New models from Audi, the new Volkswagen

van range and the arrival of the all new Golf in

the Spring of 1992, coupled with the prospect of some improvement in the market have created an excellent outlook for this business.

been taken to streamline operations to enable

the Group to improve profitability and take

advantage of a turn-around in the economy

In Kenya the strength of the Mitsubishi.
Toyota, Fiat and Hanomag franchises and the

other market leaders, Massey Ferguson and Yamaha, ensured that the Motor Mart Group

In Zambia the high demand for spare parts for

Toyota, Land Rover and Volkswagen resulted in

In Angola the Group has recently acquired

the Mercedes-Benz and Fiat franchises and has

PRINTING &

**PUBLISHING** 

Excellent results were once again achieved at

George Outram & Company, publishers of The Glasgow Herald, Evening Times and Scottish Farmer. In common with all media, advertising revenue fell sharply, however, this was offset by

strong performances in other categories and a

largest printer of stamps for the British Post

Office, is now firmly established as a currency

printer. The company has secured an order for printing Polish passports worth £14 million and the volume of travellers cheques printed has

OIL & GAS

significant reduction in operating costs. Scottish

ontinued to be the leading company in the

good profitability for these franchises.

formed a new partnership with Toyota.

In the Dunon-Forshaw Group measures have

the US economy moves out of recession.

as well as their regular tourist trade.

Beach Hotel opened in August.

aproved parts sales.

The Group's prime area of busines

Other contributory factors are the increased production of refined sugar in Swaziland and

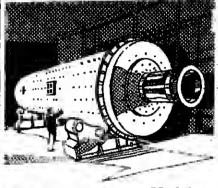
The company's exploration efforts were The company's exploration efforts were focused largely on the Permian Basin of Texas and on Magdalena Valley in Colombia, and its primary drilling focus for the forthcoming year will again be the Permian Basin. The company has entered into an agreement with Neste Oy, the Finnish National Oil Company, to participate the participate of the programme for the in the company's drilling programme for the

year ahead.
Hondo is now focusing on oil and gas
exploration and production. As a result, the
company has announced its intention to cease
operating the Fletcher Refinery and certain

#### **ENGINEERING**

W. Dahmer reported increased profits from the production of buses and trucks in Zimbabwe. Zambesi Coachworks produced a record number of buses, van bodies, tankers and trailers and reported significantly increased profits. Petrozim Line, the 50 per cent. held joint venture with the Zimbabwe Government, was granted approval to construct and operate an oil

tribution pipeline from Fernica to Harare.



Despite price resistance and intense competition Vitretex paints in Zambia recorded excellent profitability.

In the Firsteel Group Firsteel Metal Products,
Sheer Pride and Charles Roberts increased their

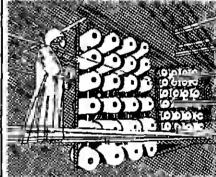
share of their markets. John Holt's boat building factory in Nigeria sold 430 boats and 3,106 Yamaha outboard

engines this year. In South Africa Tullis Laundry and Engineering Supplies, the leading manufacturer of lauodry and dry cleaning equipment, had an

#### TEXTILES

It has been a better year for Lonrho Textiles with sales and margins improved in both the retail and manufacturing divisions.

The David Whitehead Group experienced difficult trading conditions in the United Kingdom. Strong cootributions were made by the woven fabric trading, purchasing and confirming for overseas mills activities.



David Whitehead in Malawi suffered following the removal of import controls. Large quantities of textiles were imported from the Far East which have put pressure on its volumes and prices. These indiscriminate imports have fortunately now been stopped.

Oavid Whitehead in Zimbabwe sold over

11,000 tonnes of yaro, 27.6 million metres of cloth and 3.6 million pairs of socks in a record hreaking year for the company.

Cotton production in the Mumbwa area of Zambia exceeded expectations.

#### INTERNATIONAL TRADE & GENERAL

Krupp Lonrho has established several operations in Germany's new federal states and a joint venture company in Belorussia. Krupp Lonrho's steel export division supplied more than 1.6 million tonnes of steel 10 65 countries In addition to the Group's joint venture. Lada-Lonrho, Lonrho has now opened an office in Moscow and is actively pursuing business throughout the Republics. Lloyds broker F. E. Wright reported a ubstantial growth in profits in spite of fierce competition in a relatively soft market.



Refurinshed locumatives destined for Turkey - Krupp Lyntha

Norwithstanding the severe recession in the United Kingdom construction industry Bernard Sunley & Sons improved operating profits in the year. Since the year end Lonrho has acquired Turriff Construction which extends the Group's contracting activities to the Midlands and the North of England.

National Airways Corporation in South Africa continues to dominate the light aircraft market. Matrix Projects have berome a strong force in the development and construction of large regional shopping centres in South Africa.

The text is taken from the Chief Executive's Statement and Review of Operations contained in the Report and Accounts for the year ended 30 September, 1991 which will be published in late February. Copies will be available from the Secretary, Londo Plc. Cheapside House, 138 Cheapside, London, EC2V 6BL.

Lonrho Plc. Cheapside House. 138 Cheapside, London, EC2V 6BL

MEDIA Super Cheer

Inno

Redskins cast plenty of appl plus for each "Reports of Charles Mang the Super Boy medium if yo thing special

quite pleased. According data from A. Sunday's Sur percent of all in 25 major C year's prelimin counted the di-New York Gia In recent wee cost of the Su especially in a s ers, such as Co skipped the tel late as last Frid Bul CBS said sialement for a 1990 because it

ir doga laboration and rFrom an adv oational broade in Los Angeles. Maybe not country it's darl January but sit Nike's much-

ing an animated outsmart some i surge of TV co carreen characte Nike has signe the use of all of Several major tame TV speis t latest Nike spotbeing viewed by ad campaign to h 1990. Ad executi

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that Heriz is not j Hertz appear mo-CURREN

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Key Money Rates

WEDNESDAY, JANUARY 29, 1992

#### MEDIA MARKETS

#### Super Bowl Advertisers **Cheer Broadcast Result**

By Paul Farhi Washington Post Service

ASHINGTON - Washington Redskins fans aren't the only ones happy about the Super Bowl. For CBS Inc. and the game's TV sponsors, the bowl was also super. Despite pregame talk that the contest was losing its luster as an advertising showcase — and despite the Redskins' easy victory over the Buffalo Bills — the game earned plenty of appliause from companies that spent a record \$800,000-plus for each 30 seconds of commercial time.

"Reports of the game's death are greatly exaggerated," said Charles Mangano, vice president of advertising at Merrill Lynch & Co., which broke a new ad campaign during the second

From an

quarter. "Our thinking was the Super Bowl was a great medium if you have some-thing special to say. We were quite pleased."

NEERING

TATELES.

advertiser's point of According to preliminary data from A.C. Nielsen Co., view, this is still Sunday's Super Bowl was watched by an average of 40.4 event television.' percent of all TV households

in 25 major U.S. markets. That figure is off slightly from last year'a preliminary rating of 41.9, but advertisers generally discounted the difference, noting that last year's game featured the New York Giants in a down-to-the-wire finish against the Bills. In recent weeks, some advertisers have been critical of the high cost of the Super Bowl, dismissing the game as too pricey, especially in a sagging economy. In fact, several familiar advertisers, such as Coca-Cola Co. and most of the big automakers,

skipped the telecast this year, and air time remained unsold as late as last Friday, when CBS struck its last deals with sponsors. But CBS said it counted the game a financial success — a rare statement for a company that has written off \$310 million since 1990 because it overpaid for the rights to sports events.

HE GAME featured its usual complement of glittery "event" ads, such as Pepsi's debut of its new "gotta have it" slogan, Nike Inc.'s Michael Jordan-Bngs Bunny col-laboration and Anheuser-Busch Inc.'s "Bud Bowl" series.

"From an advertiser's point of view, you have to recognize that this is still event television," said Bill Croasdale, president of national broadcast buying for Western International Media Co. 'Maybe not here on the Left Coast, but in the rest of the

country it's dark, it's cold, and there's not much else to do every January but sit down and watch the two best teams in football. Advertisers are still getting full value for their investment."

Nike's much-talked-about "Hare Jordan" commercial, featuring an animated Bugs Bunny teaming up with Michael Jordan to outsmart some basketball bullies, may mark the beginning of a surge of TV commercials that mix live action with animated cartoon characters, the Los Angeles Times reported.

Nike has signed a long-term contract with Warner Brothers for the use of all of its Looney Tunes characters in future TV spots. Several major advertisers, such as Hertz Corp., are now airing tame TV spots that mix live action and cartoon figures. But the latest Nike spot - which took six months to create - is already being viewed by advertising pundits as the most creative new TV ad campaign to hit the airwaves since the recession began in mid-1990. Ad executives are already speculating that it will be much mimicked in the coming months.

But the steep costs and lengthy production time of these spots will give advertisers pause. The Nike spot cost nearly \$1 milion to make — excluding Mr. Jordan's fee — estimated Scott Bedbury, Nike's director of advertising. That's about four times the

cost of a typical TV spot. Why pay so much for a single ad? "It creates a warm glow," Mr. Bedbury said.

"Animation is more friendly," said Janet Smyth, vice president of advertising at Hertz, which wants to persuade leisure travelers that Hertz is not just for the business market. "It certainly makes Hertz appear more family oriented."

#### **CURRENCY RATES**

|  |          | *       | D.M.   | F.F.   | Lire     | D.FI    | B.F.    | S.F.    | Yeq      | CE       | Pusele  |  |
|--|----------|---------|--------|--------|----------|---------|---------|---------|----------|----------|---------|--|
| Amsterdom                                    | ),507    | 3.2315  | 1.1261 | 1,3305 | 4.1499 ° | _       | 5.44    | 1.20    | 1.436    | 1,54     | 1,785 * |  |
| Brussels                                     | 33,0425  | 59,115  | 20.574 | 40455  | 2.7422 * | 11,2885 |         | 23.2175 | 0.2633   | 20,775   | 275     |  |
| Frankfurt                                    | 1.6140   | 2.073   |        | 0.2535 | 4.1231 * | CREEK   | 4856    | 1,125   | 1.277 *  | 1373     | 1,588 * |  |
| London (v)                                   | 1,794    |         | 2.8075 | 1,7715 | 2163.56  | 3,2346  | 59.07   | 2.5514  | 225.77   | 2 0705   | 180,91  |  |
| Modrid                                       | 101.20   | 180.567 | 62.961 | 11.43  | 2.327 d  | 55,929  | 3.9582  | 70.646  | 10,5Q °  | 14,00    | _       |  |
| Milon  | 1,207.05 | 2157.15 | 751.40 | 226.53 |          | 667.30  | 34.01   | 845.70  | 7.404    | 1,029.55 | 11,933  |  |
| New York (b)                                 |          | 1,792 @ | 1,5796 | 5.6325 | 1,202,00 | 1.2015  | 32.945  | 1.4231  | 12579    | 1.1734   | 101.95  |  |
| Ports  | 5,4835   | 9.7825  | 1404   |        | L4535 *  | 3,0250  | 8,1435  | 3,6321  | 4.352 *  | 4,677    | 5.40    |  |
| Tokyo  | 125.21   | 223.17  | 77.64  | 22.30  | 0.1635   | 68.97   | 1,7711  | 87.51   | _        | 106,69   | 1.2336  |  |
| Toronto                                      | 1,1743   | 2,1025  | 6,7332 | 8.2152 | 8.976 °  |         | 1573°   | 1.6243  | 6.3327 * |          | 1165    |  |
| Zurich                                       | 1.4255   | 2.5493  | 2,5185 | 8.2489 | 63784 °  |         | 43977 * | _       | LBZ      | 1,216    | 1.4123  |  |
| 1 ECU  | 1,2709   | 17IK    | 2.003  | 4813   | LSMS     | Z3006   | 42,5728 | 1,8161  | 759.824  | 24007    | 228.444 |  |
| 1 SDR  | 1.2989   | 9.7833  | 2.3674 | 7,4573 | 1.609.21 | 2.5757  | 44.3561 | 1,999   | 175.176  | 1445     | 147,429 |  |
| Chaings in<br>rates at 3 p.m<br>a: To buy or | Amstei   | rdom L  | ondon, |        | York and |         |         |         |          |          |         |  |

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Twicksh fire 5408,01
UAE dirham 26727
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#### INTEREST RATES



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GOLD

## Poverty and Rubles: Making Ends Meet

By Louis Uchitelle

MOSCOW - A cardiologist sees private parients to supplement his salary from a full-time hospital job, which pays him only 2,000

An office worker, who could afford to buy a small car two years ago, now cruises the streets in it, picking up taxi fares — a growing freelance activity.

And a woman sells plastic bags for 3 rubles each to shoppers leaving a high-priced farmer's market with fresh food in their arms. She had purchased the bags for less than half that price

by standing in line at a state store. Everywhere in the Commonwealth of Independent States, people are hustling for extra ncome to survive.

"Poverty is the normal state of living in our country today," said Lev Timoteyev, an econo-Poverty is a result of prices that have tripled

or more for everyone, while wages have only doubled at best. But data are lacking. The most informed estimates probably come from Goskomstat, the former Soviet statistics agency now in the hands of the Russian Republic but still collect-

mg statistics from all the republics.

Bena Fravola, a cost-of-living expert at Goskomstat, says the average monthly outlay for food and other essentials has risen to about 1,300 rubles for an individual, with people in the countryside getting by on as little as 400 rubles to 500 rubles and Moscovites averaging 1,800 rubles. Before price ceilings were lifted on Jan. 2, living costs averaged 340 rubles.

The average jobholder earns 800 to 1,000 rubles a month for a 40-hour week, Goskomsta: estimates. Those sums include not only wages and bonuses but also transfer payments, such as free meals on the job and state subsidies for children and maternity leave. The total is up from 300 rubles to 400 rubles last fall.

The shortfall in family incomes raises two questions. First, why has the public accepted

Off-the-book activities are on the rise, but are not the major source of extra income. Taking a second job is more common.

this plunge into poverty without widespread protests? Russians suggest that they have not felt the consequences of their sudden setback, in part because families stockpiled goods. Second, what can people do to increase their incomes and save themselves from prolonged poverty? Is everyone — like the cardiologist, the freelance taxi driver, the woman selling shopping bags or the numerous bucksters in the

Moscow subway — becoming an entrepreneur on the sidelines? These off-the-book activities are on the rise, but they are not the major source of extra

income. Taking a second job is more common than trying to strike out on one's own.

An estimated 2.5 million people moonlighted in 1990, averaging 180 rubles a month in additional earnings, mostly from second jobs in the ably increased significantly in 1991.

Another popular activity is dubbed small

"A large organization surrounds itself with small, private companies that give people a chance to make money," said Abel G. Aganbegyan, director of the Academy of the National Economy in Russia.

Mr. Aganbegyan, for example, permitted an entrepreneurial colleague to convert the academy's printing operation last year into a private publishing company, one that now subcon-

With the department's 20 employees as partners, the new company leased the academy's offset press, computers and other machinery. The lease payments have counted toward purchase of the equipment. And the new publish-ing house's personnel, working more efficiently, receive higher salaries from their enterprise than the state-financed academy would have been allowed to pay them, Mr. Aganbegyan

Poverty apparently is forcing many people not into rebellion, but into trying to live by their wits and by extra work.

# **Sweden Rejects Volvo Deal but** expanding private sector, says Viktor Barba-shov, deputy director of Goskomstat's division of labor statistics. He says these numbers prob-ably increased significantly in 1991. Agrees to Talk

High Graphic Fidelity  $\mathbf{F}_{\mathbf{a}\mathbf{x}}$ 

HITACHI

STOCKHOLM - The Swedish government said Tuesday it rejected the terms of a proposed \$6.6 billion merger between Procordia AB and Volvo AB but saw a basis

to negotiate with Volvo. Both the Swedish state and the automaker hold 42.7 percent voting stakes in Procordia, a food and

pharmaceuticals group. "The bid as presented cannot be accepted," Prime Minister Carl Bildi and Industry Minister Per Westerberg said in a statement fol-

lowing a government meeting.

The decision followed the recommendation of its privatization commission, which earlier Tuesday ruled that the proposed merger offered no clear benefits.

"The advantages that may exist for Volvo are counterbalanced by disadvantages for Procordia," said Curt Nicolin, the commission's

The government statement referred to an agreement between the state and Volvo about their stakes in Procordia, and an offer to negotiate made on Monday by the chairman of Volvo, Pehr Gyllen-

The government set up a negotiating team under Mr. Westerberg to meet with Volvo. Mr. Bildt did not specify what the government required, but said, "We cannot accept loss-making deals for the

The proposed merger, which has drawn increasing opposition since it was announced on Saturday. would be the biggest in Sweden's history and create a conglomerate with \$22.3 billion in assets, \$20 billion in sales and about 105,000 employees. Sentiment on the Stockholm

bourse became increasingly skeptical to the deal.

An influential share promotion society, Aktiesparama, advised Procordia shareholders to reject the deal. "We have difficulty seeing any advantages," Chairman Karl-Evert Wallin said.

Procordia's free B shares were unchanged at 198 kronor (\$33.92), after falling 12 kronor on Monday, while Volvo's free B shares fell 8

Analysts said the Volvo shares would trade considerably higher if the investors believed the deal would be completed. Both the government and the commission decisions were announced after the stock market closed for the day.

Under the proposed merger terms. Procordia is offering Volvo shareholders nine Procordia shares for every four Volvo shares. Financial analysts have ques-

noned the merger, saying it would be a bad deal for Procordia shareholders by tapping the food and drug company's strong cash flow to support Volvo, which has been suffering from a slump in car sales. Mr. Nicolin, the commission

leader, said a merger would forge deeper bonds between the state and private industry and delay the government's privatization program. He said the government still intended to sell its Procordia stake, possibly within months, (Reuters, AP)

#### Russia Awards Sakhalin Oil Rights Fougerolle of France

MOSCOW — A U.S.-Japanese consortium has won

the rights to develop vast oil and natural gas fields off Sakhalin Island, in far eastern Russia, government officials said Tuesday. The consortium involved in the multibillion dollar

deal comprises Mitsui & Co., a major Japanese trading company, and Marathon Oil Co. and McDermott International Inc. of the United States.

The rights were given by the Russian government, which took bids from six international groups of oil and related companies interested in developing the

The Russian Ministry of Ecology and Natural Resources said the reserves off Sakhalin were estimated at more than 100 million tons of oil and more than 400 billion cubic meters of natural gas, concentrated in two new fields. "Given the extremely harsh conditions of weather

and pack ice," the Russian ministry said, "this will be one of the largest and most complex hydrocarbon development projects ever attempted." Analysts said the deal was vital for Japan, which is

almost entirely dependent on imported oil and gas.
The three companies are to sign a formal agreement
on a feasibility study by March 31, and then continue
negotiations on the development of the project.

Western oil company executives said the speed and scale of investment and development would depend

on regulations agreed by Russia on foreign companies and joint ventures, and on rules on property rights, royalties and taxation law.

"Many things still need to be sorted out," an executive said. "It is an urgent matter because before anybody will start investing large sums of money the legal background needs to be clarified."

He added: "We are not so much interested in the city and the part the content of the court the court that it is a single to be court the

situation today, but in what it is going to be over the next 10 years. We need stability to be able to build a long-term background."

Production of crude oil and gas is scheduled to begin by the end of 1995. Sales will initially be primar-ily to the Russian market. Production of liquid natural gas is to start in 1999.

Marathon is a major U.S. energy company and McDermott is a major engineering firm.

The project will be the largest involvement to date of foreign companies in the crumbling energy sector of the

former Soviet Union, where output has been falling due to poor maintenance and lack of spare parts. Russia, with has forecast oil production of 405.5 million tons in 1992 and estimated gas output of 654 billion cubic meters, views foreign investment as es-

sential to drag the sector out of its slump, An analyst with Energy Market Consultants, Mike Barry, said in London, "It's interesting that even though Japan and Russia have not solved territorial disputes, the deal has gone ahead.

(Rewers, Bloomberg)

# Bids for Rival Builder

PARIS — France's Fougerolle launched a 4.6 billion-franc (\$840 million) takeover bid on Tuesday for rival Société Auxiliaire d'Entreprise, a deal that would unite two major independent groups in the French building and public works sector. A merger would create a company with sales of around 40 billion

Fougerolle already holds 22.8 percent of SAE and its ally Paribas.

with which it has a stockholders' pact, holds 5.2 percent. Paribas will tender its SAE shares to Fougerolle under the bid.

The terms offer 1,100 francs a share for immediate payment, or 1,200 francs if SAE shareholders wait a year for payment. SAE closed at 920 francs on Monday. Its shares were suspended Tuesday. Fougerolle has a substantial debt loan stemming from a management buyout in early 1990, and it will have to spend 3.5 billion francs

to buy all the shares of SAE it does not already own. The acquisition will be financed by a capital increase for Financière Fougerolle, its holding company, and bank loans. Fougerolle and SAE employees would hold more than 50 percent of the new company. Separately, in a report submitted to the Paris Appeals Court, the

Market Operations Commission denounced the agreement between Pinault SA and the Maus family, the main shareholder in Au Printemps SA, that allowed François Pinault to bid for just 66 percent of the department store group, rather than 100 percent.

#### **Consumer Confidence** Resumes Slide in U.S.

NEW YORK - As financial markets lay waiting for President George Bush's State of the Union address focusing on the economy, another dip in confidence about the U.S. economic outlook was

The Conference Board, a business research group, said its configure of 52.5. The index had leveled off last month after taking a sharp dive throughout the autumn. "The public continues to be measy about present conditions and mocertain about the future," said Fabien Linden, director of the

be a marked improvement in consumers' spirits and their willingness to spend." The dollar dropped about half a pfennig against the Deutsche mark early in the day, then moved listlessly. It reached its lowest level for the session on a rumor of official intervention that turned

survey. "Clearly, before there is any significant recovery, there must

out to be false. (Page 10) Stock markets were becalmed awaiting the presidential address Tuesday night, but bonds strengthened on a combination of weak economic sentiment and an expectation that the administration

would hold the line on the budget deficit. These trends could reverse themselves with a whiplash if the speech persuades bondholders here or abroad that the administration's program or its battle with a Democratic-controlled Congress in an election year might threaten to ignite inflation.

# Victim of a Vision: How Macy Lost Out

By Steve Lohr New York Times Service

NEW YORK - Edward S. Finkelstein tried everything to avoid bankruptcy — catchy advertising sales, cajoling suppliers, tapping his circle of wealthy friends to stump up more cash. But in the end, there was nothing the 66-yearold chairman of R. H. Macy & Co., once hailed as a marketing miracle worker, could do to keep his debt-

laden empire afloat. Known as brilliant, thin-skinned and at home with hyperbole, Mr. Pinkelstein repeatedly made opti-mistic predictions for Macy — and repeatedly fell short of those goals.

The recession and the slump in consumer spending clearly magni-fied the problems at Macy, but its cash squeeze was largely a creation of Mr. Finkelstein's strategy.

The \$3.5 billion buyout that he led in 1986 placed a considerable burden on the company. Yet, according to analysts, the real mistake was stretching to pay \$1.1 billion to buy the i. Magnin and Bullock's department store chains in 1988. That deal increased the amount of cash Macy had to generate simply to make the interest payments on its debt, and it came just

as the economy was softening. "That was Macy's major strate-gic blunder," said Louis W. Stern, a professor of marketing at Northwestern University's graduate school of management. "It just

The 1988 purchase was champi-

oned by Mr. Finkelstein against the initial objections of at least one influential board member, Laurcace A. Tisch, chairman of Loews Corp. and CBS Inc., a source familiar with the boardroom debate said. Cautious about taking on debt and pessimistic about the economic onclook, Mr. Tisch apparently thought that Mr. Finkelstein's expansion plans were overly

When Mr. Finkelstein prevailed the deal went through, and Macy. saddled with debt and high interest costs, was headed for trouble. Last week, Mr. Tisch emerged as

Macy's last hope against bankrupt-cy with a \$1 billion bid to purchase the company. But his offer required significant concessions from creditors, and when Prudential Insurnce Co. of America declined to go along, the offer foundered.

The first real warning sign of trouble at Macy was its disappointing Christmas season of 1989. Mr. Finkelstein and his staff had misjudged the consumer mood, ordering far more goods than were purchased, leaving the stores with a surplus of costly inventory. The cost of maintaining the inventory reduced Macy's cash flow, the lifeblood a leveraged-buyout company needs to pay its banks.

It became a familiar pattern, retail analysts say. Mr. Finkelstein would declare a recovery in store traffic to be imminent, goods were ordered based on that optimism.

See MACY, Page 13

OUR PHILOSOPHY OF BANKING GOES BACK 4,000 YEARS.



t was the ancient traders who first established many of today's banking practices. They accepted funds for safekeeping. Barrered goods for services. And extended credit. It was a business based on trust. and a handshake contract was binding.

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## Disney and Procter Lift Dow to Record

NEW YORK - On a day when most U.S. stock indexes managed only meager gains ahead of President George Bush's State of the Union speech, blue chips surged to their eighth closing record this year, powered by earnings gains in

The Dow Jones industrial aver-

a handful of stocks.

N.Y. Stocks age, which gained 7.83 points Monday, surged 31.53 points to 3.272.14, eclipsing the old high of 3,264.98 reached on Jan. 17.

Leading the surge in the Dow was Walt Disney Co., which iumped 814 to 140% after reporting first-quarter earnings rose to \$1.56 a share from \$1.28 a year ago. It was followed by Procter & Gamble Co., which climbed 6 to 1031/a after reporting second-quarter earnings rose to \$1.47 from \$1.36.

The breadth of the rally was unimpressive with gainers harely nudging out losers and secondary

stocks virtually unchanged.

The New York Stock Exchange composite index edged up 0.01 to 228.95, while Standard & Poor's 500-stock index fell 0.03 to 414.96. Valume rose to around 218 mil-

lion shares from 190.4 million

Stocks ended slightly higher on the American Stock Exchange and in over-the-counter trading. Key U.S. government securities were higher, with the Treasury: 30-year bond up 26/32 at 104 2/32 to yield 7.65 percent, down from 7.72 percent Monday.

Some analysts cautioned about reading too much into TLesday's blue chip gains, "This is not itust-worthy action," said Jack Solomon. technical analyst at Bear Steams. This is a very carrowly based performance which is not being confirmed by the broader indexes."

Other stocks henefiting from stronger earnings included Allied Signal, which rose 14 to 4712 after reporting fourth-quarter earnings rose to 83 cents a share from 80 cents a year ago. Merck gained I to 153 after reporting fourth-quarter earnings rose to \$1.37 a sbare from

On the trading floor, Unisys paced the Big Board actives, edging up 1/2 to 7/4. Citlcorp followed, rising 1/2 to 1512.

Compaq Computer was third, falling 2% to 32%. (Reuers. UPI)

### **Dollar Mostly Weaker Ahead of Bush Speech**

ished weaker Tuesday against the from 52.5 in December, a dismal Deutsche mark but stronger reading surpassed only by the low against the yen in choppy trading ahead of President George Bush's State of the Union address.

"We're in a holding pattern until Bush's address tonight," said Phil Mahoney, B senior dealer at West-

#### Foreign Exchange

pac Bank in New York. "The dayto-day positions are squared and there's been no real activity." The U.S. unit eased to 1.5998 Deutsche marks from 1.6105 DM

Monday, but gained to 125,79 yen, The dollar weakened against the German currency on news of a steep decline in U.S. consumer con-

fidence, It was further undermined by unsubstantiated rumors in New York that the U.S. Federal Reserve was selling dollars But the Group of Seven's failure to present any specific currency targets or policies at their meeting

in New York on Saturday continued to fuel dollar buying against Much was already known about Mr. Bush's proposals for the econo-

Regarding the U.S. outlook, the from \$1.7780.

**WORLD STOCK MARKETS** 

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Reuters

Conference Board's confidence index dropped to 50.4 in January. reading surpassed only hy the low of 50.1 at the start of the 1980-82

> Richard Koss, vice president at Canadian Imperial Bank of Commerce in New York, said the data "reminds everyone that the economy is unlikely to turn around in the immediate future,"

The dollar also weakened to 1.4231 Swiss francs, after a 1.4303 close, and to 5,4525 French francs

after 5,4855. The British pound was higher at \$1.7920, after \$1.7820.

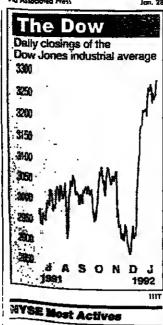
The president of the Federal Reserve Bank of Chicago, Silas Keehn, tried to put a brave face oo the confidence survey by saying that the impact of the Fed's aggressive easing of interest rates in December would not be reflected in U.S. economic data until February.

But he also said that if the economy falters, the Fed would return to its pattern of gradual easing.
In Europe, the dollar ended at

1.5995 DM, down from 1.6145 late Monday. But it edged up to 125.55 yen, from 125.20. The dollar slipped to 1.4220 Swiss francs from 1.4367 late Mon-

day, and to 5.4435 French francs defense and tax cuts could bring from 5.5075. The pound climbed to \$1.7940

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### Procter & Gamble Net Increases 8%

CINCINNATI (UPI) -- Procter & Gamble Co. reported Tuesday its second-quarter net income rose 8 percent to \$523 million from \$490 million in the second-quarter of 1990.

Sales rose 9 percent to \$7.5 billion, from \$6.8 billion during the second quarter of 1990. For the six months, Procter & Gamble said its net income rose to \$1.06 billion from \$1.045 billion in the year-ago period. Six-month sales rose 9 percent to \$14.7 billion, from \$13.5 billion in 1990.

#### Analysts Issue Buy Ratings on Disney

LOS ANGELES (Reuters) — Several analysts on Tuesday raised their 1992 earnings estimates or issued buy recommendations on Walt Disney Co. after the company reported its first quarterly earnings gain since the 1990 fourth quarter.

First-quarter earnings rose to \$208.1 million from \$170.4 million in the year-ago period, the company reported Monday. Revenues rose to \$1.94 billion from \$1.49 billion.

"A new positive earnings cycle is developing for Disney," said Alan Kassan of Morgan Stanley. He repeated his buy rating and raised his estimate for the year ending Sept. 30 to \$6.15 a share from \$6.05.

#### Compaq Profit Off 51% in Quarter

HOUSTON (AP) — Compaq Computer Corp.'s fourth-quarter profit fell 51 percent from the same period a year ago and 71 percent for all of

fell 51 percent from the same penod a year ago and 71 percent for all the 1991, the company reported Tuesday.

Fourth-quarter earnings totaled \$67 million, or 77 cents a share, down from \$135 million, or \$1.50 a share, for the year-ago period. Sales were \$873 million, down 13 percent from \$1 billion in the fourth quarter of 1990.

"A tough economic environment fueled intense price competition, which was the major cause of the company's lower revenues," said the president and chief executive officer, Eckhard Pfeiffer.

#### Japan Talks Still On, Carmakers Say

DETROIT (AP) - Plans for B meeting next month of officials of major U.S. and Japanese automakers are continuing despite doubts expressed by a Japanese auto executive, spokesmen for U.S. automakers,

said Toskay.

In Tokyo Monday, the president of Nissan Motor Co., Yataka Kunne, said he opposed another formal meeting of U.S. and Japanese auto, executives, such as was held during President George Bush's trip to Japan. "The thinking around here is we were heading toward a possible meeting in February or March," a Ford spokesman said Tuesday.

#### VW Offers Layoff Protection

AUBURN HILLS, Michigan (AP) - Volkswagen of America Inc. said Tuesday it would cover car payments and insurance, up to \$500 a month, for as many as 12 months for Volkswagen buyers laid off because of the

Persons buying or leasing cars from Tuesday to March 31 qualify for the program, whether or not they use VW Credit Inc, financing.

Sharp and Apple Discussing Links
TOKYO (Combined Dispatches) — Sharp Corp. has been discussing possible business and technology links with Apple Computer Inc., the Japanese electronics company said Tuesday.

Joint development of consumer products and production of flat panel display screens, as well as marketing agreements, were among topics being discussed, a spokesman for Sharp said.

"The talks began last year, but we haven't reached any specific agreements, despite reports in the Japanese press," said the spokes-man, Hiromitsu Izawa. The Nihon Keizai Shimbun, citing company sources, reported Tuesday that a Sharp subsidiary would market Apple's Macintosh computers in Japan. (AP, UPI, Bloomberg)

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#### Investor Wins Nedlloyd Board Seat

ROTTERDAM — Koninklijke Nedlloyd Groep NV announced Tuesday that the Norwegian investor Torstein Hagen would be appointed to its supervisory hoard.

Mr. Hagen, who controls a 27 percent stake in Nedlloyd through his Luxembourg-based Marine Investments SA, has been battling for a board seat for more than a year so he can push through changes.

Nedlloyd, which is struggling with debts and excess capacity in the
transportation and shipping industries, posted a net loss of 148
million guilders (\$82 million) for 1990. In the first half of 1991 it made a net profit of 2 million guilders.

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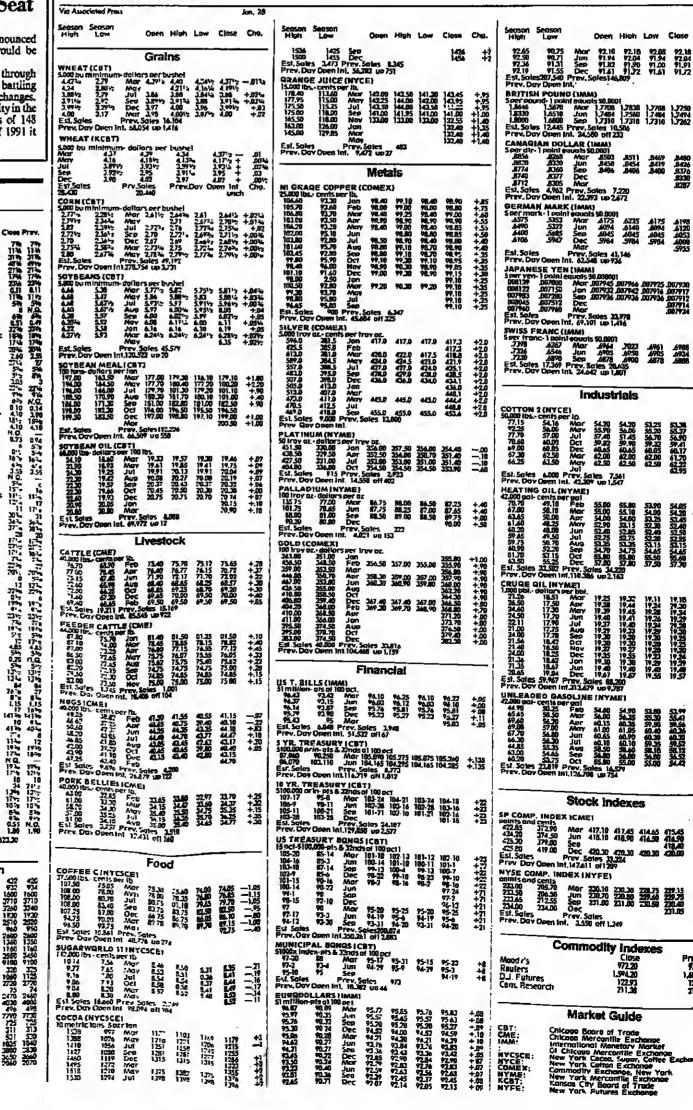
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Market Guide

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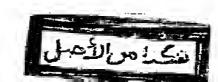
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# Bundesbank Warns on Prices to be to return money growth to the target rate to be to return money prowith to the target rate to be to return money prowith to the target rate to be to return money prowith to the target rate to be to return money prowith to the target rate

BONN — A Bundesbank official said on Tuesday there were no signs that inflation in Western Germany would fall soon, and the central bank reported that

money-supply growth exceeded its target in 1991.
With the recent rates above 4 percent, the inflation rate has reached a level that is worryingly high and in the very short term will hardly decline," board member Otmar Issing said in a speech at an economic

A central bank that is obliged to maintain price stability cannot accept such a situation, he said.

Mr. Issing said the Bundesbank had raised interest rates by half a percentage point in December because growth of M3, its main money supply gauge, had

accelerated sharply in recent months. The central bank reported on Tuesday that M3 had risen by an annual 5.7 percent in December, up from 5.1 percent in November. In the final quarter of 1991, M3 grew by 5.2 percent compared with a year earlier, above the bank's target of 3 percent to 5 percent.

For 1992, the central bank has raised its growth target for M3 to 3.5 to 5.5 percent.

larget for M3 to 3.3 to 3.3 percent.

Mr. Issing said M3 had expanded at an annual rate of 8 percent since the middle of 1991, and at a 9.5 percent rate in the last three months of the year, mainly because of high lending to companies and resistate individuals.

"A hardening of the inflation mentality endangers economic growth and at the same time the opportunity for a rise in real income," be said. To safeguard credibility, the Bundesbank's goal has

to be to return money growth to the target rate, he said, adding that stable monetary policies are not only in Germany's own interest but also correspond with

the goals of the European Community. Norbert Walter, chief economist at Deutsche Bank AG, said the M3 data served to justify the Bundesbank's December interest-rate rise. However, he said he expected slowing global economic activity and tight German monetary policy to enable the central bank to keep M3 growth in check this year.

German markets showed almost no reaction to the money-supply data. Alison Conrell, international economist at Midland Montagu Research in London, said the strong second-half rise in M3 rise was another indication of Germany's economic slowdown.

"As the economy slows," she said, "the ability to fund activity internally by the private sector falls." She also said that it had become increasingly difficult for the Bundesback to estimate the flow of cash outside the country after German unification because the Deutsche mark increasingly is being used as a reserve currency in Eastern Europe.

#### ■ Telekom Workers Strike

Several thousand German telecommunications workers started token strikes at 75 Western German post office authorities on Tuesday in support of claims for higher 1992 wages, news agencies reported. Employees stopped work at Bundespost Telekom's directory enquiry, wake-up and switchboard depart-ments, and in marketing, the Dentsche Postgewerks-

#### Fiat Says Profit Plunged 70% For the Year

The Assessed Press

TURIN - Fiat SpA reported Tuesday a 70 percent plunge in 1991 operating profrial Chemical Industries PLC. it, and said prospects remained uncertain this year.

The automaker said consolidated operating profit dropped to 636 billion lire (\$530 million) from 2.117 million lire in 1990. Sales rose about i percent, to 57.8 trillion

Chairman Gianni Agnelli called the preliminary results positive in light of the current world economic simution.

Net profit figures were not

disclosed, but industry analysis estimated that group ner profit likely fell 48 percent. Analysis noted that Fiat reported a net financial position m the red for the first time in nearly a decade. Net debt amounted to 385 billion lire at

the end of 1991,

#### Hanson Has No Plans To Make a Bid for ICI

Compiled by Our Staff From Dispatches
LONDON --- The chairman of Hanson PLC said Tuesday that the British industrial conglomerate had no plans at present to bid for Impe-

ICI shares dropped 2 pence Tuesday to finish at 1263 pence (\$22.46). But the company announced it would pursue its restructuring program to boost shareholder value.

Hanson bought a 2.8 percent stake in ICI in May, fueling speculation that it might be preparing to launch a full bid for the company. Lord Hanson, the Hanson chairman, told the firm's annual meeting:
"We have never said we would hid for ICL That was all media specula-

po plans to do so now He added that Hanson had bought its ICi shares when it believed ICI was undervalued.

tion and market ramor, and we have

"With a large shareholding, we thought, wrongly as it evolved, that there would be interest from the board of ICI in doing business with

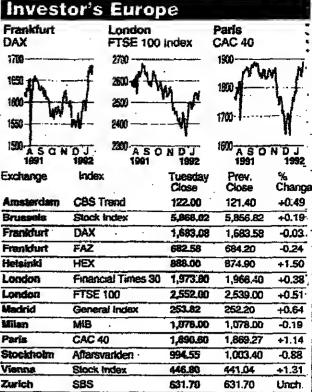
us in some way, to our mutual advantage," he said.

But he added, "An element of its management believed we were about to mount an immediate takeover, rebuffed our offer to talk and. I believe, lost a great opportunity."

The Panel on Takeovers and Mergers said Hanson was now prechided from making any bid for ICL No time limit was set on the ben. Lord Hanson did not say whether the company would now sell its 2.8 percent stake in ICI.

He said: "ICI is now working hard to create the sort of value the company's shares deserve. We wish them well. As ICI's second biggest shareholder we will continue to watch its progress with great inter-

Responding to the statements, ICI said, ICI shareholders should be assured that ICI will continue vigorously with the reshaping program begin before the Hanson stake was purchased and with other



## U.K. Business Confidence Slides

Compiled by Our Staff From Dispatches LONDON - Business confidence among British manufacturers has fallen sharply in recent

months, according to a quarterly survey of industrial trends released Tuesday.

The Confederation of British Industry, an employers' group, said their survey showed that only 10 percent of companies were more optimistic on business prospects, compared with 34 percent who

The difference between the two, which measures the trend, is a negative balance of 24 percent, which compares with a positive balance of 2 per-

cent in October's survey. The employers' forum also said expectations in

the October survey of a modest improvement in orders and output had been disappointed. "The international situation is clouding the short-term outlook and the expectations of a mod-

October survey have not been realized," said Sir Brian Corby, president of the CBI.

But the survey showed that companies expected a modest improvement in orders in the next four months, with the downward trend in output flat-It also showed that rises in costs and prices in

British manufacturing over the past four months were the lowest recorded for more than 30 years, the CBI said. The downward pressure partly reflected a continued drop in orders and output, it added.

In the coming four months, 22 percent of companies expected the trend in total new orders to

rise, with 20 percent forecasting a fall. On export prospects over the next 12 months, 25 percent of companies were less optimistic and only 18 percent more optimistic, giving a negative bal-(UPI, Reuters)

### EC Urges Insurance Broker Rules

BRUSSELS - All European Community countries should es-tablish minimum qualifications for insurance brokers and require that any links between brokers and in-

surance companies be disclosed, the EC Commission said Tuesday. In a recommendation to the 12 EC members, the Commission called for action to ensure that consumers could take advantage of a wider choice of insurance policies

gle market The Commission, the EC's executive body, asked governments to report by the end of 1994 on measures that had been taken. It also

reserved the right to propose binding EC legislation.
The Community has approved tion of brokers.

rules to allow consumers to have life insurance from local insurance brokers offered by a company in another EC state and more liberaliza-"The emerging market will give ardizes the interests of consumers,"

The Commission called for the A Commission spokesman said that Germany and Denmark had

no legislation covering insurance brokers, and that other EC coun-

tion measures are planned. European consumers more choice than ever between competing com-panies and products," said Sir Leon Brittan, the EC commissioner once barriers to cross-border trade responsible for financial services. "This increases the need for quali-fied insurance intermediaries." are abolished in the post-1992 sin-

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tries varied widely in their regula-

"This is a matter of concern to sion because it represents an obstacle to the development of a true internal insurance market," Sir Leon said in a statement. "Not only does it obstruct freedom of establishment and services for intermediaries, but it jeop-

setting of minimum qualifications for all brokers, but said that quali-fications could vary according to the type of product involved.

Compulsory registration of all

• Cariton Communications PLC said it was making a £67.8 million (\$120.5 million) recommended offer for Pickwick Group PLC, a distributor of videos and recorded music in Britain and Europe. Willis Corroon Group PLC said it bought Richards, Melling Inc., one of the largest insurance brokers in Canada, for £8.3 million.

Very briefly:

 Svenska Handelsbanken cut its forecast for 1991 operating profit to just under 3 billion kronor (5514 million), from about 4.56 billion kronor previously, because of credit losses at finance firm Gamlestaden AB.

 Germany's century-old law banning women from working at night was struck down as discriminatory by the Federal Constitutional Court. Bayerische Landesbank Girozentrale said group net profit rose to 277 million Deutsche marks (\$172 million) in 1991 from 163.5 million DM in 1990, due to increased earnings from interest and own-account trading. · Germany's Postal Ministry said it will put up for tender another pan-

German license to operate a digital cellular mobile telephone service. Fisons PLC said it was recommencing production of Opticrom, an eveallergy medicine currently banned in the United States, in Britain following the relicensing of formulations by British regulators.

#### BULL: France Goes With Big Blue COMPANY RESULTS

IBM, despite its corrent woes, rep- may also join forces with Hewlettresents the safer long-run choice.

almost always better in industry. To help clinch the deal, IBM petitive in advanced technologies. mounted an intense lobbying cam-paign that focused on the hightechnology jobs it already has in ogy from Bull, it needs every part-France and promised to increase its one it can find in the increasingly component purchases from SGS brutal computer market it coce Thomson, an ailing French-Italian dominated,

microchip mamfacturer.

Bull promises to open new doors for IBM to a French market long dominated by state-directed purture dominated by state-directed purture computer industry is being chases. At the same time, Bull will provide IBM with laptop and por- that "for our own survival, we have

about market share," said Bill RISC microchips, the high-speed Coleman, computer industry anassemiconductors used in workstalyst for James Capel & Co. in Lon- tions favored by engineers. IBM don. "At the same time, Bull's cus-tomers can take heart that it will percent share in RISC-based worktomers can take heart that it will

and services IBM and Bull agreed to work Hewlett-Packard expressed distogether to develop a broad range eventually benefit from the recentand Apple Computer Inc.

Fehruary 1, 1992.

Bull and SGS-Thomson, which Packard in other areas, are both Although the marriage with IBM means a more subservient role for U.S. partners. With a new computbuilt, it also fits in with France's cr chip costing as much as \$500 longstanding belief that bigger is ny alone can afford to remain com-

Although IBM stands to generate only marginal gains in technol-

wracked by such profound changes table computers developed by its
Zenith subsidiary, which is a major
supplier to the U.S. government.

Bull and IBM will collaborate in

For IBM, the whole game is developing products incorporating remain a supplier of good products stations, one of the fastest growing segments of the computer market.

together to develop a broad range appointment with the government of computer products. Through its decision. "This was a political-econew arrangement, Bull also may nomic decision, not an industrial one," said Kléber Beauvillain, presly concluded alliance between IBM ident of Hewlett-Packard's operations in France

The Board of Directors

## Revenue and profits or Japan

es, in millions, are in local currencies unless otherwise indicated.

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#### Paris Approval Seen for Nestlé Bid

PARIS - France is likely to approve a hostile bid by Nestlé SA of Switzerland and Banque Indosuez Suez of France for the mineral water company and cheese company Source Perrier SA, a govern-ment official said on Tuesday. The French Treasury has until Feb. 20 to rule on the bid but may

announce its decision before that date, the official said, "I don't think the matter presents any problems," the official said, noting steps taken by France to make it easier for foreign companies

to invest in the country. The Conseil des Bourses de Valeurs on Monday approved the 13.3 billion French frane (\$2.45 billion) bid, one of several regulatory steps that it has to pass,

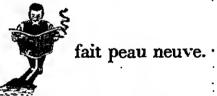
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# Macy Joins the Leveraged Buyout Heap It had a large amount of debt but a matter of the large amount of debt but a matter of the large amount of debt but a matter of the large amount of debt but a

NEW YORK - The bankruptcy filing of R. H. Macy & Co. represents yet another leveraged buyout gone bad. But while the list of leveraged failures is long, the list of leveraged successes is also substantial

Safeway Inc., the supermarket chain; Duracell Inc., the battery maker; American Medical International Inc., which owns hospitals, and RJR Nabisco Inc., the largest leveraged buyout ever, have succeeded despite the huge debts they took on.

Among companies that went from buyout to bankruptcy are Federated Department Stores Inc., the parent of Bloomingdale's and Abraham & Straus; Jim Walter, a leading home builder; Southland Corp., owner of the 7-Eleven stores, and Interco Inc., a shoe and furniture company.

Luck played a part. It is not Macy's fault that the economy entered a prolonged period of weakness just as the company needed to im-

timing, and of the rising optimism through much of the 1980s.

higher prices than those earlier in the decade, It was not impossible to make a good deal in 1987,

but it was highly unlikely.

As in any buyout, the eventual success or failure depends largely on whether the future operations of the company are profitable enough to justify the price paid. A difference is that the more leverage is used, the less room there is for error in forecasting.

A key factor in separating the winners from

the losers is whether a company had depend-able cash flows. RJR Nabisco succeeded in part because smokers kept buying cigarettes as

Macy itself might by now have been deemed a winner had it gone through just one highly leveraged transaction, rather than two. The first deal was in 1986, when Macy went private in a \$3.5 billion buyout led by its management.

It had a large amount of debt but also an operating cushion so large that in the fiscal year ended Aug. 1, 1987, the first after the buyout. In general, leveraged purchases in the last cash flow was enough to cover all interest several years of the decade were made at much expenses, plus capital spending — with \$54

> Then came the 1988 bidding war for Federated Department Stores, fought by Macy and Campeau Corp., controlled by Robert Campeau, a Canadian financier.

As the price escalated, some people said that whoever won would be paying too much. That did not quell the frenzy, and in the end, a deal was struck. Campeau won most of the compa-ny, but Macy got what it most coveted, the California-based Bullock's and I. Magnin chains, for \$1.) billion.

It took less than a year for Campeau to fail. and its stores, which include Bloomingdale's and Abraham & Straus, went through bankruptcy proceedings in a pattern that is likely to be repeated with Macy.

## MACY: How the U.S. Department-Store Chain Fell Victim to Its Vision

depth of the consumer recession, especially in the Northeast.

"Macy's made some mistakes, but the retail industry has generally been very weak," said Meredith Adler, an analyst for First Boston Corp. "And nobody really predict-ed that it was going to be this bad." Macy is the latest big retailer to

leveraged buyouts in retailing was that stores generate a great deal of cash to pay off loans. Besides, real estate values were racing ahead in the 1980s and retail chains owned valuable properties, which served as collateral for all the loans.

(Continued from first finance page)
and the sales season would be a disappointment.

To be sure, Mr. Finkelstein was not alone in underestimating the

Seek refuge from its creditors under Chapter 11 of the bankruptcy law, following a path forged by Federated, and the sales season would be a disappointment.

The financial rationale for the laws was \$75,000 investment, and renamed the Cellar.

The financial rationale for the laws promoted back to the sublin corrections in the 1986 buyout for the 300-tion was establishing the basement of Macy's San Francisco store as a cheery mart filled with housewares back for a \$75,000 investment, and renamed the Cellar.

The financial rationale for the laws promoted back to the sublin corrections in the 1986 buyout for the 300-tion was establishing the basement of Macy's San Francisco store as a cheery mart filled with housewares back for a \$75,000 investment. when Macy was expected to be sold to the public sometime in the 1990s, was \$1.5 million --- a 20-fold

> Since he joined Macy in 1948, Mr. Finkelstein has shown a flair for marketing. In the 1970s, he overhauled the merchandising and

New York and engineered an impressive overhaul of Macy's oncedrab flagship store on 34th Street.

"If be had stuck with what he knows best - style-picking - he would go down as one of the great retailers of our time instead of tak-In addition, the payoff for the image of Macy's California to have insiders looked handsome. For example, the lowest level of participation and stylish clientele. One innovation Network Report.

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Tuesday's Prices

NASDAQ prices as of 4 p.m. New York time.

This list compiled by the AP, consists of the 1,000 most traded securities in terms of dollar value. It is updated twice a year. Olv Yld PE 1905 High LOW 4 P.M. Chro

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# \* Output Falls, but Tokyo Stays Upbeat

TOKYO — Prime Minister Kiichi Miyazawa on Tuesday realfirmed Japan's growth target of 3.5 percent for the year beginning April I, despite a report that industrial production fell in December and posted the lowest growth for five years in 1991.

Private economists were guarded in their ontlook, saying that fading pusiness confidence, mounting inventories and a weakening economy justify another cut in Japan's discount rate in the first quarter.

"Japan's economy seems to be falling down the slope and the speed of its fall could accelerate as companies' business confidence is evaporating quickly," said Masaru Takagi, chief economist of Fuji Re-search Institute Co.

The Ministry of International Trade and Industry reported that industrial production fell 0.9 percent in December from November and was down 1.4 percent from a year earlier. Output rose 2.1 percent for all of 1991, down from growth of 4.6 percent in 1990 and the worst result since 1986, when output actually fell 0.2 percent.

Production is likely to show year-on-year falls in the first quar-ter of this year, a ministry official said, adding that the half-point cat in the discount rate to 4.5 percent

By Adam Bryant

New York Times Service

of South Korea says it plans to develop a dealer network in the United States to start selling sub-

compact cars and small sport-utili-

Kia, which is South Korea's No.

2 automaker, after Hyundai, makes

the Festiva subcompact distributed

by Ford in the United States. Ford

Motor Co. owns 10 percent of Kin.

Gregory Warner, a former Hyun-

dai Motor America executive,

would oversee the North American

project as chief operating officer. Mr. Warnerhas been a consultant

Kia also announced that W.

ty vehicles in 1993.

DETROIT - Kia Motors Corp.

corporate production plans.

Another sign of Japan's economic slowdown came from the Economic Planning Agency, which said the economy had entered a corrective phase. But the agency said the government had taken or was preparing stimulative mea-

\* Korea's Kia Plans U.S. Dealer Network

Toyota Corolla models.

the acclaimed Honda Civic and

market in the late 1980s with a very

strong start, but sales suffered after quality problems arose. In contrast,

the Festiva made by Kia received a

high reliability rating in the Con-

Thomas Dukes, an anto industry

analyst with J.D. Power & Asso

ciates, said Kia could not afford

any missteps on quality, given Hyundar's past problems. "They'll

need some serious customer satis-

faction right out of the chute," he

Kiz displayed its two American-

sumer Reports 1991 car guide.

Hyundai entered the American

real estate investments and the regrow as much as the government cent discount-rate cut.

has forecast."

in the following year.

that sentiment was weak.

the real statistics."

The planning agency predicted that a period of sustained, nonin-

would be undesirable if that mind-

set in turn had a negative effect on

Private economists said the gov-

ernment is edging toward an ac-knowledgment that the economic

boom ended last year, but wants to

be careful for fear of triggering neg-

"The EPA is under pressure to

juggle the numbers — we're just waiting for an announcement of a

slowdown," said Jesper Koll, chief economist at S.G. Warberg Securi-

"At the BOJ the idea is that in-

flation is down - and that's very

good - but it has not been

ative business reactions.

Mr. Miyazawa emphasized the drop in rates in speaking in parliament. "Enthusiasm for capital spending remains strong and housing investment is gradually recov-

#### Sydney's Bond University Gets a Japanese Landlord

SYDNEY — A Japanese real estate group became the owner on Tuesday of the buildings bousing Australia's first private university and the land on which it stands.

Property and land leased to Bond University, established by the financially troubled entrepreneur Alan Bond, is now owned by Japan's EIE International Corp. after Bond Corp. Holdings sold its half stake for 55 million Australian dollars (\$41 million), a company

spokesman said. EIE now owns 400 hectares (988 acres) of land in the area, including the small part where the university is simated.

The sale does not affect the administration of the university, an independent, nonprofit institution.

Bond Corp., a brewing and media giant, is in the hands of administrators. Alan Bond, its former chairman, quit the company in 1990 and has been fighting a court battle to stave off bankruptcy.

sedan buyers whose choices include more rounded and distinctive than

competing models, and the vehicles do not resemble the Festiva. The

sport-nulity's power plant will be unusual for its class: a 2-bier, 16-

valve engine with dual overhead camshafts.

and the sport-utility in 1994, start-ing on the East and West coasts.

ible version of the sedan.

Kia is also considering a convert-

Mr. Warner declined to disclose

Kia's sales projections, saying only

that it planned to sell 10,000 cars in

the final six months of 1993. In South Korea, Kia will double

its current production capacity to

roughly I million vehicles by 1995,

Kia will offer the sedan in 1993

"Whilst we deeply regret having to exit from the project, we believe that in all the circumstances it will prove to be in the long-term best interests of the institution," said the Bond Corp. chairman,

#### Hanoi Moves to Open on Dec. 30 had not yet improved corporate production plans. Another sign of Lemm's spending, an end to restrictions on rates," he said. "The economy shall 5 Offshore Oil Tracts

HO CHI MINH CITY - Viet-The government has projected nam has agreed in principle to growth of 3.7 percent in the year grant oil exploration concessions to ending March 31, and 3.5 percent companies from Europe, Japan and South Korea for five sought-after offshore oil tracts, Western business sources said Tuesday.

flationary growth would follow the Concessions were granted to current "phase of adjustment," but British Petroleum Co. and Statoil the agency's head acknowledged of Norway, Total SA of France, and Royal Dutch/Sheil Group, the "The numbers are not great, but the mindset is unbealthy to an ex-tent unjustified by the numbers," said the official, Takeshi Noda. "It

#### McDonnell Seeks Philippine Site

MANILA - McDonneil Douglas Corp. is negotiating to build a \$600 million maintenance facility in the central Philippines, officials said Tuesday.

Gloria Arroyo, the undersecretary of trade and industry, said the proposed 125 acre (50 hectare) facility would be located on Macian island in Cebu province. 350 miles (560 kilometers) sooth of the capi-

The project could take three years to complete and provide emsqueezed out of the system," Mr. Koll said. (AFP, Reuters, UPI) ployment for some 7,500 Filipmos, Mrs. Arroyo said.

Conglomerates from Japan and South Korea also received concessions, the sources said, without naming the companies involved.

The five tracts allotted, southeast of the resort town of Vung Tau. were among 10 for which foreign companies had been aggressively competing since VietsovPetro, a joint venture between Vietnam and the former Soviet Union, returned them to Vietnamese control more

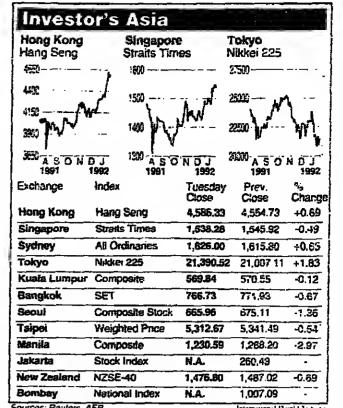
than a year ago. Vietnam's state oil company, PetroVietnam, signed agreements in principle with the companies last week, the sources said.

PetroVietnam had no immediate comment.

The companies will oow negotiate production-sharing contracts with PetroVietnam. One Western business executive said the first contracts might be signed by April.

The sources said Vietnam was likely to agree in principle to grant exploration concessions soon for the five other tracts that used to be held by VietsovPetro.

Hanoi persuaded VietsovPetro. which is now controlled by Vietnam and Russia, to give back the tracts because Moscow lacked the capital and technology to develop them.



#### Very briefly:

· Hitachi Ltd. of Japan will close its U.S. television and videocassette recorder plant, operated by Atlanta-based Hitachi Home Electronics Inc., by the end of this year and transfer operations to Malaysia and Mexico, a spokesman said.

net profits to 90.95 million Hong Koog dollars (\$11.68 million) last year. due to recession and an increase in the beer tax. Japanese department stores' sales increased 3.8 percent in 1991 to

San Miguel Brewery Ltd. of Hong Kong reported a 17 percent decline in

12.086 trillion yen (\$96.84 billion), and supermarket sales rose 4.1 percent, to 10.077 trillion yen, the International Trade and Industry Ministry said Tuesday. Hong Kong labor unions will stage a sit-in Wednesday outside the

Legislative Council to protest a government decision to allow the hiring of an additional 12,000 semiskilled foreign workers. Tokyo Labor Standards Office said inspections at branches of 12 Japanese banks in the Tokyo area showed that 28 of 80 offices were underpaying employees for overtime.

• Hong Kong's exports grew 19.7 percent in 1991 to 765.9 billion Hoog Kong dollars, the Census and Statistic Department said Tuesday, but the overall merchandise trade deficit was 13.09 billion dollars over last year's. New World Development Co. is to sign a 3 billion Hong Kong dollar contract on Friday to construct an electrical plant in China's Guangzhou Province in an joint venture with Guangzhou Economic Development Co.

Shanghai abolished the use of coupons for the purchase of sugar, eggs and salt, but said that prices of these state-subsidized foodstuffs would

## Keating Expected to Try an Exports Cure

SYDNEY - Exports to the Asia-Pacific region will be central to a major economic statement being prepared by Prime Minister Paul Keating

and his key ministers, analysts said Tuesday. Mr. Keating and six senior ministers on Thursday are to begin examining 40 proposals gathered over three weeks from business leaders, trade unions and the six state governments to revive the stagnant economy.

Some of the proposals, including tax and investment incentives to exporters, will form the basis of the statement that Mr. Keating is expected to

deliver late next month or in early March. An economist with Bain & Co., Ivan Calhon, said Mr. Keating's long-term aim would be to

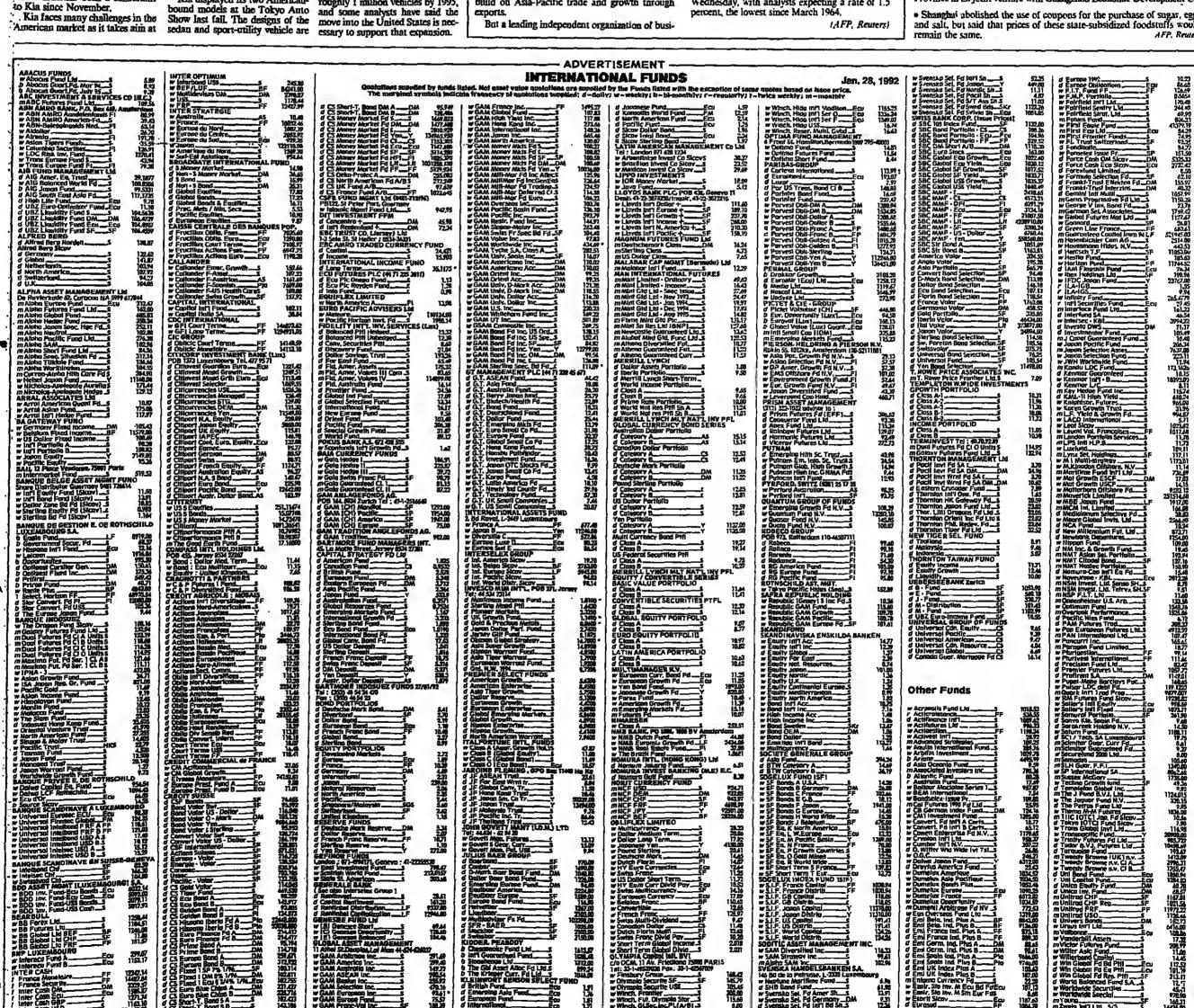
build on Asia-Pacific trade and growth through

ment's plans to boost the ecocomy could risk a large fall in the Australian dollar and push inflation above 5 percent.

The Committee for Economic Development of Australia said, "There is a distinct possibility that a dash for growth ahean of the next election could precipitate a further currency decline, which might be dissipated ultimately in higher inflation rather than improved international competitiveness."

Mr. Keating has said that economic growth and controlling record unemployment of 10.5 percent were his priorities. He also has said he hoped to offset any inflationary risk by encouraging rapid trade expansion in Southeast and Northeast Asia. Official data on inflation is due for release Wednesday, with analysts expecting a rate of 1.5 percent, the lowest since March 1964.

For information on how to list your fund, fax Simon OSBORN on (33-1) 46 37 52 12.



# Redskins Were Solid to the End

By William C. Rhoden New York Times Service

MINNEAPOLIS - As the Super Bowl champion Washington Redskins arrived home Tuesday for a celebration that drew thousands to the capital's downtown, the word was solid.

Whenever Joe Gibbs has been asked to characterize this year's team, he has gone back to the well for that one word: solid. From opening night in September, when tile Redskins pummeled Detroit, 45-0, to Sunday night's 37-24 pasting of Buffalo in Super Bowl XXVI, the team Gibbs coached had been as consistent as sunrise.

The players on the Redskins' massive offensive line average 6 feet, 4 inches and 276 pounds (1.93 meters, 125 kilograms), but the most significant statistic is that the unit averages eight years of National Football League experience. Overall, six starters have 10 or more years in the NFL.

This team had great great chemistry," Gibbs said. There was a great feeling among the players for each other that seemed to be there from Day One. There was

nobody in it for their own personal goals. This was truly a team, not a hunch of stars. If you gave them something they knew they had to do, they were the ones who made sure they got ready.

The convincing victory may have said as much about character as it did about the importance of strength, size and prepara-

In the hype-filled days leading up to Super Bowl XXVI, it became apparent that the Buffalo players and Washington players represented two completely different mind-sets. From the start of last week, Buffalo came off as quarrelsome, reactionary and not quite sure of its identity.

Washington, while very much scripted, was reflective, reserved and focused.

"I think that comes from people having a lot of confidence in themselves," Gibbs said. "I think our older players — those are the ones you could have trouble with - were very unsellish guys who wanted the team to do well. They know where their bread's huttered. If the team does well, they're going to

Buffalo's character flaws surfaced during and after Sunday's game.

Cornelius Bennett was penalized for leveling Mark Rypien with a forearm to the chest after the quarterback had thrown a pass. Andre Reed's temper tantrum after pass interference was not called on an incomplete pass cost the Bills 15 yards and took them out of field-goal range just before halftime.

After the game Bennett implied that Buffalo's offense hadn't carried its weight, and Leon Seals, the Bills' defensive end, blasted management and said he wanted to be trad-

Gibbs said: "Some guys who don't have a lot of self-confidence or they're trying to push themselves up front are selfish. I don't think we had that.

"I've had some players who have been

very vocal and they would definitely have said something. In the past, I'm sure we've had guys here who would have been saying some things that, as a coach, I wouldn't have liked. We've got a basic rule — just don't do something to help the other team. We had a

Where do the Super Bowl champions go from here? Gibbs said he planned to take a couple of months off and vacation with his family. But all the while, he said, he'll be thinking of next season.

"We had our poorest season after our Super Bowl year," Gibbs said, referring to 1988, when Washington went 7-9. "You're late starting practice because the players take longer vacations. You have trouble getting players signed because everyone starts thinking they're better than what they are.

"From an assistant's standpoint, I've got to start battling to hold on to my assistant

Then there is the pressure on Gibbs, who will be entering his 10th season as Washington's coach. Known for a single-minded dedication to the game that borders on obsessiveness, Gihbs said he still relished the challenge but wasn't certain for how much

"Losing my dad made me realize how trapped you are," he said. "I couldn't get two days to go see my dad. That's a little scary. A lot of people count on you, and I don't like that part. I don't like the feeling of lot of guys who had their heads screwed on and general manager and the coaching staff. when you lose, that you let down the owner

"It's a lot like running an emotional marathon. You have to be ready every year, you have to be well rested and you've got to have your jaw set before you start because it's going to wear you down, somewhere in

"As long as I can get excited about it and be set emotionally, I'm going to continue to

■ Bills Pick Up the Pieces

The Bills, having lost their second consecutive Super Bowl, returned to Buffalo trying to come to grips with their dismal performance, Timothy W. Smith of The New York Times reported. One Buffalo player described the mood

among the veterans as "bitter." Coach Marv Levy looked haggard. He said he didn't anticipate any wholesale roster moves via player trades, cuts or Plan B. And he said he would use the same approach

Gaudily attired fans cheered as the Super Bowl champions returned to the Redskin Park training facility in Herndon, Virginia.

most valuable player, quarterback Mark Ry-

By police estimates, about 75,000 people

gathered near the U.S. Capitol to give the team its official welcome home. The mall

often is used for buge rallies, and a year ago

75,000 Rally in Washington to Cheer the Redskins

"For the most part we've got a lot of good players." Levy said. "We're going to seek to improve the team. We're not going to, quote, clean house, and that type of thing, I don't want to give the inference or a read between the lines that we're thinking about cleaning

"As far as a player wanting to be traded: I don't care if a player wants to be traded, I care if we want to trade him. We're not going to trade him just because he wants to be ance, his speed, his tricks.

Last week defensive end Bruce Smith said he wanted to be traded because he had received racially charged hate mail. Smith quickly backed off the trade talk, but running back Thurman Thomas complained he didn't receive enough attention.

On Monday, as he was checking out of the team's hotel, defensive end Leon Seals again said he had asked to be traded but didn't hold out much hope that his request would he honored.

"Somehody asked me what are my chances of getting out of Buffalo, and I said three hillion to one," Seals said.

Levy said the team's preparation for the game was not disturbed by such distractions. But he acknowledged that the Bills would have been better off if the players and coaches had huttoned their lips.

City and U.S. Park police had elosed the

ees were granted up to three hours of free time off to attend the celebration,

meters) high was erected. Fans overflowing

onto Seventh Street were able to watch the

two-hour event on an enormous television screen, (AP, WP)

On the mall, a stage nearly 13 feet (4

# with the Bills next season as he did this season in an effort to get them back to the Super Bowl. A Youth and the Fickle Game

ONDON — Ryan J. Giggs is fast becoming soccer's Greta Garbo. He performs on a world stage, but he gives no interviews, makes no public appearances, officially endorses no products.

He celebrated his 18th birthday two months ago doing the one thing for which he is already famous: flying down Manchester United's left wing and bamboozing tough, experienced opponents with his bal-

Because his wispish body might still be growing, the plan had always been to nurse him gently through his first season. But the boy won't have it: he brings to the game a touch of genius that makes him irresistible. In four mouths he has played 31 matches, of which

only two. Some Rob times the team's manager has tried to leave him out.

to rest him, but with a tied match and the press has had to bring him on from the substitute's bench so that Giggs's special gifts could break the deadlock. As the prodigy peels off his tracksuit, the buzz of anticipation from United's crowd of 45,000 must lift

the whole team. Think of it. Manchester United is closer now than at any time in a quarter of a century to reclaiming England's first division championship. The club has 51 hranches of its supporters club in places as far away as Bangkok, yet has hved in the shadow of the famous

In a way, that is why a new babe is essential to United. The club has spent almost \$27 million for players, from the English team's skipper Bryan Robson to the Welsh goalscorer Mark Hughes, to the Ukranian winger Andrei Kanchleskis to the big Danish goalkeeper Peter Schmeichel, who dominates his territory to such an extent that it is difficult to see the net behind him.

It is a team built to erase the ghosts of history.
"Over the past 25 years, United has always had romantic appeal," says the present team manager, Alex Ferguson. "They could beat the best and be beaten by the worst. We hope we have now struck a balance, that we have the mental and physical toughness to be champions."

Toughness, it has. Robson, now 35, is so determined to end his career with the ultimate English trophy that he has lately put more opponents on the deck than the

average American professional wrestler.

But Robson has been trying a dozen years to win that prize, and he would not deny the remarkable impact Giggs has injected.

Wherever Manchester United is known, Giggs's reputation is spreading. Abedi Pelé, the best player to emerge from Africa since Eusebio more than 30 years ago, admitted just a week ago that he dreamed as a boy in Ghana of playing for Manchester United, a dream he would exchange for his present position with Marseille or the transfer to Italy that is on the cards.

NOT ONLY does Giggs play, he commands many of the performances. His feet are swift, His balance is hypnotic. And his control is often absolute. Even Germany's world champions, who met him dur-ing an international against Wales, found him difficult

Yet, in a world where we have grown accustomed to the whines of 12-year-old tennis tots, none of us know what Giggs is thinking. He is as silent as a Trappist

Silent, and forbidden from accepting a \$89,000. bonus from Adidas to endorse the products he wears:

as part of his working uniform. At 18 he is old enough to vote, to die for his country, to choose, as he recently did, to represent his mother's Wales rather the England where he was raised. But not

old enough to speak his mind. Do not interpret this as criticism of the chosen path.

Manager Ferguson, having spent 34 years in professional soccer, knows the perils of precocity. Long before he came to Manchester he took Aberdeen to the final of the European Cup Winners' Cup tournament, and sang the praises of a teenager named Neale.

Cooper, who manfully helped to beat Real Madrid.
"If Cooper doesn't make it right to the top," Ferguson said, "we might as well all pack it in." Ferguson is older now, wiser, and still taking boys to the top.

Cooper ran into injuries and out of ambition and was a winner again. rarely a winner again.

The manager has a son of his own graduating at a

more normal pace through United's reserve team. So when he denies Giggs the media exposure and the advertizing spin-offs, he knows and cares what he is-

"Ryan doesn't need to get involved in anything like this," insists Ferguson. "The enjoyment of playing on the first team should be enough. I don't want young players worrying about money. Commercial activities will have to wait. When he is 21, fine, but right now he has enough on his plate?" has enough on his plate."

Ferguson himself marvels at the gifts that seem to

carry Giggs floating away from the tackles of hard-bitten defenders. "Ryan," he says, "has the kind of-eyes that can look right through you, cold as steel. He won't be intimidated, and he can beat people just by

A ND AT SUCH speed. In a recent match, Giggs moved onto a pass 60 meters from the goal. He had one opponent at his elbow, another standing two meters away. Over the next 40 meters he never glanced hack, he touched the ball only once, to maintain its momentum, and, a stride inside the penalty area; chipped it over the advancing goalkeeper.

The entire move took six seconds. From his facial xpression, Giggs might have been peeling oranges. What we cannot know is what lies around the corner. Giggs may now be at the peak — the fusion of inhihition, of youthful desire, and of such a light body he can zip away while grown men grope in his wake.

I respect his manager's protective instinct, but would not have on my conscience the consequences, should anything go wrong, of having denied him the full rewards of fame. For this is a game more fickle even than youth. Last

month, Eric Cantona, the most gifted player in France, quit soccer. Today he trains in England, and if all goes well his new club, Sheffield Wednesday, might be helping him to eliminate England at the European Championships in June.

And in Spain, Raddy Antic has just become another

former manager. The price of failure? Hardly. Antic recorded 23 victories from 30 games but his Real Madrid team lost to Atlético Madrid.

So, although Real remains atop the Spanish league, three points ahead of the next-best club, its directors could wait no longer for Antie to fail. They fired him Monday, having hired his replacement, Leo Beenhakker, months ago.

With such honor in the game, all apprentices, not only Giggs, deserve our sympathy as well as envy. Rib Hughes is on the staff of the Sunday Tones.

#### was the site of a parade welcoming home the Joe Gibbs, and players were totroduced. veterans of Operation Desert Storm in the Eight players, including the Super Bowl's Gulf.

**BOOKS** 

#### CRAPSHOOT: Rolling the Dice on the Vice Presidency

By Jules Witcover. 450 pages. \$25. Crown/Random House Inc., 201 East 50th Street, New York, N.Y. 10022. Reviewed by John Morton Blum

THE line had been rehearsed but was I none the less effective: "You're no Jack Kennedy." Lloyd Bentsen told Dan Quayle during their 1988 debate, and Bentsen was right. Who then is Dan Quayle, George Bush's cavalier choic as his running mate and vice president? The answer to that question and its troubling implications constitute the meat of Jules Witcover's "Crapshoot," the first of what will probably be several books this year about the vice presidency and its fatuous incumbent. There is, after all, as Mark Hanna may have said about Theodore Roosevelt, only one heartbeat between Quayle and the White House, and Bush seems determined to keep it so. Crapshoot indeed.

Witcover is an experienced journalist who has been covering Quayle during the last four years. He begins with a history of the vice presidency since the time of the Founding Fathers. Superficial though it is. that account makes the author's major points; the choice of vice-presidential can-didates has ordinarily been casual and for political purposes — primarily to add regional strength to a national ticket, to

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satisfy a restive faction, or to pay off a political debt. Chosen with bittle regard for their ability to govern, most vice presidents who have succeeded to the presidency have governed poody, with several exceptions, notably Theodore Roosevelt, Harry Truman and Lyndon Johnson.

Super Bowl champions.

Different March 1985

WASHINGTON — The nation's capital

Monday on the National Mall, where thou-

sands of exuberant fans gathered to greet the

The crowd cheered as the team's coach,

hailed the conquering Washington Redskins Bowl

Since 1940 various presidents have tried to give strength and stature to their vice presidents by assigning them genu-me duties and some role in making poli-Those so favored included Henry Wallace, Lyndon Johnson, Walter Mon-dale and George Bush. But none of those four received much authority, all of them played distinctly subordinate roles, and other vice presidents since World War II served, as did Nixon and Agnew, primarily as political hatchet men for their presidents, the role also of Dan Quayle.

The book picks up pace in its chapters about Quayle. Witcover portrays the man as a wealthy Hoosier and a thirdrate intelligence who majored in golf at college and married a strong ambitious and rigid woman. Quayle played up to Bush during Bush's vice presidency and voted regularly with the Reagan right wing. As the unexpected nominee in 1988, Quayle "frolicked puppylike seemingly unable to believe his good fortune. good fortune behaving in much the same fashion as Bush did himself for

eight years as Reagan's understudy." Witcover rejects, perhaps too glibly, Arthur Schlesinger's informed and inter-esting proposal for abolishing the vice

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presidency and holding a special interunimpressive examples. The electorate,

mediate election for president in the event of a vacancy. "The practical answer," Witcover holds, "is that the voters are essentially at the mercy of the presidential nominee." He suggests therefore that the nomince put several names acceptable to him before the national convention so that delegates may choose the one they prefer. But given a long leash, delegates in the past have selected Calvin Coolidge and Estes Kefauver, for two

Witcover continues, might make the choice of a vice president a voting issue, though they never have. Since they are unlikely to do so this year, "the risk will continue." Witcover warns, of having J. Danforth Quayle inherit the leadership of the country and of much of the world. The crapshoot goes on.

pien, were in Hawaii preparing for the Pro Bowl. streets in and around the mall starting as early as 6 A.M. District government employ-

John Morton Blum, Sterling Professor Emeritus of History at Yale and the author of 15 books on American politics, wrote this for The Washington Post.

#### **BEST SELLERS**

The New York Times

This list is based on reports from more than 2,000 coakstores throughout the United States. Weeks on list to not necessarily conscrutive.

FICTION SCARLETT, by Alexandra Ripley HIDEAWAY, by Deam R. Koontz NEEDFUL THINGS, by Stephen NO GREATER LOVE, by Danielle DISNEY'S BEAUTY AND THE BEAST NIGHT OVER WATER by Ken Follett
allindsight, by Rebin Cook ...
THE SUM OF ALL FEARS, by Tom Clancy
THE FIRM, by John Grisham
LILA, by Roben M. Pirsig
OH. THE PLACES YOU'LL GO: LINE OF FIRE, by W. E. a. Grif-

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MEMORIES, by Ralph Emery with Katharine Hepburn THE JORDAN RULES, by Sam PLAUSIBLE DENIAL, by Mark Line
MOLLY IVINS CAN'T SAY
THAT, CAN SHE: by Molly Ivins
UH-OH, by Robert Fulchum
AROTHER EAGLE SISTER
SKY: A MESSAGE FROM
CHIEF SEATTLE illustrated by
Susan leffers Susan Jeffers
JRON JOHN, by Robert Bly
THE WORLD IS MY HOME, by PARLIAMENT OF WHORES, by 13 32 

15 J EDGAR HOOVER, by Curt ADVICE, HOW-TO AND MISCELLANEOUS MORE WEALTH WITHOUT RISK, by Charles J Givens THE BEST TREATMENT, by Iga-dore Rosenfeld AWAKEN THE GIANT WITH-IN 

Beard and John Boswell
FINAL EXIT, by Derek Humphry

#### " 'ALL RIGHT, 'SAID THE CAT; AND THIS.

**PEANUTS** 

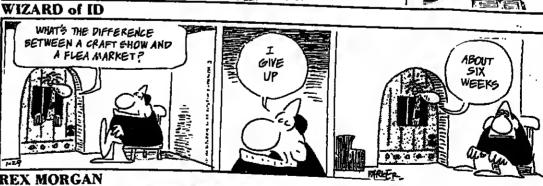
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#### **BEETLE BAILEY** I'D LIKE TO SEE SURE! HOW ABOUT THAT "X" MARKS MY WINDOW...THIS IS A PICTURE YOUR APARTMENT WHEN? RIGHT NOW! SOMETIME, MISS OF MY NEW PRAPES ... BUXLEY



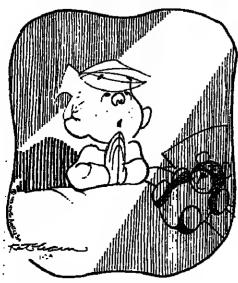




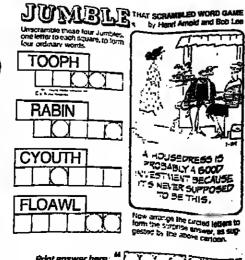




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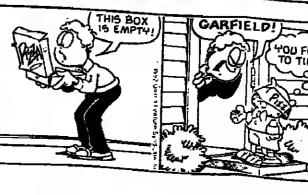
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# GEE, THAT PIZZA DELIVERY FAMILIAR



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Basketball Australia oald be asked to lead: hily 4, shortly before th for the  ${f Reco}$ Michael Stieb has w iasi Brazil this weeks Ma letzined his WB aous decision over

ESCORTS & GUIDE

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#### **SPORTS**



Marina Klimova and Sergei Ponomarenko twirling their way toward the gold medal at the European championships.

# For Ex-Soviet Skaters, No More Icing on the Cake

By Doug Cress
Special to the Herold Tribune

LAUSANNE, Switzerland - While politicians hicker in Moscow, students demonstrate in Uzbekistan and miners threaten to strike in Ukraine, the figure skaters from what used to be the Soviet Union are threatening to do at next month's Olympics just what they've long done: dominate

But despite winning eight medals at last week's European championships, includ-ing golds in the pairs and ice-dance comns, few of those who thrived under

the old system believe the glory will last.
This is the end, this is our last breath," said Tamara Moskvina, a veteran coach of peirs skaters. We know the money is not there anymore, and now the skaters are going to have to either turn professional or look for sponsors if they want to remain

"Nothing will be free anymore. Skaters will have to pay for ice time, they'll have to pay for their trainers. I know I can't surive on what the government gives me.

Everything as we know it will change."

Much already has. The former Soviet republics are now the Commonwealth of Independent States. The International Skating Union decreed that, during medal ceremonies involving Commoowealth skaters, the skating union's banner would be flown and its anthem played.

This did not sit well with skaters from Russia and Ukraine, especially, who were still wearing their old CCCP-emblazoned

"It was not pleasant to hear," said pairs champion Natalia Mishkutyenok

Sergei Ponomarenko, an ice dancer, add-d, "We would prefer to skate for Russia." The Commonwealth skaters said they were unaware of the union's decision to use monwealth athletes will compete under the Olympic banner at the Winter Games in Albertville, France.

"It was a big surprise for us," said Flens Bechke, who won the pairs silver medal with her partner, Denis Perrov. "What was wrong with the Soviet flag? And the Soviet an-

them? We didn't know about the change." Viktor Petrenko, the 1988 Olympic bronze medalist in men's singles, who finished second here, said, "I do not understand politics, but we have a lot of changes in my country. I don't know what the name of my country is anymore. The Ukraine? Something else? Can somebody sell me?" A teammate, Alexei Urmanov, said he

was sure of only one thing. "Before, life in Russia was terrible," he said. "Now it's very terrible."

Clearly, the Soviet juggernant that had won 22 European gold medals and three Olympic gold medals since 1984 is in disarray. Yet some, like the British coach Alex

its own symbols. Nor, they said, did they McGowan, said it was time that Russian know that it had been decided that Comand Ukrainian skaters faced the same harsh realities as the other competitors.

"This will even things out," McGowan said. The rest of us were always frustrated because we had to find our own means of support. Now, the Russians and Ukrainians will have to learn in live like the rest of

"It's like, Welcome to the real world." I guess the icing is aff their cake."

For now, the reflagged CIS team —
skating union officials finally scaled on

this abbreviation on after flirting with UT (United Team) and CSS (Commonwealth of Soviet States) or even resurrecting U.S.S.R. - still has the talent to hold its own at the Olympics that start in 11 days.

The pairs team of Natalia Mishkutyenok and Artur Dmitriev is a solid bet to win a gold medal, while the ice-dance teams of Marina Klimova and Sergei Pon-omarenku and Maya Usova and Alexander Zhulin should finish in the top three.

Among the men's skaters, Petrenko, Ur-

But Moskvina, who works out of the Iubilee Sports Palace in St. Petersburg. said she fears the end is fast approaching, Although virtually all of the skaters are based in either Russia or Ukraine, the days of state-supported training, coaches, ice time, uniforms, travel and housing are in danger. Several coaches said they had stocked up on cash and equipment last fall, sensing that change was imminent, while some skaters here discreetly asked fellow competiturs here about possible openings in touring ice shows.

In addition, there were fears that the Commonwealth team may not be able to afford to send its skaters in Oakland, California, for the 1992 World Championship in March. The loternational Skauog Union pays only for judges to attend, while the cost of the competitors is borne by the national federations.

"The Russian government should still

manov and Vyacheslav Zagorodnyuk are support us," Moskvina said, "and the all capable of winning medals.

Support us," Moskvina said, "and the Ukrainian government, too. But how can they when people are hungry and money is

needed for food?" Coaches, too, have been forced to look elsewhere for students. Moskvina is werking with the Italian pair of Anna Tabacchi and Massimo Salvade, while the men's coach, Vladimir Koveley, hired nn to tutor

Steve Cousins of Wales last summer. Nevertheless, most Commonwealth athletes are determined to turn next month's Games into a farewell party belitting the domination that has seen Soviet skaters win 24 medals in the last seven Olympiads.

But Moskvina remained wary. "If you know history, you know this sort of change goes on in other countries all the time," she said. "I assume skating will have a place in the new Russia or CIS or whatever they call it, but I don't know what standard of excellence it can keep. The Olympics will definitely be our last show-

# U. Conn Avenges Its Only Loss

10

147

The Connecticut Huskies, heeding a plea from their coach, Jim Calhoun, to improve on defense, held Villanova to 30.6 percent shooting in avenging their only loss this season.

"The kids responded and played as good a defense as we've played in a long time," Calhoun said after Monday night's with a 72-58 victory in Storrs, Connecticut. "We just put a tremendous amount of pressure on

The Huskies (16-1 overall and 7-1 in the Big East) made only 38.5 percent of their shots, but overcame that with Il blocked shots, seven by fresh-man Donyell Marshall, and a 49-37

rebounding edge.
Chris Smith, Connecticut's leading scorer, was 0-for-8 from the field but still finished with 12 points and distributed the ball in a balanced offense. "He did dn a good job," said Villanova's coach, Rollie Massimino. "He gave the ball up to his teammates and made things happen."
Villanova (7-9, 5-3), which has

played top-25 teams in six of its last eight games, has lost three of its last four after winning four straight. It is the only team to beat Connecticut this season, triumphing by 79-70 at home

No. 1 Duke 112, Clemson 73: Christian Lacttner had 11 points in becoming the seventh Duke player to reach 2,000 — the most by any college

#### COLLEGE BASKETBALL

- as the Blue Devils (15-0, 7-0) won their 21st straight in Durham, North Carolina. Duke led by 27-9 in the first eight minutes and stretched its advan-tage steadily. Freshman Cherokee Parks led the winners with 19 points. Devin Gray had 22 for the Tigers (9-6, 1-5), who haven't won at Cameron

Indoor Stadium in eight years. Butler 87, No. 17 N.C.-Charlotte meter) point-guard, hit a running 22-footer at the buzzer in Indianapolis to footer at the buzzer in Indianapolis to
give coach Barry Collier his first victory over a ranked team in three seagame in a row. Florida is 10-7.

missed two free throws with 16 secands left that could have stretched a three-point lead. The winners are 14-5 on the year, while North Carolina-Charlotte is 13-3.

No. 18 Oklahoma 79, Nebraska 76: The Sconers trailed by seven with 1:25 to go, but closed with an 11-1 run in Lincoln, Nebraska. Bryan Sallier narrowed the deficit to 76-74 with 42 seconds left; teammate Brent Price fullowed a Nebraska turnover with a 21-footer for the lead, and Bryatt Vann dunked after a Comhuskers miss for the clincher. Price had 17 points for the Sooners (13-3, 2-2 in the Big Eight), while Derrick Chandler had 16 points and 20 rebounds for Nebraska (13-4, 1-3), which outrehounded Oklahoma, 72-42.

No. 23 Florida St. 68, Florida 67: Sam Cassell's twisting underhand lay-up with three seconds left gave the

#### 'Hired Guns' Annoy Foes In Cup Race By Barbara Lloyd New York Times Service

SAN DIEGO - The so-called hired guns of America's Cup yacht racing, crew members who come from countries other than the ones they sail for, have created a

sore point in the competition here. Nowhere does the adverse sentiment run more strongly than among American defenders, who see some of their best talent sailing for the opposition.

The desire among cup yachtsmen to trade places stems, increasingly, from fat-ter salaries paid to professional sailors. It has been only in the last decade of modern Cup racing that crew members could ex-

pect to be paid at all. "Selling your nationality to the highest bidder does not go along with the intent of the America's Cup." David Rosow, a vice president of the America 3 team, said re-

If switching national allegiances is against Cnp spirit, it is well within the letter of its law. Under the current rules, a crewman need show only that he resided in the country he represents for two years before the Cup match starts in May. The time spent practice-sailing in San Diego is considered part of the two-year tenure.

Rosow, an outspoken critic of the rule, suggested that Cup eligibility be patterned after Olympic competitions, in which athletes must carry a passport from the country they represent

Three of the 11 skippers in San Diego have raced for another country in previous Cup campaigns. Driving the boat for the Il Moro di Venezia syndicate of Italy is Paul Cayard, a helmsman from San Francisco who gained his experience through two



Marc Pajot, right, of France, is the only one of these three America's Cup skippers sailing for his country. Rod Davis, left, is at the helm for New Zealand while Paul Cayard, another Californian, is sailing the Italian yacht off San Diego.

U.S. Cup efforts, in 1983 and 1986-87. He to sail nn Nippon as tactician, navigator joined the Moro group in 1985 with its

maxi-boat campaign.
Rod Davis, from Newport Beach, California, is Michael Fay's skipper for New Zealand, But Davis not only has a New Zealand possport and resides there, he married a New Zealander several years ago and is raising his family near Auckland.

Numerous America's Cup teams are scattered with crewmen from New Zealand, a country known for producing skilled yachtsmen. One of the most skillful Kiwi sailors, Chris Dickson, is Japan's skipper. He brought in three countrymen

softball.
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footpall coach.
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HOCKEY

NHL Standings

and sail trimmer. Bot Dickson recoils at the mention of

being a hired gun. "It was because Nippon should be a trophy dedicated to "friendly Challenge was and is in my mind a team competition between fureign countries." with the potential - the resource, the technology, the sponsors and the dedication - to win the America's Cup," Dickson said of his choice to compete for Ja-pan. He sailed as skipper for New Zealand in the Cup races of 1986-87.

The multinational yachtsmen contend that the leniency in the rules gives them the

For other vachismen, however, free agency defeats the purpose spelled out by America's Cup donors in 1887: that it

Tom Ehman, San Diego's race manager, would also like to see passports used, and he would tighten the rules more by limiting crews from switching their allegiance more than twice in the course of a sailing career. The America's Cup is one of the only

remaining national events that calls on the resources of a country," Ehman said, "It's opportunity to build a Cup tradition in a tradition that should be maintained, and nnt drawn under by carpetbaggers."

#### SIDELINES

#### Marchibroda to Coach Colts Again

INDIANAPOLIS (AP) - Ted Marchibroda was to return Tuesday to coach the Indianapolis Colts of the National Football League, the team he took from mediocrity to three American Conference East champion-An announcement was to be made at a news conference later Tuesday,

said a source who asked not to be identified.

Marchibroda, the offensive coordinator for the Buffalo Bills since 1989, coached the Colts from 1975 to 1979 when they were in Baltimore. His 10-4 record in his first season fullowed a 2-12 record the previous year and was the greatest turnaround in NFL history. Marchibroda was fired by Robert Irsay following a 5-11 season in

#### Phillies Sign Pitcher Mulholland

PHILADELPHIA (AP) — Terry Mulholland, the Philadelphia Phil-lies' best pitcher last season, agreed Tuesday to a \$1.25 million, one-year

The Phillies avoided arbitration by splitting a \$500,000 difference between the asking and offering prices. Mulholland, 16-13 last season with a 3.61 ERA, earned \$520,000 in 1991, including a \$50,000 bonus.

#### Johnson Invited to Play in Australia

SYDNEY (AP) — Basketball Australia said Tuesday it has invited Magic Johnson to captain a U.S. all-star team in a pre-Olympic tournament against the country's national team.

The invitation is seen as a bid by national officials to distance the sport from remarks made last week by some team members and the team doctor. The doctor questioned whether the team should play against the HIV-positive Johnson. The remarks provoked outrage in the United States and in Australia.

Basketball Australia's chief executive, David Woolley, said Johnson would be asked to lead a team of players against Australia in Canberra on July 4, shortly before the Olympic team departs for Barcelona.

#### For the Record

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ZOE PRESENTS

**DIPLOMA** 

Michael Stich has withdrawn from Germany's Davis Cup match against Brazil this weekend because of an arm injury.

(AP)

Humberto González of Mexico, despite repeated penalties for low hlows, retained his WBC light flyweight title in Loe Angeles with a unanimous decision over Domingo Sosa of the Dominican Republic.

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MONDAYS RESULTS

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Ewing 12-22.44 36, Storks 5-12 1-1 12; K.Molons 11-21 6-1028, Stockton 4-147-7 15, J.Molons 6-15 3-3 15, Residends—New York 53 (Ewing 12), Utoh 41 (K.Molons 11), Assists—New York 28 (Jackson 9), Utoh 29 (Slockton 12).

Major College Scores

INTERNATIONAL CLASSIFIED

(Continued From Back Page)

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## TRANSACTIONS

BASEBALL
American Leasue
CLEVELAND—Agreed with Brook Jacoby,
initial basemon, on mixor leasue contract.
KANSAS CITY—Agreed with Gary Thur-RANSAS CITY—Narrow WITH GOTY INF-man, outfledder, on ane-year contract. NEW YORK YANKEES—Invited Birlen Toylor, Milke Witt. Rayrol Caylas, Mork Hutlon and Milke Draser, Pitchers; Kilk Hernander, Davy Sax and Milke Stanley, conchers; Robert Entone Adv. Stanley, conchers; Robert Eanhoorn, Andy Staniclewicz and Torey Lo-ruflo, infleiders: and Illon James, autiloider. to training come us non-rester players.
TEXAS—Agreed with Lance McCullers.

homo City, American Associat

Mattenal League
CHICAGO CUBS—Invited Jett CHICAGO CUBS—Arrived Jeff D. Robinson, Jamie Moyar, Steve Adkins, Jessie Hoflins, South May and John Solles, pitcherst Jim Rob-leson and Moff Watbock, contehns; and Earl Cunningtour and Fernando Romery, outfieldcontragator and partners barriers control-ers, to training come as con-rester players, HOUSTON—Staned Rob Murphy and Joe Bower, pitchers: Denny Walling, outlieder; and Ernest Rites, infletder, to minor league controls and profiled from to spring training us non-ruster Pilivers.

NEW YORK—Named Vada Pinson minor easue hitting coordinator.
FNILADELPHIA Agreed with Terry

FNILADELPHIA—Agreed with Terry Mulholicrat, prictier, on one-year controct. SAN III EGO—Signed Dave Ellard, prictier, to miner leggue controct and invited him to training carry as a non-roster player. SAN FRANCISCO—Agreed with Brill Swift, pitcher, on three-year controct.

BASIKETBALL

Metioned Basikettod Association Noticed Baskettod Association NBA—Fined Vernon Abawell, Houston suord, 57.500 and Tom Neveti, New Jersey assistant coach, \$2.000 and suspended both for assistant coach. SUDD and suspended both not one game without pay for separative referencements in somes Jan. 25.
CALLAS—Signed Tracy, Moore, guard, to second 10-day confinct,
SEATTLE—Pay Detrick McKey, torward,

sive assistant cooch.

PHOENIX—Named Bobby Jackson runtine coach.
PITTSBURGH—Retained Dick Hook, run-nine backs coach. Named Ran Ernardt offen-sive coordinator and Steve Furness defensive

HOCKEY National Hockey League BUFFALO-Called up Tom Droper, gool-

Corpus 1 2 9 9-3
Learner (22), Roenick (37), Hudson (10):
Neowendyk (131, Suha (5) 2 Yowney (41,
Shets on 9001: Chicogo (so Verne) (8-13-132-38. Colpony (on Berfourt 8-13-4-0-25. Herald Eribune-

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#### Stasi 'Informers All Over' HARTFORD—Recalled Jumes Block, canler, tram Seringfield, AHL COLLEGE COLORADO—Promoted Les Stecket, recolleges couch, to offendive coordinator. DARTMOUTH—Normed Roper Husines ofthe state of the state of the

JACKSONYILLE—Suspended Jeremy Le-husten and Herb Toylor, Buartis, ane gome for violating from rules. Suspended James Fuller and Carey Pounts, suards, Barry Brown, fowbart, and lyttite Fisher, center, in-definately for violating from rules. OHIO-BELMONT—Sold It is champing its name to Ohio University-Eastern Compes, SOUTH CAROLINA—Reinstafed women's softooll. Compiled by Our Staff From Dispatches DRESDEN, Germany - Soccer clubs in East Germany were riddled with informers for the feared Stasi security police, a club official

said Tuesday. Wolfgang Klein, doctor for the east German club Dynamo Dresden, admitted he began working for the organization in 1977.

Klein's confession followed that of Dynamo's star striker, Torsten Gütschow, who admitted Saturday that he had provided the Stasi with information on fellow players in return for money.

"Gütschow wasn't the only one. Of course 1 worked for the Stasi. There were informers all over Dynamo and the other clubs," Klein tald the Dresdeo Margenpost newspaper. "The Stasi weot through sport with a fine-tooth comb."

During visits abroad, Klein said he was asked to keep an eye on the behavior of players.

Three nther former East German stars, Thomas Döll, who plays for Rome's Lazio, Matthias Sammer of Stuttgart and Andreas Thom of

Bayer Leverkusen have denied accusations that they were on the Stasi payroll. (Reuters, AFP)

■ Ullrich on German Team German officials have decided to include the hiathlon coach Frank Ullrich on the team for oext month's Winter Olympics in Al-bertville, France, despite allegations that he was involved in administering drugs to athletes in the former East Germany, Reuters reported from Frankfurt.

The German National Olympie Committee said a commission had concluded after talks with Ullrich that the accusations against the 1980 Olympic champion could not be substantiated.

The 33-year-old coach, who was named in a recent independent report on drug abuse in German sport, has denied the allegations to the German skiing federation.

Last mooth, the biathlon chief trainer, Kurt Hinze, resigned after being accused by one of the country's biathlon stars of playing a key role in the systematic use of drugs under Communist rule.

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#### **OBSERVER**

### 'Meet the Adulterer'

By Russell Baker

YEW YORK — "Welcome, election fans, to Meet the Adulterer, the Emmy-Award-winning news show that lets presidential candidates tell their own revolting stories of squalid and sordid conduct with models, actresses, imbos and —"

"Hold it right there, fella, I categorically deny ever having had a elationship with a himbo. What's more, even if I had, under no circumstances would I ever refer to 2ny woman by a viciously sexist word like 'bimbo.' I am here to tell America candidly and entertainingly about adultery and me, not to he smeared as a sexist."

"Just a minute, Governor ---"What's more, I am not a governor. Don't you even bother to find out who your guests are?"

"We do indeed, sir, and we know you are a presidential candidate with a squalid, sordid, entertaining story of adultery in your hackground. Having to confess to a nationwide television audience must make you feel deeply ashamed."

"Not deeply, no. If she'd been one of those women who got rich off tax breaks handed out by Reagan-Bush rickle-down economics, you can bet I'd be deeply ashamed. But she wasn't. What's more, she was a woman who had never accepted a single welfare check either."

"You are saying —"
"She was middle-class." So the shame you feel is not

'Moderate shame is the way to describe it. Middle-of-the-road shame."

You are aware, I suppose, of the elegations made by certain newspa-Ters available at the supermarket?"

"You mean the vile accusation that I committed this adultery despite having heard the woman speak passionately at a hotel bar against a national health-care program? That is a despicable concoction which I categorically —"
"Don't change the subject, Mr.

Candidate. You know the allegations I'm talking about: The grocery papers say your adultery story is a complete fahrication, that in fact you have never in your life engaged in hanky-panky —"
That is a damnable lie which I

estegorically -" that with all the other candiliates getting great TV exposure on

PERSONALS

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Earn. You could dank from this long

cool glass of water forever - it is always full, I mas you. Dee.

THANK YOU GORDON for allowing me to store your life for 13 years. Jasemiah 29:11 EB.
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shows like Emmy-Award-winning 'Meet the Adulterer,' you were afraid Americans wouldn't notice you were even running --"

"A lie which I categorically - or worse, that they'd think you were a dull old homebody." "I categorically deny being a dull old homebody."

"In that case, sir. you will want to give our viewers the kind of details the other candidates have provided so we can judge their credibility. No names. I will not reveal any

Because of some quaint, oldfashioned philosophy about genulemen not telling?"
"Now listen here, fella: I told

you once I'm here to talk adultery. Why do you try to smear me by alleging I'm a gentleman?"
"You deny you're a gentleman?"

"Sordid detail is my game; let's

"All right, first the question we ask every candidate: Did you or did you not at any time before, during or after the illicit congress tell your adulterous partner you loved her?

Never. At some time during the proceedings, however, I definitely remember saying, 'Ma'am, I heard you tell those folks at the hotel bar that the present white-collar unemployment rate is a disgrace to this country, and I loved every word of

"Answer the question: Was that remark made before, during or after the illicit congress?"

During, It must have been during. I'd never make a remark that personal to a woman before, and afterward the only possible thing to say is, 'I still respect you,' "

"Do you expect America to believe you didn't take advantage of that moment to tell your feminine friend your program for world

"Absolutely not. All I did was offer her a stick of chewing gum, then pecled one for myself, and we both chewed hopefully."

"Hopefully? What were you "I was hoping if the grocery

press got this story they wouldn't get it wrong and say we'd had a smoke because if there's one thing the American voter won't stand for,

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# The Vidéothèque: Memory Bank of Paris

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NAME

E IIII TATATATI

PARIS—Its name is pretty bokey and it is located in an underground shopping mall in Les Halles, handy to express subway lines and to countless pickpockers. As French cultural institutions go, the Vidéothèque de Paris could hardly be less

MARY BLUME

promising or, as it turns out, more interesting: through the simple use of video cassettes its aim is to capture the memory of the city of Paris.

There are projection rooms for conventional screenings and debates, but the Videothèque's center is a slightly sinister darkened space where some 40 black armchairs with huilt-in earphones are grouped in loose circles, each chair with its video screen. The user punches commands onto the screen and a robot behind a glass wall seeks out and sends the image to the SCTCC11.

Imagine that the viewer wants to see films in which the river Seine appears. There are 283, the screen says, so he limits himself to fiction films, of which there are only 70. The titles appear on the screen with date, director's name and running time. One title seems promising: a plot resume comes up, and a list of the number of times in which the Seine appears. The viewer settles back for bappy viewing Those who have teletext systems can do all the preliminary research from home and find the cassette waiting on arrival.

Instead of the Seine, the viewer might want newsreels and fictional treatments of the rafles, or roundups, in which the Jews of Paris were taken to their deaths 50 years ago. Or perhaps from the current program,
"Paris-Musiques," Pierre Boulez giving a
music lesson, Vince Taylor belting out
rock 'n' roll, or "April in Paris" starring

Doris Day.
The Videothèque doesn't yet have "An American in Paris" because of MGM's dicey legal situation, but still in the area of Paris and music, the viewer could see a mini-musical made as a commercial for the Samaritaine department store, a documentary on the city's leading teachers of ballroom dancing, George and Rosy, or a 1970 newsreel on the scandal when the

stage musical "Hair" hit Paris.
"Our aim is not to be exhaustive hut to be accessible," says Veronique Cayla, the Videothèque's director. The library has more than 4,000 titles. The simple premise is to allow people to see what they want to see when they want to see it. Founded by the mayor of Paris, Jacques Chirac, and financed entirely by the city, the Vidéothèque was first dreamed up by a poet. Pierre Emmanuel, as a means of joining what he saw as the two main features of 20th-

REAL ESTATE

FOR SALE

century life: the audio-visual revolution and the growth of the megalopolis. Paris. Cayla says, is the first city to have such an institution, although Marseille has founded one based less on the memory of the city than on the Mediterranean area, and other cities such as Tokyo have indi-

to Cairo or Bombay as to New York or Barcelona, Cayla says. On Feh. 4 the Videotheque will celebrate its fourth birthday with an open house, from 12:30 to 9 P. M. showing a variety of films from Paris-based thrillers to a documentary by Wim Wenders on fashion to footage on the parious subject of relations between neighbors in Paris. At the same time it will present its program for the coming year, which will end with a section called "I love Paris: Paris seen hy Americans from Thomas Edison to Richard Lester.

cated that they would like to have a try. "It

is an idea that works. It is as appropriate

IIIIIIII PO DO

Any library must be judged by the imagination with which its collection has been assembled. If the Videothèque's brief is to present Paris, it has played with this idea to include films in which Paris is yearningly discussed but never seen Pepe le Moko," "Les Demoiselles de Rochefort"), Hollywood films in which "Paris" is a back lot, Gaumont newsreels from the start of the century until production ceased in 1975, and amateur films such as a snowball fight between two GIs in the otherwise frightful winter of 1945. About 10 percent of the library's stock is films that it has produced.

"We only produce films we cannot find on the market," Cayla says. These include documentaries on major building projects and interviews with artisans whose professions are dying out, such as Madame Lisau, the last producer of handmade feather

ישעשה (חחח

The Videothèque also organizes previews of major films and debates in which historians analyze the information, or disinformation, in newsreels. This winter it held for the first time what is now a status symbol among cultural institutions: an international symposium, several days long, on Cultural Establishments of the Future, of which the Vidéothèque is one. along with multimedia libraries and such creations as the Kinepolis of Brussels, a sort of shopping mall consisting only of movie bouses which has given film attendance a remarkable boost.

Admission to the Videothèque is 22 francs (about \$4) for a day or 450 francs for a yearly subscription. The public con-sists of schoolchildren and their teachers, pensioners, researchers and, above all, says Cayla, people who do not visit more conventional institutions such as the opera or theaters. Statistics show that they are mostly young, male, unmarried and live in the less fashionable quarters of Paris.

"It is a public for whom audiovisual entertainment has been their first introduction to cultural institutions — a less privileged public." Cayla says, "The Vidéothèque doesn't create a barrier for less favored members of the population, as theater or opera might."

HOLIDAY RENTALS

SWITZERLAND

With inexpensive video cameras, the quantity of footage available to record life in 20th-century Paris has greatly increased. But, Cayla says, the quality has deteriorated.

(1777)

"Home movies are now made with vidcos with an abundance that is truly alarming. Amateur films are very useful to show how people live - the interiors of apartmenis, for example - but with film there was a certain restraint because of cost. Now the most hasic baptism lasts four

The fact that there is more audiovisual material available does not mean it is easier to preserve the memory of Paris. To the contrary, Cayla says. We have wonderful footage of the 1900 World's Fair by the Lumière brothers and by Thomas Edison — each shooting the same thing com-pletely differently — and the newsreels of the 1910 flood are quite perfect.

"We no longer get anything that good because television just offers sound bites which, from an archivist's point of view, is impossible. For example, under the head-ing Terrorism in Paris we have for the 1982 shootings on the Rue des Rosiers only a 15-second scrap which it is indecent to show. There is no longer the equivalent of the three-minute newsreel.

"Also, today's work is harder to preserve. When President Mitterrand went to the Panthéon after his mauguration, the event was covered by French television which was at that time using film that fades so quickly that now there is hardly anything left."

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Harvard Club Honors Yale Grad Jodie Foster

Never mind that Jodie Foster went to Yale: she was named 1992 Woman of the Year by the Hasty Pudding Theatricals at Harvard, and will be honored with a parade through Harvard Square on Feb. 11. Michael Douglas has been named Man of the Year by the same organization. He will get the prize, a "pudding pot," without a parade, before the opening performance of the Hasty Pudding's tra-ditional drag show on Feb. 18. This year the production is called "Up Your Ante," described as a musical spoof of "all things Vegas."

M. Judah Folkman, an anatomy professor and researcher at the Han-vard Medical School, has been awarded the 1992 Wolf Prize in medicine. Folkman, 59, is director of the surgical laboratories at Children's Hospital in Boston. The Wolfs Foundation in Jerusalem said Folkman was selected for discoveries resilated to blood vessel formation. The \$100,000 prize will be presented by Israeli President Chaim Herzog on May 17 in Jerusalem. П

The daughter of Peter Falk, the star of "Columbo," is string her father, claiming he cut off money for her Syracuse University education to get her to come home for family counseling. Catherine Palle 21, contends in her suit filed in los.

Angeles that her father is required to pay for her education under the terms of her parents' 1976 divorce settlement Catherine Falk's tas-yer, Marvin Mitchelson, said her father and her mother, Alyce, went to New York this month and asked her to drop out. The only thing I could figure out is they want her to get closer to home and get involved in family counseling," he said.

The Internal Revenue Service has placed tax liens on the earnings of the former television evangelisi Jimmy Swaggart and his family, demanding \$417,000 owed on income from two years. Swaggart fell. from grace in 1988 after a prostitute said he paid her to pose made for him. Court documents said the IRS placed liens on Swaggart's personal earnings and those of his wife, Frances, their son, Donnie and Donnie's wife. Debbie: for in come taxes owed from 1985 and

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his home on Monday. Mr. Hanash. leader hopelar Front for the L lion of Palestine, had a Stoke in 1979 that le nghi arm paralyzed.

World Dash Mark GHENT. Belgium ( Andre Cason e United States set a wor door record in the 60-r dash Wednesday night be clocked 6.42 seconds broke the mark of 6.48.
Leroy Burrell of the U States set Feb. 13 in solution

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